



SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

FOR ANNUAL AND TRANSITION REPORTS  
PURSUANT TO SECTIONS 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-22705

NEUROCRINE BIOSCIENCES, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

33-0525145

(I.R.S. Employer Identification Number)

12790 El Camino Real, San Diego, CA

(Address of principal executive office)

92130

(Zip Code)

Registrant's telephone number, including area code: (858) 617-7600

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange on Which Registered
None	

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$0.001 par value

(Title of Class)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such report), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes  No

The aggregate market value of the common equity held by non-affiliates of the Registrant as of June 30, 2004 totaled approximately \$1,425,867,000 based on the closing stock price as reported by the Nasdaq National Market.

As of February 11, 2005, there were 36,597,493 shares of the Registrant's Common Stock, \$0.001 par value per share, outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

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**PART I**

**FORWARD-LOOKING STATEMENTS**

This Annual Report on Form 10-K and the information incorporated herein by reference contain forward-looking statements that involve a number of risks and uncertainties. Although our forward-looking statements reflect the good faith judgment of our management, these statements can only be based on facts and factors currently known by us. Consequently, forward-looking statements are inherently subject to risks and uncertainties, and actual results and outcomes may differ materially from results and outcomes discussed in the forward-looking statements.

Forward-looking statements can be identified by the use of forward-looking words such as “believes,” “expects,” “hopes,” “may,” “will,” “plan,” “intends,” “estimates,” “could,” “should,” “would,” “continue,” “seeks,” “pro forma” or “anticipates,” or other similar words (including their use in the negative), or by discussions of future matters such as the development of new products, technology enhancements, possible changes in legislation and other statements that are not historical. These statements include but are not limited to statements under the captions “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Business” as well as other sections in this report. You should be aware that the occurrence of any of the events discussed under the heading “Item 1. Business-Risk Factors” and elsewhere in this report could substantially harm our business, results of operations and financial condition and that if any of these events occurs, the trading price of our common stock could decline and you could lose all or a part of the value of your shares of our common stock.

The cautionary statements made in this report are intended to be applicable to all related forward-looking statements wherever they may appear in this report. We urge you not to place undue reliance on these forward-looking statements, which speak only as of the date of this report.

**ITEM 1. BUSINESS**

We discover, develop and intend to commercialize drugs for the treatment of neurological and endocrine-related diseases and disorders. Our product candidates address some of the largest pharmaceutical markets in the world, including insomnia, anxiety, depression, various female and male health disorders, multiple sclerosis, diabetes and other neurological and endocrine related diseases and disorders. We currently have 12 programs in various stages of research and development, including eight programs in clinical development. While we independently develop many of our product candidates, we have entered into collaborations for four of our programs. Our lead clinical development program, indiplon, is a drug for the treatment of insomnia. We currently are preparing two reformatted New Drug Applications (NDAs) for resubmission to the United States Food and Drug Administration (FDA), with respect to indiplon.

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### Our Product Pipeline

The following table summarizes our most advanced product candidates currently in clinical development and those currently in research, and is followed by detailed descriptions of each program:

<b>Program</b>	<b>Target Indication</b>	<b>Status</b>	<b>Commercial Rights</b>
<b>Products under clinical development:</b>			
Indiplon	Insomnia	Registration/ Phase III	Pfizer/Neurocrine
GnRH Antagonist	Endometriosis	Phase I	Neurocrine
Altered Peptide Ligand	Multiple Sclerosis	Phase II	Neurocrine
Altered Peptide Ligand	Type 1 Diabetes	Phase II	Neurocrine
CRF R <sub>1</sub> Antagonist	Anxiety and Depression	Phase I	GlaxoSmithKline/ Neurocrine
CRF R <sub>2</sub> Peptide Agonist — Urocortin 2	Cardiovascular/Endocrine	Phase I	Neurocrine
GnRH Antagonist	Benign Prostatic Hyperplasia	Phase I	Neurocrine
Melanocortin Receptor Antagonist	Cachexia	Development	Neurocrine
<b>Research:</b>			
CRF R <sub>1</sub> Antagonist	Anxiety, Depression, Gastrointestinal Disorders	Research	GlaxoSmithKline/ Neurocrine
CRF R <sub>2</sub> Antagonist	Psychiatric Disorders, Eating Disorders	Research	GlaxoSmithKline/ Neurocrine
GnRH Antagonist	Endometriosis, Benign Prostatic Hyperplasia	Research	Neurocrine
Melanocortin Receptor Agonist	Obesity, Pain, Anxiety	Research	Neurocrine
Melanin Concentrating Hormone Antagonist	Depression, Obesity, Anxiety	Research	Neurocrine
Adenosine 2A Receptor Antagonists	Parkinson's Disease	Research	Neurocrine/Almirall
Sleep Program	Insomnia	Research	Neurocrine

“Registration” indicates that we or our collaborators are in the process of assembling clinical data for submission of an NDA to the FDA for regulatory approval of the drug candidate.

“Phase III” indicates that we or our collaborators are conducting large-scale, comparative clinical trials on groups of patients afflicted with a specific disease in order to determine safety and efficacy as primary support for regulatory approval by the FDA to market a product for a specific disease or condition.

“Phase II” indicates that we or our collaborators are conducting clinical trials on groups of patients afflicted with a specific disease in order to determine preliminary efficacy, optimal dosages and expanded evidence of safety.

“Phase I” indicates that we or our collaborators are conducting clinical trials with a smaller number of patients to determine early safety profile, maximally tolerated dose and pharmacological properties of the product in human volunteers.

“Development” indicates lead compound(s) have been selected and are undergoing good laboratory practices toxicology studies to prepare for Phase I clinical trials.

“Research” indicates identification and evaluation of compound(s) in laboratory and preclinical models.

“R<sub>1</sub> and R<sub>2</sub>” refer to two CRF receptor subtypes.

## Products under Clinical Development

### *Indiplon*

Insomnia is a neurological disorder with approximately 84 million adults in the United States reporting trouble sleeping a few nights per week or more, according to Mattson Jack (an epidemiological database used to determine the prevalence of a disease or disorder). Mattson Jack also states that approximately 25 million adults in the United States experience chronic insomnia, having trouble sleeping every night or almost every night. According to IMS Health, the United States insomnia market was \$1.8 billion in 2003 and was expected to exceed \$2.1 billion in 2004. In addition, according to the National Sleep Foundation (2003), frequent sleep problems in individuals that are 55 to 84 years old, if ignored, can complicate the treatment of other medical conditions, including arthritis, diabetes, heart and lung disease and depression.

Researchers have found that insomnia can be treated by drugs that interact with the site of action of a natural brain chemical involved in promoting and maintaining sleep. This chemical is called gamma amino-butyric acid, or GABA, and the site of action is called the GABA-A receptor. During the 1980s, drugs that non-selectively target the GABA-A receptor, known as benzodiazepines, were used as sedatives to treat insomnia. This class of drugs produces several undesirable side effects, including negative interactions with other central nervous system depressants, such as alcohol, the development of tolerance upon repeat dosing, and rebound insomnia, or the worsening of insomnia following discontinuation of dosing. Additional side effects, due to the long half-life, or the duration of action of a compound, associated with this class of drugs include next-day residual sedation effects and impairment of coordination and memory. Memory impairment, which can include amnesia for events occurring prior to and after drug administration, is of particular concern in the elderly who comprise approximately 24% of the total insomnia population according to Mattson Jack (2004).

During the late 1980s, a class of drugs known as non-benzodiazepines was developed to target a specific site on the GABA-A receptor. The non-benzodiazepines have a reduced incidence of side effects that are believed to be attributable to binding more selectively on a GABA-A receptor subtype than the benzodiazepines. The most popular of the non-benzodiazepines are marketed in the United States as Ambien® and Sonata®. Ambien® is the current market leader, with approximately \$1.8 billion in worldwide sales in 2004, according to Sanofi-Synthelabo, with sales growing in excess of 15% per year.

We obtained the rights to indiplon for the treatment of insomnia through an exclusive worldwide sublicense that we entered into with DOV Pharmaceutical, Inc. in June 1998. Indiplon, is a non-benzodiazepine GABA-A receptor agonist which acts via the same mechanism as the currently marketed non-benzodiazepine therapeutics. However, preclinical studies suggest that indiplon has fewer side effects than the currently marketed non-benzodiazepines, including Ambien® and Sonata®. In our Phase II and III clinical studies, indiplon demonstrated efficacy with no significant next-day residual sedation effects at clinically relevant doses.

We are developing both an immediate release (IR), or short acting, capsule and a modified release (MR), or longer acting, tablet of indiplon to address the different needs of the insomnia patient population. To develop these two different formulations, we have capitalized on important features of indiplon, its rapid absorption and its short half-life in the body. Based on our clinical studies, we have determined that the concentration of indiplon in the bloodstream reaches levels high enough to induce sedation approximately 15 minutes after the patient takes the pill. Indiplon is then rapidly metabolized and eliminated. This results in rapid sleep onset followed by rapid elimination of the drug from the body, reducing the risk of next-day residual sedation effects.

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We believe that together, these two formulations of indiplon will address the most prevalent forms of insomnia — difficulty falling asleep; difficulty staying asleep; and middle of the night awakenings, with difficulty getting back to sleep. The immediate release capsule can be used by patients who have trouble falling asleep or who wake up in the middle of the night and cannot get back to sleep. The modified release tablet can be used by patients to rapidly induce sleep and maintain sleep through the night. Our indiplon program is one of the most comprehensive clinical programs addressing the multiple needs of both younger and older adult patients with various forms of insomnia such as sleep initiation, sleep maintenance, middle of the night awakening, and long term administration.

In October 2004, we submitted a new drug application (NDA) to the United States Food and Drug Administration (FDA) seeking regulatory approval to market indiplon IR capsules. Additionally, in November 2004, we submitted a second NDA seeking regulatory approval to market indiplon MR tablets. The NDAs contain data from a total of 68 clinical trials which included more than 7,500 adult and elderly subjects, and over 300,000 patient exposures, and more than 80 preclinical studies. The data reported from these trials consistently has met both primary and secondary endpoints demonstrating the efficacy and safety of indiplon.

In December 2004, we were notified by the FDA that our IR NDA was not accepted due to difficulties encountered in navigating the electronic NDA. The navigation issues are related to technical difficulties with electronic navigation and do not pertain to the content of the filing. Following this notification, we decided to withdraw the MR application to update potential similar electronic navigation issues. We met with the FDA to discuss our refiling plans and based on their input, we plan to refile the IR NDA at the end of the first quarter or beginning of the second quarter 2005 and refile the MR NDA in the second quarter of 2005. This allows us to address the navigational issues within the NDA filings, and allows us to update certain presentations consistent with our refiling plans. Filing the MR NDA in the second quarter of 2005 will allow us to incorporate Phase III data from an additional MR study which will be available in the first quarter of 2005.

### ***GnRH Antagonist***

Gonadotropin-releasing hormone, or GnRH, is a brain peptide that stimulates the secretion of the pituitary hormones that are responsible for sex steroid production and normal reproductive function. Researchers have found that chronic administration of GnRH agonists reversibly shuts down this transmitter pathway and is clinically useful in treating hormone-dependent diseases such as endometriosis, uterine fibroids and benign prostatic hyperplasia. Other companies have developed several peptide drugs on this principle, such as Lupron® and Zoladex®, and according to Datamonitor, the annual worldwide sales in 2003 for these drugs were approximately \$2.3 billion. However, since these drugs are peptides, they must be injected rather than taken orally. In addition, these types of agonists take up to several weeks to exert their effect, a factor not seen with direct gonadotropin-releasing hormone antagonists, and until these drugs exert their effects, they have shown a tendency to exacerbate the condition. We believe that there is a large potential market for an orally delivered gonadotropin-releasing hormone antagonist.

Our current GnRH clinical efforts are focused on providing new treatments for endometriosis and benign prostatic hyperplasia (BPH). According to Mattson Jack (2005), there are more than 5.9 million women in the United States who are clinically recognized as having chronic endometriosis. Of those afflicted, approximately 200,000 patients are treated in an inpatient setting, and approximately 250,000 are treated in an outpatient setting, according to a 1998 National Patient Profile audit. We believe that the availability of an oral treatment, lacking the side effect profile of the currently available peptide agonists, may be an alternative to surgery and encourage a higher treatment rate.

Enrollment in a Phase I clinical trial with a second generation GnRH candidate for endometriosis was initiated in September 2003. This trial is a combination single dose, followed by multiple escalating doses, over a six week period in 60 healthy pre-menopausal women to assess the safety, pharmacokinetics, and pharmacodynamics of the compound. Results from this trial are expected in early 2005 and we expect to initiate a three-month Phase II trial in endometriosis patients to establish efficacy and tolerability of our lead endometriosis drug candidate during 2005.

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BPH is an enlargement of the prostate gland and affects approximately 32% of men over age 60 according to Mattson Jack (2004). Scientists have determined that dihydrotestosterone (DHT), a derivative of testosterone, is the primary cause of prostate enlargement. Scientists also have noted that men who do not generate DHT do not develop BPH. Although BPH affects an estimated 31 million men in the United States, only 5 million have been diagnosed and less than 1 million actually receive treatment (Mattson Jack 2004). United States sales of current treatments for BPH were in excess of \$1.0 billion in 2004 (IMS Health). During 2004, we conducted a Phase I single dose study to assess the safety, tolerability, pharmacokinetics and pharmacodynamics of GnRH in healthy males. The results of this trial demonstrated that GnRH effectively reduced testosterone production when compared to placebo.

### ***Altered Peptide Ligand***

The American Autoimmune Related Diseases Association estimates that approximately 50 million people in the United States suffer from autoimmune diseases such as multiple sclerosis, rheumatoid arthritis, Type 1 diabetes, systemic lupus erythematosus and thyroiditis. The immune system typically protects an individual from disease agents, such as viruses, by recognizing and destroying those foreign substances using specialized blood cells, called lymphocytes. Occasionally, however, some lymphocytes arise that inappropriately recognize the body's own tissues as an invader and begin to attack normal healthy tissue, resulting in an autoimmune disease. While the mechanism through which the lymphocyte initiates the autoimmune disease is still unknown, the development of drugs that specifically suppress the action of self-reactive lymphocytes or restore the function of regulatory cells may prove advantageous for the prevention, cure or treatment of autoimmune disease.

One type of lymphocyte involved in the immune response to self or foreign substances is the T cell. T cells detect antigens, which are foreign substances, such as viruses or bacteria, and destroy them. Our scientists have determined based on a series of experiments, that specific amino acid residues within a peptide sequence of an antigen are required for T cell recognition and subsequent cellular activation. The structure of such a peptide fragment can be specifically altered so that it will not properly activate the T cell. This altered peptide ligand can thus prevent the T cell from destroying its target, or in the case of an autoimmune reaction, prevent the T cell from destroying the healthy tissue.

*Multiple Sclerosis.* Multiple sclerosis is a chronic autoimmune disease characterized by recurrent attacks of neurological dysfunction due to damage in the central nervous system. The classic clinical features of multiple sclerosis include impaired vision and weakness or paralysis of one or more limbs. In a recent study of multiple sclerosis patients, the peak age of onset was between the ages of 20 and 25 with approximately 10% of these patients experiencing their first symptoms after the age of 50. According to the National Multiple Sclerosis Society, there are approximately 400,000 cases of multiple sclerosis in the United States. Currently available treatments for multiple sclerosis offer only limited efficacy. Doctors often prescribe steroids to reduce the severity of acute flare-ups and speed recovery. Experimental therapy with other immune-suppressive agents has shown limited success. Nevertheless, worldwide sales of multiple sclerosis therapies are projected to reach \$3.7 billion in 2005 according to Datamonitor.

We designed a novel altered peptide ligand based on myelin basic protein that would target the autoreactive T cells that cause neurological damage in multiple sclerosis. We have completed Phase I clinical trials and two Phase II clinical trials of our altered peptide ligand for the treatment of multiple sclerosis. One of the Phase II placebo-controlled studies showed a reduction in the total volume of new enhancing lesions (a marker for multiple sclerosis) in the central nervous system for 57% of the patients in the lowest dose group compared to 25% in the control group. However, allergic reactions were seen in approximately 10% of patients in these trials, suggesting that optimal dosing may be at lower levels than those selected for the trials.

In July 2003, we initiated a third Phase II clinical trial for our altered peptide ligand for the treatment of relapsing multiple sclerosis to further define safety and efficacy. This multicenter, randomized, double-blind, placebo-controlled trial will evaluate safety and tolerability of our compound vs. placebo in approximately 150 patients. Enrollment in this study was completed during the first quarter of 2005, with data expected in early 2006.



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*Type 1 Diabetes.* Utilizing our experience in the development of altered peptide ligands for multiple sclerosis, we have extended this approach to Type 1 or insulin dependent diabetes mellitus, which is a metabolic disease in which the body does not produce enough insulin. Like multiple sclerosis, in Type 1 diabetes the immune system erroneously targets healthy tissue, in this case the pancreatic cells responsible for the production of insulin. According to the International Diabetes Federation, Type 1 diabetes is one of the most prevalent chronic childhood conditions worldwide, afflicting approximately 4.9 million patients. Diabetics often suffer from a number of complications of the disease, including heart disease, circulatory problems, kidney failure, neurological disorders and blindness. Current therapy for Type 1 diabetes consists of daily insulin injections to regulate blood glucose levels, which does not cure, nor prevent, the disease. Worldwide sales of diabetes therapies reached \$12 billion in 2002 according to Research and Markets (2004).

We believe that an altered peptide ligand specific for autoimmune T cells involved in diabetes may stop the destruction of the insulin-secreting cells in early onset Type 1 diabetic patients, thus allowing them to delay or avoid chronic insulin therapy. In preclinical studies, our altered peptide ligand was capable of eliciting a protective immune response and reducing the incidence of diabetes. In addition, experiments using immune cells derived from the blood of Type 1 diabetes patients indicate that patients' immune cells recognize our altered peptide ligand. This suggests that this compound may have the potential to intervene in the disease process in humans. We have completed four Phase I/IIa safety and dose escalating clinical trials in approximately 120 diabetic patients. Data from these trials indicates that the compound is safe and well tolerated. A double blind, placebo-controlled, multi-center, Phase IIB clinical study in adolescent and adult patients with new onset Type 1 diabetes is currently underway. This study is a 188 patient dose response, efficacy and safety trial which will involve dosing over a two-year period at approximately 20 medical sites in Canada, Europe and South Africa. Enrollment was completed in the first quarter of 2004. Interim analysis of study results is expected in the second half of 2005, with final results in 2006.

### ***Corticotropin-Releasing Factor***

According to Mattson Jack, in 2004 over 22 million people in the United States had symptoms of depression. The National Institute of Mental Health also indicated that over 13% of the United States population had an anxiety disorder in 2004. In 2003, the market for depression therapeutics was \$13 billion according to IMS Health. However, there remain significant unmet medical needs. The leading drug class, known as the selective serotonin reuptake inhibitors, is ineffective or intolerable in one-third of patients. These drugs frequently require as long as three weeks to take effect and have significant adverse side effects such as sexual dysfunction. Therefore, a rapid acting antidepressant with fewer side effects would represent a major advance in the treatment of depression.

*Depression.* Depression is one of a group of neuropsychiatric disorders that is characterized by extreme feelings of elation and despair, loss of body weight, decreased aggressiveness and sexual behavior, and loss of sleep. Researchers believe that depression results from a combination of environmental factors, including stress, as well as an individual's biochemical vulnerability, which is genetically predetermined. The most frequently prescribed antidepressant therapies are selective serotonin reuptake inhibitors such as Zoloft®, Paxil®, Lexapro® and Prozac®, which act to increase the levels of serotonin and several other chemicals in the brain. However, because these drugs affect a wide range of neurotransmitters, they have been associated with a number of adverse side effects. While newer, more selective drugs offer some safety improvement, side effects remain problematic. In addition, one of the biggest limitations of most existing antidepressant therapies is their slow onset of action.

*Anxiety.* Anxiety is among the most commonly observed group of central nervous system disorders, which includes phobias or irrational fears, panic attacks, obsessive-compulsive disorders and other fear and tension syndromes. Of the pharmaceutical agents that other companies currently market for the treatment of anxiety disorders, benzodiazepines, such as Valium® and Xanax®, and the anxiolytics BuSpar® and Effexor® as well as certain generic equivalents are the most frequently prescribed. Several side effects, however, limit the utility of these anti-anxiety drugs. Most problematic among these are drowsiness, the inability to stand up, amnesia, drug dependency and withdrawal reactions following the termination of therapy.

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Researchers have identified what they believe to be the central mediator of the body's stress responses or stress-induced disorders (including depression and anxiety). This mediator is a brain chemical known as corticotropin-releasing factor, or CRF. CRF is overproduced in clinically depressed patients and individuals with anxiety disorders. Current research indicates that clinically depressed patients and patients with anxiety experience dysfunction of the hypothalamic-pituitary-adrenal axis, the system that manages the body's overall response to stress. This amplifies production of CRF, and induces the physical effects that are associated with stress that can lead to depression or anxiety. The novelty and specificity of the CRF mechanism of action and the prospect of improving upon selective serotonin reuptake inhibitor therapy represents a market opportunity both to better serve patients and expand overall treatment of depression. We also believe that CRF offers a novel mechanism of action that may offer the advantage of being more selective, thereby providing increased efficacy with reduced side effects in anxiety as compared to benzodiazepines.

We have a strategic position in the CRF field through our intellectual property portfolio and relationship with experts in the neuropsychiatric field. We have further characterized the CRF receptor system and have identified additional members of the CRF receptor family. We have patent rights on two receptor subtypes called CRF R<sub>1</sub> and CRF R<sub>2</sub>, and we have pending patent applications on small molecule organic compounds modulating the CRF receptors.

The first clinical trial to offer evidence of proof of concept of CRF antagonists in addressing depression (and anxiety as a co-examined variable) was a Phase IIa open label trial we conducted in 1999 pursuant to collaborations with Janssen in the field of CRF antagonists. Results from this trial indicated that the drug candidate was safe and well tolerated and demonstrated anti-depressant activity as measured by a widely-accepted depression scale known as the Hamilton Depression Scores. In this trial, the drug candidate was administered to 20 patients with major depressive disorders. Results from the trial, as reported in the *Journal of Psychiatric Research*, showed that treatment response, as defined by more than a 50% reduction in Hamilton Depression Scores, occurred in 50% of the patients in the low dose group and 80% of the patients in the higher dose group. Additionally, the drug candidate demonstrated a reduction in Hamilton Anxiety Scores from baseline in both treatment groups at all times after dosing. While development of our first generation CRF antagonist was discontinued for safety reasons by our collaborator Janssen, we were encouraged by these results which we believe support the hypothesized mechanism of action. Our CRF antagonist research collaboration with Janssen was terminated in March 2002.

In July 2001, we announced our second CRF antagonist collaboration, a worldwide collaboration with GlaxoSmithKline, to develop and commercialize CRF antagonists for psychiatric, neurological and gastrointestinal diseases. Under the terms of this agreement, GlaxoSmithKline will sponsor and we jointly will conduct a collaborative research program and collaborate in the development of our current lead compounds, as well as novel back-up candidates and second generation compounds identified through the collaborative research. The sponsored research portion of the collaboration will be completed in 2005.

During 2004, GSK advanced one of the lead CRF R<sub>1</sub> receptor antagonists drug candidates arising out of our collaboration into Phase I clinical trials. The trial is a double-blind, placebo controlled, single dose study to evaluate safety and pharmacokinetics of a range of escalating doses. Results from this Phase I trial are expected in mid-2005. Following the completion of this Phase I trial, we expect to further evaluate this lead CRF R<sub>1</sub> drug candidate in extended Phase I and Phase II proof of concept trials.

*Irritable Bowel Syndrome.* Research has also suggested that CRF plays a role in the control or modulation of the gastrointestinal system. Studies have demonstrated that central administration of CRF acts in the brain to inhibit emptying of the stomach while stimulating bowel activity, and suggest that overproduction of CRF in the brain may be a main contributor to stress-related gastrointestinal disorders.

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Irritable bowel syndrome is a gastrointestinal inflammatory disease that affects approximately 30 million people in the United States, accounting for over \$25 billion in direct and indirect costs each year, according to the International Foundation for Functional Gastrointestinal Disorders. Irritable bowel syndrome can be a lifelong, intermittent disease, involving chronic or recurrent abdominal pain and frequent diarrhea or constipation. Some patients with irritable bowel syndrome report the onset of symptoms of the disease following a major life stress event, such as death in the family, which suggests that the causes of irritable bowel syndrome may be related to stress. In addition, most irritable bowel syndrome sufferers also experience anxiety and depression. We plan on advancing a compound into preclinical testing during 2005, and into Phase I clinical trials in 2006, targeting irritable bowel syndrome.

### ***CRF R<sub>2</sub> Peptide Agonist—Urocortin 2***

Urocortin 2 is a recently discovered endogenous peptide ligand of the CRF-R<sub>2</sub> receptor present in the cardiovascular system, notably the heart and cerebral arterial system. Urocortin 2 plays a role in the control of the hormonal, cardiovascular, gastrointestinal, and behavioral responses to stress, and has an array of effects on the cardiovascular system and metabolism. Based on preclinical efficacy and safety data, together with its known role in human physiology, we believe that applications of urocortin 2 may have positive hemodynamic effects on cardiac output and blood pressure which may benefit patients with acute congestive heart failure (CHF). In the case of acute symptomology, many CHF patients will eventually experience a rapid deterioration and require urgent treatment in the hospital. There is an estimated one million hospitalizations each year in the US for the condition of acute congestive heart failure (Mattson Jack, 2005).

CHF is a condition where the heart cannot pump enough blood to supply all of the body's organs. It is a result of narrowing of the arteries combined with high blood pressure, which results in increased respiration as well as edema from water retention. Current treatment options include a cocktail of drugs consisting of diuretics to remove excess water, beta blockers and digitalis to improve heart muscle contraction, and/or ACE inhibitors and vasodilators to expand blood vessels. According to the American Heart Association 2004 report, nearly 5 million people experience CHF and about 550,000 new cases are diagnosed each year in the United States. CHF becomes more prevalent with age and the number of cases is expected to grow as the overall age of the population increases.

During 2004, we initiated a Phase I clinical trial to evaluate the safety, pharmacokinetics, and pharmacodynamics of urocortin 2 in healthy volunteers. We expect this Phase I study to transition into a Phase I/II dose escalating clinical trial involving patients with mild to moderate CHF in 2005. We also continue to study the utility of this compound in endocrine, metabolic, and cardiovascular disorders. We licensed urocortin 2 from the Research Development Foundation to further expand our franchise in CRF.

### ***Melanocortin Receptor Antagonist***

Melanocortin receptors are proteins on the surface of cells that help regulate some body functions such as eating and skin color. Researchers discovered that one of the melanocortin receptor subtypes, subtype 4, plays an important role in the mechanism regulating appetite and body weight. The subtype 4 receptor is activated by melanocyte stimulating hormone. When melanocyte stimulating hormone is injected into the brain, it reduces food intake and body weight. Responses have included the apparent increase in basal metabolic rate and lowering of serum insulin levels. The endogenous peptide antagonist of the central melanocortin subtype 4 receptor has been shown to increase food intake over a sustained period of time after a single brain injection, and this observation has prompted significant interest in diseases such as cancer- and AIDS-related cachexia. We have screened our small molecule library and identified highly potent, selective orally active melanocortin subtype 4 receptor antagonist compounds which are in preclinical trials. We expect to start Phase I clinical trials in the first half of 2005.

## Research

Our research focus is on addressing diseases and disorders of the central nervous system and endocrine system, which includes stress-related disorders, neurodegenerative diseases, and eating disorders. Central nervous system drug therapies represent the second largest sector of the worldwide drug market, accounting for over \$62 billion in worldwide drug sales in 2003 according to Datamonitor. Additionally, central nervous system drug therapies experienced a growth rate of approximately 21% during 2003 according to Datamonitor.

### *CRF R<sub>1</sub> Antagonist*

As mentioned previously, the CRF R<sub>1</sub> antagonist has been identified by researchers to be the central mediator of the body's stress responses or stress related disorders. Through our collaboration with GSK, development and evaluation of compounds for stress-related disorders continues, with a plan to move two new compounds into preclinical testing in 2005.

### *CRF R<sub>2</sub> Antagonist*

Our scientists were the first to isolate a second CRF receptor, called CRF R<sub>2</sub>. We believe the distribution of CRF R<sub>2</sub> in the brain suggests that CRF R<sub>2</sub> could play a role in some forms of anxiety and some eating disorders. Our researchers have demonstrated that administration of a CRF R<sub>2</sub> antagonist reduces measures of anxiety in studies of obsessive compulsive disorder and conditioned fear. We are also working with GlaxoSmithKline in evaluating our proprietary CRF R<sub>2</sub> antagonist for treatment of a variety of psychiatric and eating disorders.

### *GnRH Antagonists*

As previously mentioned, GnRH may be useful in treating certain hormone dependent diseases. Our discovery work in GnRH continues to focus on endometriosis and benign prostatic hyperplasia as we continue to search for additional candidates for preclinical and clinical trials.

### *Melanocortin Receptor Agonist*

As previously mentioned, the melanocortin receptor, subtype 4, plays an important role in the mechanism regulating appetite and body weight. In addition, the melanocortin receptor subtype 4 is implicated in anxiety and pain responses, and peptide and small molecule melanocortin receptor subtype 4 antagonists reduce anxiety and stress induced behaviors, as well as chronic pain in preclinical testing. We believe that an orally active subtype 4 agonist may provide a novel approach to the treatment of obesity, anxiety, stress and/or pain.

### *Melanin Concentrating Hormone Antagonist*

Recent studies suggest that melanin concentrating hormone, or MCH, plays a role in the regulation of eating behavior. Based on these findings, we believe that blocking the effect of MCH with a small molecule antagonist may represent a novel approach to the treatment of obesity. Additional indications include anxiety and depression. Through our research efforts, we have identified and screened small-molecule, orally-active compounds which will block the activity of MCH at its receptor. We believe that these compounds may provide a novel therapeutic strategy for treating obesity, anxiety and depression.

### ***Adenosine 2A Receptor Antagonists***

In October, 2004, we entered into a licensing agreement with Almirall Prodesfarma, S.A. for the development of adenosine 2A receptor antagonists for Parkinson's disease. Adenosine 2A receptor antagonists have been shown to be effective in both pre-clinical models of Parkinson's disease and in clinical trials with Parkinson's disease patients. This subtype of receptors for the neuromodulator adenosine is selectively localized on neurons in the brain that also express dopamine D2 receptors. The function of these neurons is impaired by the dopamine depletion that occurs in Parkinson's disease and antagonism of adenosine 2A receptors can help to restore normal function. We expect to identify a lead development candidate in 2005.

### ***Sleep Program***

Insomnia has several dimensions and numerous co-morbidities. We are developing the non-benzodiazepine GABA-A agonist, indiplon for the treatment of insomnia in most of its forms. There are other central nervous system pathways that are involved in sleep regulation in addition to the GABA-A channel, and we have generated potent, orally active small molecule modulators of another pathway to regulate sleep and treatment of insomnia. We believe this approach would be complementary to our indiplon program.

### **Our Discovery Technology**

We utilize a proprietary approach to small molecule drug design that we refer to as multi-channel technology.

*Multi-Channel Discovery*<sup>TM</sup>. The advent of molecular biology, culminating recently in the cloning of the human genome, has opened up a vast array of receptors as potential targets for drug discovery. Over the past ten years numerous new technologies have been developed to try to speed the identification of small molecule drugs. These technologies have mainly relied on the creation of large chemical libraries utilizing combinatorial chemistry, automated synthesis of compounds and ultra-high throughput screening machines to test hundreds of thousands of compounds against a particular receptor. While we utilize all of these technologies, we have taken the science to the next step, which we call Multi-Channel Discovery, or MCD<sup>TM</sup>.

MCD is driven by the power of traditional medicinal chemistry accelerated by a suite of computational methodologies that guide the synthesis of highly active small molecules. At the core of MCD is our development of a virtual library containing over 100 million molecules. Utilizing this "universe" of compounds our chemists sequentially apply computer generated molecular screens to filter compounds that will bind to the desired receptor. The unique feature of MCD is that chemists are no longer constrained by the physical properties of a particular compound but rather are free to work with thousands of shapes and charges to design compounds that will fit onto the receptor target.

The power of MCD however, lies not in its application to a single receptor as a drug target but in the database of compounds that are characterized and isolated for the next target from the same class of receptors. Our current focus is on G-protein-coupled receptors. MCD is not a static process, but one that becomes more powerful, more predictive, and more efficient with each subsequent use. It is an artificial intelligence system applied to drug design. More recent enhancements using commercially available software now allow us to "grow" new molecules from an initial seed template that satisfy predetermined arrays of features -often 2-D or 3-D pharmacophore. This generates new ideas that the medicinal chemist may not have originally considered and therefore offers another option when engaged in "lead-hopping" activities.

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In connection with our multi-channel technology, we utilize other advanced technologies to enhance our drug discovery capabilities and to accelerate the drug development process. These technologies include:

*High-Throughput Screening.* We have assembled a chemical library of diverse, low molecular weight organic molecules for lead compound identification and we have implemented robotics screening capabilities linked to our library of compounds that facilitate the rapid identification of new drug candidates for multiple drug targets. We believe that our utilization of high-throughput screening and medicinal and peptide chemistry will enable us to rapidly identify and optimize lead molecules. Our chemical library is enhanced annually by computational selection of commercially available chemical libraries and further diversity is obtained through strategic collaborations such as that currently underway with Pharmacopeia.

*Molecular Biology.* Our scientists utilize novel techniques to examine gene expression in a variety of cellular systems. We have developed a sophisticated technique to evaluate the type and quantity of genes in various cellular systems prior to the isolation of genes. We have also developed unique expression vectors and cell lines that allow for the highly efficient protein expression of specific genes.

Our drug discovery program creates a significant amount of genetic sequence information. We have developed a bioinformatics system, which we believe will allow us to identify novel genes involved in neurodegeneration. We collect data with automated instruments, and we store and analyze the data using customized computational tools.

*Gene Sequencing.* We apply integrated automated DNA sequencing and gene identification technology in our drug discovery program, enabling us to perform extended gene analysis in a rapid, high-throughput format with independent linkage into a sequence identification database. We have optimized gene sequencing instrumentation for differential display, a technique that may facilitate the rapid identification of novel genes.

### **Our Business Strategy**

Our goal is to become the leading biopharmaceutical company focused on neurological and endocrine-related diseases and disorders. The following are the key elements of our business strategy:

*Completing the Development and Commercialization of Our Lead Product Candidate, indiplon.* We are working with our collaboration partner, Pfizer, to gain FDA marketing approval for indiplon. In October 2004, we submitted a new drug application (NDA) to the United States Food and Drug Administration (FDA) seeking regulatory approval to market indiplon immediate release (IR) capsules. Additionally, in November 2004, we submitted a second NDA seeking regulatory approval to market indiplon modified release (MR) tablets. Both NDA submissions seek FDA approval to market indiplon to treat adults and elderly with chronic and transient insomnia. The NDAs contain data from a total of 68 clinical trials which included more than 7,500 adult and elderly subjects, with over 300,000 patient exposures and more than 80 preclinical studies.

In December 2004, we were notified by the FDA that our IR NDA was not accepted due to difficulties encountered in navigating the electronic NDA. The navigation issues are related to technical difficulties with electronic navigation and do not pertain to the content of the filing. Additionally, we decided to withdraw the MR application to update potential similar electronic navigation issues. We are currently addressing these navigation issues. We met with the FDA to discuss our refiling plans and based on their input, we plan to refile the IR NDA at the end of the first quarter or beginning of the second quarter 2005 and refile the MR NDA in the second quarter of 2005.

During 2004, we began to design and develop our sales operations infrastructure to support our 200-person sales team that will be paid for and supported by Pfizer. During January 2005, we hired our regional sales managers to lead our sales force build. Additionally, we have training scheduled for the first wave of sales representatives during the second quarter of 2005 and will have the entire sales force in place by July 2005. We will work with Pfizer to copromote Pfizer's antidepressant Zoloft® and to prepare for the launch of indiplon in the United States.

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*Continuing to Advance and Build Our Product Portfolio Focused on Neurological and Endocrine-Related Diseases and Disorders.* We believe that by continuing to advance and build our product pipeline, we can mitigate some of the clinical development risks associated with drug development. We currently have 12 programs in various stages of research and development, with eight projects in clinical development. We take a portfolio approach to managing our pipeline that balances the size of the market opportunities with clear and defined clinical and regulatory paths to approval. We do this to ensure that we focus our internal development resources on innovative therapies with improved probabilities of technical and commercial success.

*Identifying Novel Drug Targets to Address Large Unmet Market Opportunities.* We seek to identify and validate novel drug targets for internal development or collaboration. For example, the novel drug candidates we have identified to regulate CRF, which is believed to be the central mediator of the body's stress response, may represent the first new breakthrough for anxiety and depression in over 20 years. GnRH antagonists, compounds designed to reduce the secretions of sex steroids, may represent the first novel non-injectible means of treatment of endometriosis. Additionally, melanocortin and melanin concentrating hormone modulators are compounds that affect proteins in the brain believed to be involved in many activities of the body, including regulation of appetite and body weight. The creativity and productivity of our discovery research group will continue to be a critical component for our continued success. Our team of approximately 200 biologists and chemists has a goal of delivering three innovative clinical compounds over the next five years to fuel our research and development pipeline.

*Selectively Establishing Corporate Collaborations with Global Pharmaceutical Companies to Assist in the Development of Our Products and Mitigate Financial Risk While Retaining Significant Commercial Upside.* We leverage the development, regulatory and commercialization expertise of our corporate collaborators to accelerate the development of our potential products while typically retaining co-promotional rights, and at times commercial rights, in North America. We have active collaborations with:

- Pfizer, for indiplon for the treatment of insomnia;
- GlaxoSmithKline, for second generation corticotropin-releasing factor receptor antagonists to treat anxiety and depression and irritable bowel syndrome; and
- Almirall, for adenosine 2A receptor antagonists for the treatment of Parkinson's disease

We intend to further leverage our resources by selectively entering into additional strategic alliances to enhance our internal development and commercialization capabilities by licensing our technology. We currently have strategic alliances with:

- Wyeth, for compounds to treat neurodegenerative and psychiatric diseases; and
- Eli Lilly, for treatments of central nervous system disorders, including obesity.

*Acquiring Rights to Complementary Drug Candidates and Technologies.* We plan to continue to selectively acquire rights to products in various stages of development to take advantage of our drug development capabilities. For example, in June 1998, we licensed exclusive worldwide commercial rights for indiplon from DOV Pharmaceutical. Additionally, during 2003, we licensed our urocortin 2 product candidate from the Research Development Foundation, and in 2004 we licensed adenosine 2A receptor antagonist technology from Almirall Prodesfarma, S.A.

## Our Corporate Collaborations and Strategic Alliances

One of our business strategies is to utilize strategic alliances to enhance our development and commercialization capabilities. The following is a summary of our significant collaborations/alliances:

*Pfizer.* In December 2002, we announced an exclusive worldwide collaboration with Pfizer to develop and commercialize indiplon. Pfizer made an upfront payment to us of \$100 million and agreed to make additional pre-commercialization milestone payments of up to \$300 million. Under the terms of the agreement, Pfizer is also responsible for all future third-party development, marketing and commercialization costs, with the exception of \$30 million for specified development costs that we contributed towards development of indiplon during 2003 and 2004. Beginning in 2005, Pfizer is obligated to pay for and support the creation of a 200-person Neurocrine sales force that will initially promote Pfizer's leading antidepressant drug, Zoloft®, to psychiatrists in the United States and, upon approval of the indiplon NDA, will co-promote indiplon in the United States. We will be entitled to a percentage of worldwide sales of indiplon for the longer of 10 years or the life of the indiplon patent rights as well as co-promotion payments on sales of indiplon and Zoloft® in the United States. In addition, subject to FDA approval of indiplon and various other conditions, Pfizer has committed to loan us up to \$175 million, at commercial terms, pursuant to a secured credit facility. We have granted Pfizer an exclusive license to develop and market indiplon in all markets outside the United States. Pfizer may terminate the collaboration at its discretion upon 180-days written notice to us. In such event, we would be entitled to specified payments for ongoing clinical development and related activities and all indiplon product rights would revert to us. As of December 31, 2004, we had recorded revenues of \$72.8 million in license fees, \$20.5 million in milestones and \$112.6 million in sponsored development. In addition, at December 31, 2004 we had \$27.2 million of deferred revenue, which is being amortized over the estimated period to commercialization of indiplon.

We obtained rights to indiplon pursuant to a 1998 Sublicense and Development Agreement with DOV Pharmaceutical. Wyeth licensed the indiplon technology to DOV in 1998 in exchange for milestone payments and royalties on future sales of indiplon. On February 26, 2004, we entered into several agreements with Wyeth and DOV pursuant to which, we acquired Wyeth's financial interest in indiplon for approximately \$95 million, consisting of \$50 million in cash and \$45 million of the Company's common stock. The agreements among us, Wyeth and DOV provide that we will make milestone and royalty payments to DOV net of amounts that DOV would have been obligated to pay to Wyeth such that we will retain all milestone, royalty and other payments on indiplon commercialization that would have otherwise been payable to Wyeth, decreasing our royalty obligation on sales of indiplon from six percent to three and one-half percent. This transaction was recorded as a long-term asset, and the asset will be amortized over the commercialization period of indiplon, based primarily upon indiplon sales.

*GlaxoSmithKline.* In July 2001, we announced a worldwide collaboration with an affiliate of GlaxoSmithKline to develop and commercialize CRF antagonists for psychiatric, neurological and gastrointestinal diseases. Under the terms of this agreement, we and GlaxoSmithKline will conduct a collaborative research program and collaborate in the development of our current lead compounds, as well as novel back-up candidates and second generation compounds identified through the collaborative research. In addition, we will be eligible to receive milestone payments as compounds progress through the research and development process, royalties on future product sales and co-promotion rights in the U.S. in some circumstances. GlaxoSmithKline may terminate the agreement at its discretion upon 90-days prior written notice to us. In such event, we may be entitled to specified payments and all product rights would revert to us. As of December 31, 2004, we had recorded revenues of \$4.5 million in license fees, \$17.8 million in milestone payments, \$19.1 million in sponsored research and \$1.1 million in reimbursement of development costs. The research portion of this collaboration agreement is scheduled to conclude in 2005.

*Wyeth.* Effective in January 1999, we entered into a collaboration and license agreement with Wyeth relating to the research, development and commercialization of compounds that control excitatory amino acid transporters for the treatment of neurodegenerative and psychiatric diseases. We have granted Wyeth exclusive and non-exclusive rights to our excitatory amino acid transporters technology as well as exclusive rights to any products developed during the collaboration. These licenses are for the term of the patents licensed. We will receive royalties on net product sales for the terms of the patents covering the collaboration products, subject to adjustments for royalties payable to other parties and for competition. We will also receive royalties for products that are not the subject of



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issued patents. Under specified conditions, we have the option to co-promote collaboration products in Canada and the United States. Wyeth may terminate the agreement if it decides that the research is not successful upon six months prior written notice to us. In addition, Wyeth may terminate the agreement if it decides to stop the program upon written notice to us. Wyeth may also terminate the agreement in certain circumstances if we are acquired by another company. The three-year sponsored research portion of the Wyeth agreement was completed on schedule in December 2001 and was subsequently extended on a smaller scale through December 2002. As of December 31, 2003, we had recognized a total of \$13.9 million under the Wyeth agreement consisting of \$10.5 million in sponsored research and \$3.4 million in milestone payments.

*Eli Lilly.* In October 1996, we entered into a research and license agreement with Eli Lilly to collaborate in the discovery, development and commercialization of CRF binding protein ligand inhibitors for the treatment of central nervous system disorders including obesity and dementias, such as Alzheimer's disease, and CRF R2 agonists for central nervous system diseases and disorders. Under the agreement, we are entitled to milestone payments for specified development and regulatory accomplishments. We will have the option to receive co-promotion rights and share profits from commercial sales of select products that result from the collaboration in the United States or receive royalties on United States net sales. We will receive royalties on net sales for the rest of the world.

In October 1999, the funded portion of the research program concluded as scheduled and, to our knowledge, Eli Lilly is not planning any specific future development efforts, and we do not expect to receive any additional payments under this agreement. During the funded portion of the research program, we received payments totaling \$17.2 million.

### **Intellectual Property**

We seek to protect our lead compounds, compound libraries, expressed proteins, synthetic organic processes, formulations, assays, cloned targets, screening technology and other technologies by filing, or by causing to be filed on our behalf, patent applications in the United States and abroad. These applications have resulted in the issuance of 46 United States patents. Additionally, we have licensed from institutions such as The Salk Institute, Stanford University, Oregon Health Sciences University, DOV Pharmaceutical and others the rights to issued United States patents, pending United States patent applications, and issued and pending foreign filings. We face the risk that one or more of the above patent applications may be denied. We also face the risk that issued patents that we own or license may be challenged or circumvented or may otherwise not provide protection for any commercially viable products we develop.

The technologies we use in our research, as well as the drug targets we select, may infringe the patents or violate the proprietary rights of third parties. If this occurs, we may be required to obtain licenses to patents or proprietary rights of others in order to continue with the commercialization of our products. We are aware of a patent application controlled by another company, which if granted in its broadest scope and held to be valid, could impact the commercialization of our modified release insomnia formulation unless we obtain a license, which may not be available to us. We are also aware of pending and issued patent claims to melanin concentrating hormone ligand and receptor, and some uses of melanocortin subtype 4 agonists. We are conducting research in all of those areas and may ultimately need to license those patents in order to proceed. We do not believe that our research and development activities as currently conducted infringe any valid issued patents.

Indiplon, our leading gamma amino-butyric acid agonist compound for the treatment of insomnia, is covered in an issued United States patent, which we sublicensed from DOV Pharmaceutical. The term of the United States patent is due to expire in 2020. Additional United States patents covering synthesis, formulations and forms of indiplon were issued in 2002 and do not expire until 2020. We intend to seek additional protection of this compound through United States and foreign patent applications directed to the synthesis, formulations and various forms of indiplon, which could extend some patent protection to the year 2023. We face the risk that these patents may not issue, or may subsequently be challenged successfully. In addition to the granted and potential patent protection, the United States, the European Union and Japan all provide data protection for new medicinal compounds. If this protection is available, no competitor may use the original applicant's data as the basis of a generic marketing application during the period of data protection. This period of exclusivity is five years in the United States, six

years in Japan and six to ten years in the European Union, measured from the date of FDA, or corresponding foreign, approval.

### **In-Licensed Technology**

During the last four years, we have in-licensed the following technologies to complement our ongoing clinical and research programs. Most of these licenses extend for the term of the related patent and contain customary royalty, termination and other provisions.

- In October 2004, we licensed non-exclusive rights to Almirall Prodesfarma's small molecule adenosine 2A receptor antagonists for the treatment of Parkinson's Disease.
- In October 2003, we licensed non-exclusive rights to corticotropin releasing factor receptor 2 deficient mice from Research Development Foundation.
- In September 2003, we entered into a collaboration and license agreement with Pharmacopeia, Inc. relating to screening compounds against certain targets.
- In June 2003, we licensed a non-exclusive rights to Cav3.1 human cDNA expressing cell line from University of Virginia Patent Foundation.
- In May 2003, we entered into a collaboration and license agreement with Bicol GmbH relating to GPCR targets.
- In March 2003, we licensed a non-exclusive right to certain green fluorescent proteins.
- In January 2003, we licensed exclusive rights to urocortin 2 from Research Development Foundation.
- In December 2002, we entered into a collaboration and license agreement with Biosite Incorporated relating to high affinity antibodies.
- In December 2002, we licensed knock-out mice to certain target genes from Deltagen, Inc.
- In March 2001, we licensed non-exclusive rights to a saoS-2 cell line from The Sloan-Kettering Institute for Cancer Research.
- In March 2001, we licensed a HERG cell line from Wisconsin Alumni Research Foundation.
- In August 2000, we licensed non-exclusive rights to CRF R1 deficient mice from the Research Development Foundation.
- In July 2000, we licensed exclusive rights to melanocortin subtype 3 receptor knock-out mice from Oregon Health Sciences University.
- In August 1999, we licensed non-exclusive rights to the human gonadotropin-releasing hormone receptor from Mount Sinai School of Medicine.
- In December 1998, we licensed non-exclusive rights to technology covering melanocortin subtype 4 from the University of Michigan.
- In June 1998, we licensed exclusive worldwide rights to our sedative compound, indiplon, from DOV Pharmaceutical, Inc.

## **Manufacturing**

We currently rely on contract manufacturers, and will continue to rely on contract manufacturers for at least the next few years, to produce sufficient quantities of our product candidates for use in our preclinical and anticipated clinical trials. We have established an internal pharmaceutical development group to develop manufacturing methods for our products, to optimize manufacturing processes, and to select and transfer these manufacturing technologies to our suppliers. We continue to contract with multiple manufacturers to ensure adequate product supply and to mitigate risk.

There currently is a limited number of these manufacturers. Furthermore, some of the contract manufacturers that we have identified to date only have limited experience at manufacturing, formulating, analyzing and packaging our product candidates in quantities sufficient for conducting clinical trials or for commercialization.

## **Marketing and Sales**

We currently have no distribution capabilities. In order to commercialize any of our product candidates, we must either internally develop distribution capabilities or make arrangements with third parties to perform these services. Additionally, we currently have no experience in marketing or selling pharmaceutical products. We are currently initiating sales and marketing activities for indiplon by hiring staff with experience in pharmaceutical sales, marketing and distribution.

As part of our collaboration agreement with Pfizer, we will receive funding from Pfizer for a 200-person United States sales force. This funding commenced in 2005, and we are currently hiring our specialty sales force. Our sales force will immediately focus on detailing Pfizer's antidepressant drug Zoloft® to psychiatrists. Upon approval of the indiplon NDA, the sales force will also co-promote indiplon to psychiatrists and sleep specialists. Pfizer will manage all aspects of distribution for both Zoloft® and indiplon.

Additionally, under our collaboration agreements with GlaxoSmithKline, Wyeth, and Eli Lilly, we may have the opportunity to co-promote some of our other products in the United States. To market any of our other products directly, we must develop a sales force with technical expertise and with supporting distributions capabilities, none of which we currently have.

## **Government Regulation**

Regulation by government authorities in the United States and foreign countries is a significant factor in the development, manufacture and marketing of our proposed products and in our ongoing research and product development activities. All of our products will require regulatory approval by government agencies prior to commercialization. In particular, human therapeutic products are subject to rigorous preclinical studies and clinical trials and other approval procedures of the FDA and similar regulatory authorities in foreign countries. Various federal and state statutes and regulations also govern or influence testing, manufacturing, safety, labeling, storage and record-keeping related to such products and their marketing. The process of obtaining these approvals and the subsequent compliance with appropriate federal and state statutes and regulations require the expenditure of substantial time and financial resources.

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Preclinical studies generally are conducted in laboratory animals to evaluate the potential safety and the efficacy of a product. Drug developers submit the results of preclinical studies to the FDA as a part of an IND application that must be approved before clinical trials can begin in humans. Typically, clinical evaluation involves a time consuming and costly three-phase process.

Phase I	Clinical trials are conducted with a small number of patients to determine the early safety profile, maximum tolerated dose and pharmacological properties of the product in human volunteers.
Phase II	Clinical trials are conducted with groups of patients afflicted with a specific disease in order to determine preliminary efficacy, optimal dosages and expanded evidence of safety.
Phase III	Large-scale, multi-center, comparative clinical trials are conducted with patients afflicted with a specific disease in order to determine safety and efficacy as primary support for regulatory approval by the FDA to market a product candidate for a specific disease.

The FDA closely monitors the progress of each of the three phases of clinical trials that are conducted in the United States and may, at its discretion, reevaluate, alter, suspend or terminate the testing based upon the data accumulated to that point and the FDA's assessment of the risk/benefit ratio to the patient. To date we have also conducted some of our clinical trials in Europe, Oceania, and South Africa.

Once Phase III trials are completed, drug developers submit the results of preclinical studies and clinical trials to the FDA in the form of an NDA or a biologics licensing application for approval to commence commercial sales. In response, the FDA may grant marketing approval, request additional information or deny the application if the FDA determines that the application does not meet regulatory approval criteria. FDA approvals may not be granted on a timely basis, or at all. Furthermore, the FDA may prevent a drug developer from marketing a product under a label for its desired indications, which may impair commercialization of the product.

If the FDA approves the NDA, the drug becomes available for physicians to prescribe in the United States. After approval, the drug developer must submit periodic reports to the FDA, including descriptions of any adverse reactions reported. The FDA may request additional studies, known as Phase IV, to evaluate long-term effects.

In addition to studies requested by the FDA after approval, a drug developer may conduct other trials and studies to explore use of the approved compound for treatment of new indications. The purpose of these trials and studies and related publications is to broaden the application and use of the drug and its acceptance in the medical community.

We will also have to complete an approval process similar to that in the United States in virtually every foreign target market for our products in order to commercialize our product candidates in those countries. The approval procedure and the time required for approval vary from country to country and may involve additional testing. Foreign approvals may not be granted on a timely basis, or at all. In addition, regulatory approval of prices is required in most countries other than the United States. We face the risk that the resulting prices would be insufficient to generate an acceptable return to us or our corporate collaborators.

## Competition

The biotechnology and pharmaceutical industries are subject to rapid and intense technological change. We face, and will continue to face, competition in the development and marketing of our product candidates from biotechnology and pharmaceutical companies, research institutions, government agencies and academic institutions. Competition may also arise from, among other things:

- other drug development technologies;
- methods of preventing or reducing the incidence of disease, including vaccines; and
- new small molecule or other classes of therapeutic agents.

Developments by others may render our product candidates or technologies obsolete or noncompetitive. We are performing research on or developing products for the treatment of several disorders including insomnia, anxiety, depression, diabetes mellitus, multiple sclerosis, eating disorders, pain, irritable bowel syndrome, autoimmunity and various female and male health disorders.

We are developing indiplon for the treatment of insomnia. Ambien® and Sonata® are already marketed for the treatment of insomnia by Sanofi-Synthelabo and King Pharmaceuticals, Inc., respectively. Sanofi-Synthelabo is following Ambien with a controlled-release formulation of the same product (Ambien CR), which is now in registration with the FDA. Additionally, during 2004, Sepracor received approval from the FDA for Lunesta™ (eszopiclone) for the treatment of insomnia. Takeda Pharmaceuticals is developing Ramelteon®, a melatonin agonist, for insomnia, for which an NDA was filed in late 2004. H. Lundbeck A/S and Merck & Co. are developing gaboxadol, a GABA A agonist, for sleep disorders, which is currently in Phase III clinical trials.

Products that may compete with our altered peptide ligand for multiple sclerosis, include Betaseron® and Avonex®, similar forms of beta-interferon marketed by Berlex BioSciences and Biogen Idec, respectively, Rebif® marketed by Serono, Copaxone®, a peptide polymer marketed by Teva, Rebif® marketed by Serono and Pfizer, and Tysabri® marketed by Elan and Biogen Idec.

In the area of anxiety disorders, our product candidates will compete with well-established products such as Valium®, marketed by Hoffman-La Roche, Xanax®, marketed by Pfizer, BuSpar®, marketed by Bristol-Myers Squibb, Zoloft® marketed by Pfizer, Wellbutrin® marketed by GlaxoSmithKline and Effexor® marketed by Wyeth, among others, as well as generic alternatives for each of these products.

We are also developing products for depression, which will compete with well-established products in the antidepressant class, including Prozac®, marketed by Eli Lilly as well as its generic alternatives, Zoloft®, marketed by Pfizer, Paxil®, marketed by GlaxoSmithKline, Effexor®, marketed by Wyeth and Lexapro®, marketed by Forest Laboratories, among others. Some technologies under development by other pharmaceutical companies could result in additional commercial treatments for depression and anxiety. In addition, a number of companies also are conducting research on molecules to block CRF, which is the same mechanism of action employed by our compounds.

There are a number of competitors to products in our research pipeline. Lupron Depot®, marketed by Takeda-Abbott Pharmaceuticals, and Synarel®, marketed by Pfizer, are gonadotropin-releasing hormone peptide agonists that have been approved for the treatment of endometriosis, infertility, and central precocious puberty. Additionally, Proscar®, an enzyme inhibitor marketed by Merck, and Flomax®, an alpha blocker marketed by Boehringer Ingelheim Pharmaceuticals, are both used in the treatment of benign prostatic hyperplasia. These drugs may compete with any small molecule gonadotropin-releasing hormone antagonists we develop for these indications. Anti-obesity therapeutics currently available include Xenical® from Roche Laboratories and Meridia® from Abbott Laboratories. If one or more of these products or programs are successful, it may reduce or eliminate the market for our products.

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Compared to us, many of our competitors and potential competitors have substantially greater:

- capital resources;
- research and development resources, including personnel and technology;
- regulatory experience;
- preclinical study and clinical testing experience;
- manufacturing and marketing experience; and
- production facilities.

Any of these competitive factors could harm our business, prospects, financial condition and results of operations, which could negatively affect our stock price.

### **Employees**

As of December 31, 2004, we had 385 employees, consisting of 358 full-time and 27 part-time employees. Of the full-time employees, approximately 127 hold Ph.D., M.D. or equivalent degrees. None of our employees are represented by a collective bargaining arrangement, and we believe our relationship with our employees is good. Furthermore, recruiting and retaining qualified scientific personnel to perform research and development work in the future will also be critical to our success. We face the risk that we may not be able to attract and retain personnel on acceptable terms given the competition among biotechnology, pharmaceutical and health care companies, universities and non-profit research institutions for experienced scientists. In addition, we rely on a number of consultants to assist us in formulating our research and development strategies.

### **Insurance**

We maintain product liability insurance for our clinical trials. We intend to expand our insurance coverage to include the sale of commercial products if marketing approval is obtained for products in development. However, insurance coverage is becoming increasingly expensive, and no assurance can be given that we will be able to maintain insurance coverage at a reasonable cost or in sufficient amounts to protect us against losses due to liability. There can also be no assurance that we will be able to obtain commercially reasonable product liability insurance for any products approved for marketing.

### **Available Information**

Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to reports filed pursuant to Section 13(a) and 15(d) of the Securities Exchange Act of 1934, as amended, are available on our website at [www.neurocrine.com](http://www.neurocrine.com), when such reports are available on the Securities and Exchange Commission website.

## RISK FACTORS

### *Risks Relating to the Company*

*We may not receive regulatory approvals for our product candidates or approvals may be delayed.*

Regulation by government authorities in the United States and foreign countries is a significant factor in the development, manufacture and marketing of our proposed products and in our ongoing research and product development activities. Any failure to receive the regulatory approvals necessary to commercialize our product candidates would harm our business. The process of obtaining these approvals and the subsequent compliance with federal and state statutes and regulations require spending substantial time and financial resources. If we fail or our collaborators or licensees fail to obtain or maintain, or encounter delays in obtaining or maintaining, regulatory approvals, it could adversely affect the marketing of any products we develop, our ability to receive product or royalty revenues, our recovery of prepaid royalties, and our liquidity and capital resources. All of our products are in research and development, and we have not yet received regulatory approval to commercialize any product from the FDA or any other regulatory body. In addition, we have limited experience in filing and pursuing applications necessary to gain regulatory approvals, which may impede our ability to obtain such approvals.

In particular, human therapeutic products are subject to rigorous preclinical testing and clinical trials and other approval procedures of the FDA and similar regulatory authorities in foreign countries. The FDA regulates, among other things, the development, testing, manufacture, safety, efficacy, record keeping, labeling, storage, approval, advertising, promotion, sale and distribution of biopharmaceutical products. Securing FDA approval requires the submission of extensive preclinical and clinical data and supporting information to the FDA for each indication to establish the product candidate's safety and efficacy. The approval process may take many years to complete and may involve ongoing requirements for post-marketing studies. Any FDA or other regulatory approval of our product candidates, once obtained, may be withdrawn. If our potential products are marketed abroad, they will also be subject to extensive regulation by foreign governments.

Based on the results of the Phase III clinical trials on indiplon, we assembled and filed with the FDA a new drug application (NDA) for both the immediate release capsule (IR) and the modified release tablet (MR). The IR NDA filing was not accepted by the FDA due to difficulties encountered in navigating the electronic NDA in the common technical document (CTD) format. After reviewing the FDA's comments on the IR NDA, we voluntarily withdrew the MR NDA filing to address related navigational issues. The IR and MR NDAs share certain CTD modules and the decision to reformat both NDAs was made to ensure technical consistency between the NDAs. We have met with the FDA to discuss our refiling plans and based on the FDA's input and discussions with our collaboration partner Pfizer, we plan to refile the IR NDA at the end of the first quarter or beginning of the second quarter of 2005 and the MR NDA in the second quarter of 2005. This will allow us to address navigational issues within the CTD format and allow us to update certain presentations consistent with our refiling plans. Filing of the MR NDA in the second quarter will also allow us to incorporate Phase III data from an additional MR study which will be available in the first quarter of 2005. We face the risk that we may not successfully reformat and resubmit the indiplon NDAs on our projected timeline. If we are forced to delay our indiplon NDA resubmissions for any reason or the FDA rejects either or both of our NDA resubmissions or finds them incomplete or insufficient, our business and reputation may be harmed and our stock price may decrease. In addition, even if our indiplon NDAs are approved, the labeling granted by the FDA may limit the commercial success of the product. The FDA could also require Phase IV, or post-marketing, trials to study the long-term effects of indiplon and could withdraw its approval based on the results of those trials.

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*We expect to rely on our collaboration with Pfizer for the funding of the completion of our indiplon clinical program and for commercialization of indiplon.*

Pfizer has agreed to:

- fund substantially all third-party costs related to future indiplon development, manufacturing and commercialization activities;
- fund a 200-person Neurocrine sales force that will initially promote Zolofit® and, upon approval of the indiplon NDA, will co-promote indiplon in the United States;
- be responsible for obtaining all regulatory approvals outside of the United States and regulatory approvals in the United States after approval of the first indiplon NDA; and
- be responsible for sales and marketing of indiplon worldwide.

While our agreement with Pfizer requires them to use commercially reasonable efforts in the development and commercialization of indiplon, we cannot control the amount and timing of resources Pfizer may devote to our collaboration in the United States nor can we control when Pfizer will seek regulatory approvals outside of the United States. In addition, if Pfizer's development activities in pursuing new indications and uses of indiplon are not successful or Pfizer's sales and marketing activities for indiplon are not effective, indiplon sales and our business may be harmed.

Decisions within the collaboration are made within a series of joint committees comprised of Neurocrine and Pfizer representatives. In the event of disagreement at the committee level, the agreement provides for elevation of the issue to a joint steering committee and thereafter to senior executives at both companies. The agreement provides that certain decisions are Neurocrine decisions, certain decisions are Pfizer decisions and certain decisions require consensus among both parties before any action can be taken. We face the risk that decisions may be delayed as a result of this resolution process. Our agreement further provides that upon occurrence of certain events, some decisions designated as Neurocrine decisions may become Pfizer decisions.

Pfizer may terminate the collaboration at any time upon 180-days written notice, subject to payment of specified amounts related to ongoing clinical development activities. If Pfizer elects to terminate the collaboration prior to FDA approval, we will be responsible for regulatory and commercialization expenses while we seek another partner to assist us in the worldwide development and commercialization of indiplon. This could cause delays in obtaining marketing approvals and sales, and negatively impact our business. If Pfizer elects to terminate the collaboration after receipt of FDA approval, we would be forced to fund the Neurocrine sales force and/or seek new marketing partners for indiplon. This could lead to loss of sales and negatively impact our business. In the event the collaboration is terminated by Pfizer, we may not be successful in finding another collaboration partner on favorable terms, or at all, and any failure to obtain a new partner on favorable terms could adversely affect indiplon development and commercialization and our business.

*Our clinical trials may fail to demonstrate the safety and efficacy of our product candidates, which could prevent or significantly delay their regulatory approval.*

Any failure or substantial delay in completing clinical trials for our product candidates may severely harm our business. Before obtaining regulatory approval for the sale of any of our potential products, we must subject these product candidates to extensive preclinical and clinical testing to demonstrate their safety and efficacy for humans. Clinical trials are expensive, time-consuming and may take years to complete. We are currently conducting Phase III clinical trials in our indiplon development program for insomnia. This is our most advanced clinical program and represents a significant portion of our total clinical development activities and expenditures. If the FDA determines that we have failed to demonstrate that indiplon is safe and efficacious for the targeted patient populations or if the FDA does not approve the proposed indiplon product labeling, our business and reputation would be harmed and our stock price would be negatively affected.



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In connection with the clinical trials of indiplon and our other product candidates, we face the risks that:

- the product may not prove to be effective;
- we may discover that a product candidate may cause harmful side effects;
- the results may not replicate the results of earlier, smaller trials;
- we or the FDA may suspend the trials;
- the results may not be statistically significant;
- patient recruitment may be slower than expected; and
- patients may drop out of the trials.

Also, late stage clinical trials are often conducted with patients having the most advanced stages of disease. During the course of treatment, these patients can die or suffer other adverse medical effects for reasons that may not be related to the pharmaceutical agent being tested but which can nevertheless adversely affect clinical trial results.

*We have a history of losses and expect to incur losses and negative operating cash flows for the near future, and we may never achieve sustained profitability.*

Since our inception, we have incurred significant net losses, including net losses of \$45.8 million and \$30.3 million for the years ended December 31, 2004 and 2003, respectively. As a result of ongoing operating losses, we had an accumulated deficit of \$278.0 million and \$232.2 million as of December 31, 2004 and 2003, respectively. We were not profitable for the year ended December 31, 2004, and we do not expect to be profitable from product sales/royalties in 2005. We have not yet completed the development, including obtaining regulatory approvals, of any products and, consequently, have not generated revenues from the sale of products. Even if we succeed in developing and commercializing one or more of our drugs, we may not be profitable. We also expect to continue to incur significant operating and capital expenditures as we:

- seek regulatory approvals for our product candidates;
- develop, formulate, manufacture and commercialize our drugs;
- in-license or acquire new product development opportunities;
- implement additional internal systems and infrastructure; and
- hire additional clinical, scientific and marketing personnel.

We also expect to experience negative cash flow for the near future as we fund our operating losses, in-licensing or acquisition opportunities, and capital expenditures. We will need to generate significant revenues to achieve and maintain profitability and positive cash flow. We may not be able to generate these revenues, and we may never achieve profitability in the future. Our failure to achieve or maintain profitability could negatively impact the market price of our common stock. Even if we become profitable, we cannot assure you that we would be able to sustain or increase profitability on a quarterly or annual basis.

*Because our operating results may vary significantly in future periods, our stock price may decline.*

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Our quarterly revenues, expenses and operating results have fluctuated in the past and are likely to fluctuate significantly in the future. Our revenues are unpredictable and may fluctuate, among other reasons, due to our achievement of product development objectives and milestones, clinical trial enrollment and expenses, research and development expenses and the timing and nature of contract manufacturing and contract research payments. A high proportion of our costs are predetermined on an annual basis, due in part to our significant research and development costs. Thus, small declines in revenue could disproportionately affect operating results in a quarter. Because of these factors, our operating results in one or more future quarters may fail to meet the expectations of securities analysts or investors, which could cause our stock price to decline.

*We depend on continuing our current strategic alliances and developing additional strategic alliances to develop and commercialize our product candidates.*

We depend upon our corporate collaborators to provide adequate funding for a number of our programs. Under these arrangements, our corporate collaborators are responsible for:

- selecting compounds for subsequent development as drug candidates;
- conducting preclinical studies and clinical trials and obtaining required regulatory approvals for these drug candidates; and
- manufacturing and commercializing any resulting drugs.

Our strategy for developing and commercializing our products is dependent upon maintaining our current arrangements and establishing new arrangements with research collaborators, corporate collaborators and others. We have collaboration agreements with Pfizer, GlaxoSmithKline, Wyeth and Eli Lilly and Company. Because we rely heavily on our corporate collaborators, the development of our projects would be substantially delayed if our collaborators:

- fail to select a compound that we have discovered for subsequent development into marketable products;
- fail to gain the requisite regulatory approvals of these products;
- do not successfully commercialize products that we originate;
- do not conduct their collaborative activities in a timely manner;
- do not devote sufficient time and resources to our partnered programs or potential products;
- terminate their alliances with us;
- develop, either alone or with others, products that may compete with our products;
- dispute our respective allocations of rights to any products or technology developed during our collaborations; or
- merge with a third party that may wish to terminate the collaboration.

These issues and possible disagreements with our corporate collaborators could lead to delays in the collaborative research, development or commercialization of many of our product candidates. Furthermore, disagreements with these parties could require or result in litigation or arbitration, which would be time-consuming and expensive. If any of these issues arise, it may delay the filing of our NDAs and, ultimately, our generation of product revenues.

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*We license some of our core technologies and drug candidates from third parties. If we default on any of our obligations under those licenses, we could lose our rights to those technologies and drug candidates.*

We are dependent on licenses from third parties for some of our key technologies. These licenses typically subject us to various commercialization, reporting and other obligations. If we fail to comply with these obligations, we could lose important rights. For example, we have licensed indiplon from DOV Pharmaceutical. In addition, we license some of the core research tools used in our collaborations from third parties, including the CRF receptor we license from The Salk Institute and use in our CRF program collaboration with GlaxoSmithKline and the adenosine 2A receptor antagonist we license from Almirall Prodesfarma, S.A. Other in-licensed technologies, such as the GnRH receptor we license from Mount Sinai School of Medicine and melanocortin subtype 4 we license from the University of Michigan, will be important for future collaborations for our GnRH and melanocortin programs. If we were to default on our obligations under any of our product licenses, such as our license to indiplon, we could lose some or all of our rights to develop, market and sell the product. Likewise, if we were to lose our rights under a license to use proprietary research tools, it could adversely affect our existing collaborations or adversely affect our ability to form new collaborations. We also face the risk that our licensors could, for a number of reasons, lose patent protection or lose their rights to the technologies we have licensed, thereby impairing or extinguishing our rights under our licenses with them.

*Because the development of our product candidates is subject to a substantial degree of technological uncertainty, we may not succeed in developing any of our product candidates.*

All of our product candidates are in research or development and, while we expect indiplon to be commercially available by 2006, there is the possibility that it will not be commercially available at all. Only a small number of research and development programs ultimately result in commercially successful drugs. Potential products that appear to be promising at early stages of development may not reach the market for a number of reasons. These reasons include the possibilities that the potential products may:

- be found ineffective or cause harmful side effects during preclinical studies or clinical trials;
- fail to receive necessary regulatory approvals on a timely basis or at all;
- be precluded from commercialization by proprietary rights of third parties;
- be difficult to manufacture on a large scale; or
- be uneconomical or fail to achieve market acceptance.

If any of our products encounters any of these potential problems, we may never successfully market that product.

We are currently reformatting our two NDA submissions for indiplon. Since this is our most advanced product program, our business and reputation would be particularly harmed, and our stock price likely would be harmed, if we fail to receive necessary regulatory approvals on a timely basis or achieve market acceptance.

*We have no marketing experience, sales force or distribution capabilities, and if our products are approved, we may not be able to commercialize them successfully.*

Although we do not currently have any marketable products, our ability to produce revenues ultimately depends on our ability to sell our products if and when they are approved by the FDA. We currently have no experience in marketing or selling pharmaceutical products. We are currently initiating marketing activities for indiplon by hiring staff with experience in pharmaceutical sales and marketing. We will rely on Pfizer to co-promote indiplon with us in the United States and rely exclusively on Pfizer to market indiplon outside of the United States.

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We will also rely on Pfizer to provide distribution, customer service, order entry, shipping, billing, customer reimbursement assistance and managed care sales support related to indiplon. If we fail to establish successful marketing and sales capabilities or fail to enter into successful marketing arrangements with third parties, our product revenues will suffer.

*The independent clinical investigators and contract research organizations that we rely upon to conduct our clinical trials may not be diligent, careful or timely, and may make mistakes, in the conduct of our trials.*

We depend on independent clinical investigators and contract research organizations, or CROs, to conduct our clinical trials under their agreements with us. The investigators are not our employees, and we cannot control the amount or timing of resources that they devote to our programs. If independent investigators fail to devote sufficient time and resources to our drug development programs, or if their performance is substandard, it will delay the approval of our FDA applications and our introductions of new drugs. The CROs we contract with for execution of our clinical trials play a significant role in the conduct of the trials and the subsequent collection and analysis of data. Failure of the CROs to meet their obligations could adversely affect clinical development of our products. Moreover, these independent investigators and CROs may also have relationships with other commercial entities, some of which may compete with us. If independent investigators and CROs assist our competitors at our expense, it could harm our competitive position.

*We have no manufacturing capabilities. If third-party manufacturers of our product candidates fail to devote sufficient time and resources to our concerns, or if their performance is substandard, our clinical trials and product introductions may be delayed and our costs may rise.*

We have in the past utilized, and intend to continue to utilize, third-party manufacturers to produce the drug compounds we use in our clinical trials and for the potential commercialization of our future products. We have no experience in manufacturing products for commercial purposes and do not currently have any manufacturing facilities. Consequently, we depend on several contract manufacturers for all production of products for development and commercial purposes. If we are unable to obtain or retain third-party manufacturers, we will not be able to commercialize our products. The manufacture of our products for clinical trials and commercial purposes is subject to specific FDA regulations. Our third-party manufacturers might not comply with FDA regulations relating to manufacturing our products for clinical trials and commercial purposes or other regulatory requirements now or in the future. Our reliance on contract manufacturers also exposes us to the following risks:

- contract manufacturers may encounter difficulties in achieving volume production, quality control and quality assurance, and also may experience shortages in qualified personnel. As a result, our contract manufacturers might not be able to meet our clinical schedules or adequately manufacture our products in commercial quantities when required;
- switching manufacturers may be difficult because the number of potential manufacturers is limited. It may be difficult or impossible for us to find a replacement manufacturer quickly on acceptable terms, or at all;
- our contract manufacturers may not perform as agreed or may not remain in the contract manufacturing business for the time required to successfully produce, store or distribute our products;
- drug manufacturers are subject to ongoing periodic unannounced inspection by the FDA, the Drug Enforcement Agency, and corresponding state agencies to ensure strict compliance with good manufacturing practices and other government regulations and corresponding foreign standards. We do not have control over third-party manufacturers' compliance with these regulations and standards; and
- if our primary contract manufacturer should be unable to manufacture indiplon for any reason, or should fail to receive FDA approval or Drug Enforcement Agency approval, commercialization of indiplon could be delayed, which would delay indiplon sales and negatively impact our business.

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Our current dependence upon third parties for the manufacture of our products may harm our profit margin, if any, on the sale of our future products and our ability to develop and deliver products on a timely and competitive basis.

*If we are unable to retain and recruit qualified scientists or if any of our key senior executives discontinues his or her employment with us, it may delay our development efforts.*

We are highly dependent on the principal members of our management and scientific staff. The loss of any of these people could impede the achievement of our development objectives. Furthermore, recruiting and retaining qualified scientific personnel to perform research and development work in the future is critical to our success. We may be unable to attract and retain personnel on acceptable terms given the competition among biotechnology, pharmaceutical and health care companies, universities and non-profit research institutions for experienced scientists. In addition, we rely on a significant number of consultants to assist us in formulating our research and development strategy. All of our consultants are employed by employers other than us. They may have commitments to, or advisory or consulting agreements with, other entities that may limit their availability to us.

*We may be subject to claims that we or our employees have wrongfully used or disclosed alleged trade secrets of their former employers.*

As is commonplace in the biotechnology industry, we employ individuals who were previously employed at other biotechnology or pharmaceutical companies, including our competitors or potential competitors. Although no claims against us are currently pending, we may be subject to claims that these employees or we have inadvertently or otherwise used or disclosed trade secrets or other proprietary information of their former employers. Litigation may be necessary to defend against these claims. Even if we are successful in defending against these claims, litigation could result in substantial costs and be a distraction to management.

*Governmental and third-party payors may impose sales and pharmaceutical pricing controls on our products that could limit our product revenues and delay profitability.*

The continuing efforts of government and third-party payors to contain or reduce the costs of health care through various means may reduce our potential revenues. These payors' efforts could decrease the price that we receive for any products we may develop and sell in the future. In addition, third-party insurance coverage may not be available to patients for any products we develop. If government and third-party payors do not provide adequate coverage and reimbursement levels for our products, or if price controls are enacted, our product revenues will suffer.

*If physicians and patients do not accept our products, we may not recover our investment.*

The commercial success of our products, if they are approved for marketing, will depend upon the acceptance of our products as safe and effective by the medical community and patients.

The market acceptance of our products could be affected by a number of factors, including:

- the timing of receipt of marketing approvals;
- the safety and efficacy of the products;
- the success of existing products addressing our target markets or the emergence of equivalent or superior products; and
- the cost-effectiveness of the products.

In addition, market acceptance depends on the effectiveness of our marketing strategy, and, to date, we have very limited sales and marketing experience or capabilities. If the medical community and patients do not ultimately accept our products as being safe and effective, we may not recover our investment.

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*If we cannot raise additional funding, we may be unable to complete development of our product candidates.*

We may require additional funding to continue our research and product development programs, including preclinical testing and clinical trials of our product candidates, for operating expenses and to pursue regulatory approvals for product candidates. We also may require additional funding to establish manufacturing and marketing capabilities in the future. We believe that our existing capital resources, together with interest income, and future payments due under our strategic alliances, will be sufficient to satisfy our current and projected funding requirements for at least the next 12 months. However, these resources might be insufficient to conduct research and development programs as planned. If we cannot obtain adequate funds, we may be required to curtail significantly one or more of our research and development programs or obtain funds through additional arrangements with corporate collaborators or others that may require us to relinquish rights to some of our technologies or product candidates.

Our future capital requirements will depend on many factors, including:

- continued scientific progress in our research and development programs;
- the magnitude of our research and development programs;
- progress with preclinical testing and clinical trials;
- the time and costs involved in obtaining regulatory approvals;
- the costs involved in filing and pursuing patent applications and enforcing patent claims;
- competing technological and market developments;
- the establishment of additional strategic alliances;
- the cost of commercialization activities and arrangements, including manufacturing of our product candidates; and
- the cost of product in-licensing and any possible acquisitions.

We intend to seek additional funding through strategic alliances, and may seek additional funding through public or private sales of our securities, including equity securities. In addition, we have financed capital purchases and may continue to pursue opportunities to obtain additional debt financing in the future. However, additional equity or debt financing might not be available on reasonable terms, if at all, and any additional equity financings will be dilutive to our stockholders.

*Compliance with changing regulation of corporate governance and public disclosure may result in additional expenses.*

Changing laws, regulations and standards relating to corporate governance and public disclosure, including the Sarbanes-Oxley Act of 2002, new SEC regulations and Nasdaq National Market rules, are creating uncertainty for companies such as ours. These new or changed laws, regulations and standards are subject to varying interpretations in many cases due to their lack of specificity, and as a result, their application in practice may evolve over time as new guidance is provided by regulatory and governing bodies, which could result in continuing uncertainty regarding compliance matters and higher costs necessitated by ongoing revisions to disclosure and governance practices. We are committed to maintaining high standards of corporate governance and public disclosure. As a result, our efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased general and administrative expenses and management time related to compliance

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activities. In particular, our efforts to comply with Section 404 of the Sarbanes-Oxley Act of 2002 and the related regulations regarding our required assessment of our internal controls over financial reporting and our external auditors' audit of that assessment has required the commitment of significant financial and managerial resources. We expect these efforts to require the continued commitment of significant resources. If our efforts to comply with new or changed laws, regulations and standards differ from the activities intended by regulatory or governing bodies due to ambiguities related to practice, our reputation may be harmed and we might be subject to sanctions or investigation by regulatory authorities, such as the Securities and Exchange Commission. Any such action could adversely affect our financial results and the market price of our common stock.

*The price of our common stock is volatile.*

The market prices for securities of biotechnology and pharmaceutical companies historically have been highly volatile, and the market has from time to time experienced significant price and volume fluctuations that are unrelated to the operating performance of particular companies. Over the course of the last 12 months, the price of our common stock has ranged from approximately \$39 per share to approximately \$70 per share. The market price of our common stock may fluctuate in response to many factors, including:

- developments related to the FDA approval process for indiplon;
- the results of our clinical trials;
- developments concerning our strategic alliance agreements;
- announcements of technological innovations or new therapeutic products by us or others;
- developments in patent or other proprietary rights;
- future sales of our common stock by existing stockholders;
- comments by securities analysts;
- general market conditions;
- fluctuations in our operating results;
- government regulation;
- health care reimbursement;
- failure of any of our product candidates, if approved, to achieve commercial success; and
- public concern as to the safety of our drugs.

If any of the risks described in this "Risk Factors" section occurs, it could cause our stock price to fall dramatically and may expose us to class action securities lawsuits which, even if unsuccessful, would be costly to defend and a distraction to management.

***Risks Related to Our Industry***

*We face intense competition, and if we are unable to compete effectively, the demand for our products, if any, may be reduced.*

The biotechnology and pharmaceutical industries are subject to rapid and intense technological change. We face, and will continue to face, competition in the development and marketing of our product candidates from academic institutions, government agencies, research institutions and biotechnology and pharmaceutical companies. Competition may also arise from, among other things:

- other drug development technologies;
- methods of preventing or reducing the incidence of disease, including vaccines; and
- new small molecule or other classes of therapeutic agents.

Developments by others may render our product candidates or technologies obsolete or noncompetitive.

We are performing research on or developing products for the treatment of several disorders including insomnia, anxiety, depression, various female and male disorders, multiple sclerosis, diabetes and other neuro-endocrine related diseases and disorders, and there are a number of competitors to products in our research pipeline. If one or more of our competitors' products or programs are successful, the market for our products may be reduced or eliminated.

Compared to us, many of our competitors and potential competitors have substantially greater:

- capital resources;
- research and development resources, including personnel and technology;
- regulatory experience;
- preclinical study and clinical testing experience;
- manufacturing and marketing experience; and
- production facilities.

Any of these competitive factors could reduce demand for our products.

*If we are unable to protect our intellectual property, our competitors could develop and market products based on our discoveries, which may reduce demand for our products.*

Our success will depend on our ability to, among other things:

- obtain patent protection for our products;
- preserve our trade secrets;
- prevent third parties from infringing upon our proprietary rights; and
- operate without infringing upon the proprietary rights of others, both in the United States and internationally.



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Because of the substantial length of time and expense associated with bringing new products through the development and regulatory approval processes in order to reach the marketplace, the pharmaceutical industry places considerable importance on obtaining patent and trade secret protection for new technologies, products and processes. Accordingly, we intend to seek patent protection for our proprietary technology and compounds. However, we face the risk that we may not obtain any of these patents and that the breadth of claims we obtain, if any, may not provide adequate protection of our proprietary technology or compounds.

We also rely upon unpatented trade secrets and improvements, unpatented know-how and continuing technological innovation to develop and maintain our competitive position, which we seek to protect, in part, by confidentiality agreements with our commercial collaborators, employees and consultants. We also have invention or patent assignment agreements with our employees and some, but not all, of our commercial collaborators and consultants. However, if our employees, commercial collaborators or consultants breach these agreements, we may not have adequate remedies for any such breach, and our trade secrets may otherwise become known or independently discovered by our competitors.

In addition, although we own a number of patents, the issuance of a patent is not conclusive as to its validity or enforceability, and third parties may challenge the validity or enforceability of our patents. We cannot assure you how much protection, if any, will be given to our patents if we attempt to enforce them and they are challenged in court or in other proceedings. It is possible that a competitor may successfully challenge our patents or that challenges will result in limitations of their coverage. Moreover, competitors may infringe our patents or successfully avoid them through design innovation. To prevent infringement or unauthorized use, we may need to file infringement claims, which are expensive and time-consuming. In addition, in an infringement proceeding a court may decide that a patent of ours is not valid or is unenforceable, or may refuse to stop the other party from using the technology at issue on the ground that our patents do not cover its technology. Interference proceedings declared by the United States Patent and Trademark Office may be necessary to determine the priority of inventions with respect to our patent applications or those of our licensors. Litigation or interference proceedings may fail and, even if successful, may result in substantial costs and be a distraction to management. We cannot assure you that we will be able to prevent misappropriation of our proprietary rights, particularly in countries where the laws may not protect such rights as fully as in the United States.

*The technologies we use in our research as well as the drug targets we select may infringe the patents or violate the proprietary rights of third parties.*

We cannot assure you that third parties will not assert patent or other intellectual property infringement claims against us or our collaboration partners with respect to technologies used in potential products. We are aware of a patent application controlled by another company, which if granted in its broadest scope and held to be valid, could impact the commercialization of our modified release insomnia formulation unless we obtain a license, which may not be available to us. We are also aware of pending and issued patent claims to melanin concentrating hormone ligand and receptor, and some uses of melanocortin subtype 4 agonists. Any claims that might be brought against us relating to infringement of patents may cause us to incur significant expenses and, if successfully asserted against us, may cause us to pay substantial damages. Even if we were to prevail, any litigation could be costly and time-consuming and could divert the attention of our management and key personnel from our business operations. Furthermore, if a patent infringement suit were brought against us or our collaboration partners, we or our collaboration partners could be forced to stop or delay developing, manufacturing or selling potential products that are claimed to infringe a third party's intellectual property unless that party grants us or our collaboration partners rights to use its intellectual property. In such cases, we could be required to obtain licenses to patents or proprietary rights of others in order to continue to commercialize our products. However, we may not be able to obtain any licenses required under any patents or proprietary rights of third parties on acceptable terms, or at all. Even if our collaboration partners or we were able to obtain rights to the third party's intellectual property, these rights may be non-exclusive, thereby giving our competitors access to the same intellectual property. Ultimately, we may be unable to commercialize some of our potential products or may have to cease some of our business operations as a result of patent infringement claims, which could severely harm our business.

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*We face potential product liability exposure far in excess of our limited insurance coverage.*

The use of any of our potential products in clinical trials, and the sale of any approved products, may expose us to liability claims. These claims might be made directly by consumers, health care providers, pharmaceutical companies or others selling our products. We have obtained limited product liability insurance coverage for our clinical trials in the amount of \$10 million per occurrence and \$10 million in the aggregate. However, our insurance may not reimburse us or may not be sufficient to reimburse us for any expenses or losses we may suffer. Moreover, insurance coverage is becoming increasingly expensive, and we may not be able to maintain insurance coverage at a reasonable cost or in sufficient amounts to protect us against losses due to liability. We intend to expand our insurance coverage to include the sale of commercial products if we obtain marketing approval for product candidates in development, but we may be unable to obtain commercially reasonable product liability insurance for any products approved for marketing. On occasion, juries have awarded large judgments in class action lawsuits based on drugs that had unanticipated side effects. A successful product liability claim or series of claims brought against us would decrease our cash reserves and could cause our stock price to fall.

*Our activities involve hazardous materials and we may be liable for any resulting contamination or injuries.*

Our research activities involve the controlled use of hazardous materials. We cannot eliminate the risk of accidental contamination or injury from these materials. If an accident occurs, a court may hold us liable for any resulting damages, which may reduce our cash reserves and force us to seek additional financing.

### **ITEM 2. PROPERTIES**

During 2004, we completed construction of our new facility which has approximately 200,000 square feet of laboratory and office space in San Diego, California, of which approximately 85% is allocated to research and development activities. We believe that our property and equipment are generally well maintained and in good operating condition.

### **ITEM 3. LEGAL PROCEEDINGS**

We are not currently a party to any material legal proceedings, though we are currently participating in other litigation in the ordinary course of business.

### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Not applicable.

**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS**

Our common stock is traded on the Nasdaq National Market System under the symbol "NBIX." The following table sets forth for the periods indicated the high and low sale price for the common stock as reported by the Nasdaq National Market. These prices do not include retail markups, markdowns or commissions.

	<u>High</u>	<u>Low</u>
<b>Year Ended December 31, 2003</b>		
1st Quarter	\$ 48.53	\$ 37.38
2nd Quarter	60.27	41.45
3rd Quarter	57.50	47.24
4th Quarter	56.14	44.61
<b>Year Ended December 31, 2004</b>		
1st Quarter	\$ 62.25	\$ 50.54
2nd Quarter	69.90	47.90
3rd Quarter	54.37	40.67
4th Quarter	51.10	42.87

As of February 11, 2005, there were approximately 91 stockholders of record of our common stock. We have not paid any cash dividends on our common stock since inception and do not anticipate paying cash dividends in the foreseeable future.

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The following selected financial data have been derived from our audited financial statements. The information set forth below is not necessarily indicative of the results of future operations and should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the financial statements and notes thereto appearing elsewhere in this Form 10-K.

	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>STATEMENT OF OPERATIONS DATA</b>					
Revenues:					
Sponsored research and development	\$ 27,156	\$ 96,699	\$ 12,364	\$ 16,880	\$ 6,881
Milestones and license fees	57,612	41,126	3,516	22,937	6,345
Grant income and other revenues	408	1,253	2,165	1,425	1,362
Total revenues	<u>85,176</u>	<u>139,078</u>	<u>18,045</u>	<u>41,242</u>	<u>14,588</u>
Operating expenses:					
Research and development	115,066	177,271	108,939	74,267	40,227
General and administrative	22,444	20,594	12,721	10,857	9,962
Total operating expenses	<u>137,510</u>	<u>197,865</u>	<u>121,660</u>	<u>85,124</u>	<u>50,189</u>
Loss from operations	(52,334)	(58,787)	(103,615)	(43,882)	(35,601)
Other income and (expense):					
Gain on sale of property	—	17,946	—	—	—
Interest income and expense, net	6,775	10,601	8,864	6,662	6,048
Other income and (expense), net	(135)	142	215	430	1,047
Total other income	<u>6,640</u>	<u>28,689</u>	<u>9,079</u>	<u>7,092</u>	<u>7,095</u>
Loss before income taxes	(45,694)	(30,098)	(94,536)	(36,790)	(28,506)
Income taxes	79	158	—	120	302
Net loss	<u>\$ (45,773)</u>	<u>\$ (30,256)</u>	<u>\$ (94,536)</u>	<u>\$ (36,910)</u>	<u>\$ (28,808)</u>
Net loss per common share:					
Basic and diluted	\$ (1.26)	\$ (0.93)	\$ (3.10)	\$ (1.42)	\$ (1.30)
Shares used in calculation of net loss per common share:					
Basic and diluted	36,201	32,374	30,488	26,028	22,124
<b>BALANCE SHEET DATA</b>					
Cash, cash equivalents and short-term investments	\$ 301,129	\$ 453,168	\$ 244,710	\$ 319,982	\$ 164,670
Working capital	254,230	361,797	215,615	306,754	157,446
Total assets	519,217	554,955	266,539	346,350	185,962
Long-term debt	59,452	32,473	5,277	3,600	2,283
Accumulated deficit	(277,955)	(232,182)	(201,926)	(107,390)	(70,480)
Total stockholders’ equity	393,827	391,120	224,254	310,393	163,208

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following Management's Discussion and Analysis of Financial Condition and Results of Operations section contains forward-looking statements pertaining to, among other things, the expected continuation of our collaborative agreements, the receipt of research payments thereunder, the future achievement of various milestones in product development and the receipt of payments related thereto, the potential receipt of royalty payments, pre-clinical testing and clinical trials of potential products, the period of time that our existing capital resources will meet our funding requirements, and our financial results of operations. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various risks and uncertainties, including those set forth in this Annual Report on Form 10-K under the heading "Item 1. Business-Risk Factors."*

### Overview

We discover, develop and intend to commercialize drugs for the treatment of neurological and endocrine-related diseases and disorders. Our product candidates address some of the largest pharmaceutical markets in the world, including insomnia, anxiety, depression, various female and male health disorders, multiple sclerosis, diabetes and other neurological and endocrine related diseases and disorders. To date, we have not generated any revenues from the sale of products, and we do not expect to generate any revenues from product sales until indiplon is commercialized. We have funded our operations primarily through private and public offerings of our common stock and payments received under research and development agreements. We are developing a number of products with corporate collaborators and will rely on existing and future collaborators to meet funding requirements. We expect to generate future net losses due to increases in operating expenses as product candidates are advanced through the various stages of clinical development. As of December 31, 2004, we have incurred a cumulative deficit of \$278.0 million and expect to incur operating losses in the future, which may be greater than losses in prior years.

### Critical Accounting Policies

Our discussion and analysis of our financial condition and results of operations is based upon financial statements that we have prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities and expenses, and related disclosures. On an on-going basis, we evaluate these estimates, including those related to revenues under collaborative research agreements and grants, clinical trial accruals (R&D expense), debt, investments, and fixed assets. Estimates are based on historical experience, information received from third parties and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The items in our financial statements requiring significant estimates and judgments are as follows:

Revenues under collaborative research agreements and grants are recognized as research costs are incurred over the period specified in the related agreement or as the services are performed. These agreements are on a best-efforts basis, and do not require scientific achievement as a performance obligation, and provide for payment to be made when costs are incurred or the services are performed. All fees are nonrefundable to the collaborators. Up-front, nonrefundable payments for license fees and advance payments for sponsored research revenues received in excess of amounts earned are classified as deferred revenue and recognized as income over the contract or development period. Estimating the duration of the development period includes continual assessment of development stages and regulatory requirements. Milestone payments are recognized as revenue upon achievement of pre-defined scientific events, which requires substantive effort, and achievement of the milestone was not readily assured at the inception of the agreement. Revenues from government grants are recognized based on a percentage-of-completion basis as the related costs are incurred.

Research and development (R&D) expenses include related salaries, contractor fees, facilities costs, administrative expenses and allocations of corporate costs. All such costs are charged to R&D expense as incurred.

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These expenses result from our independent R&D efforts as well as efforts associated with collaborations, grants and in-licensing arrangements. In addition, we fund R&D at other companies and research institutions under agreements, which are generally cancelable. We review and accrue clinical trials expenses based on work performed, which relies on estimates of total costs incurred based on patient enrollment, completion of studies and other events. We follow this method since reasonably dependable estimates of the costs applicable to various stages of a research agreement or clinical trial can be made. Accrued clinical costs are subject to revisions as trials progress to completion. Revisions are charged to expense in the period in which the facts that give rise to the revision become known.

### Results of Operations for Years Ended December 31, 2004, 2003 and 2002

The following table summarizes our primary sources of revenue:

	Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
Revenues under collaboration agreements:			
Pfizer	\$ 76,939	\$ 128,894	\$ —
GlaxoSmithKline (GSK)	7,829	7,779	7,600
Taisho	—	1,144	6,770
Wyeth	—	8	1,510
Total revenue under collaboration agreements	84,768	137,825	15,880
Grant income and other revenue	408	1,253	2,165
Total revenues	<u>\$ 85,176</u>	<u>\$ 139,078</u>	<u>\$ 18,045</u>

Our revenues for the year ended December 31, 2004 were \$85.2 million compared with \$139.1 million in 2003. The \$53.9 million decrease in revenues from 2003 to 2004 is due to lower sponsored development revenue associated with the winding down of the Phase III clinical program for indiplon (\$69.2 million less in 2004 than 2003). Additionally, license fees recognized under our collaboration agreements were \$5.0 million less in 2004 when compared to 2003. This is primarily due to the timing of the license fee recognition under the Pfizer agreement and the ending of the Taisho collaboration during 2003. These decreases were offset by \$20.5 million in milestones earned under the Pfizer collaboration agreement for the successful completion of Phase III studies for long-term administration and sleep maintenance of indiplon during 2004. Our revenues for the year ended December 31, 2003 were \$139.1 million compared with \$18.0 million in 2002. The \$121.1 million increase in revenues from 2002 to 2003 resulted primarily from \$90.9 million of sponsored development reimbursements and \$38.0 million in amortized upfront fees under the Pfizer collaboration.

Research and development expenses decreased to \$115.1 million during 2004 compared to \$177.3 million in 2003. The \$62.2 million decrease from 2003 to 2004 relates primarily to the winding down of our Phase III program for indiplon. External development costs incurred related to indiplon were \$26.5 million in 2004 compared to \$111.4 million in 2003. This \$84.9 million decrease is due primarily to the tapering of our indiplon clinical program as it neared completion in 2004. This decrease was offset by an increase in external development expense under other clinical programs of approximately \$5.9 million. Additionally, personnel costs have increased by \$5.0 million from \$27.9 million in 2003 to \$32.9 million in 2004, collaboration costs related to in-licensing and milestone expenses were \$4.0 million higher in 2004 compared to 2003, and laboratory costs were \$3.6 million higher in 2004 than 2003.

Research and development expenses increased to \$177.3 million during 2003 compared with \$108.9 million during 2002. Increased expenses from 2002 to 2003 primarily reflect advancement of our drug candidates through progressive clinical development phases and the higher costs associated with expanding development activities and increased enrollment in clinical trials. External development costs increased by \$55.4 million from 2002 to 2003 primarily related to the indiplon Phase III program. Additionally, personnel and laboratory costs related to the expansion of research and development activities increased by \$11.1 million from 2002 to 2003.

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We expect research and development expenses to increase modestly during 2005, primarily due to increases in costs related to non-indiplon development programs offset by the wind down of the Phase III indiplon development program. We expect research and development costs will continue to increase in 2006 as clinical trials progress for other compounds in our pipeline.

General and administrative expenses increased to \$22.4 million during 2004 compared to \$20.6 million during 2003 and \$12.7 million during 2002. The \$1.8 million increase in expenses from 2003 to 2004 resulted primarily from additional administrative personnel needed to support research and development activities and the implementation of our commercialization strategy (\$1.6 million). The \$7.9 million increase in expenses from 2002 to 2003 resulted primarily from increased professional fees related to business development (\$1.7 million) and the addition of administrative personnel (\$4.8 million) needed to support expanding research and development activities and the implementation of our commercialization strategy. General and administrative costs will increase significantly during 2005 as we begin to build our specialized sales force. This increase in costs will be offset by revenue from Pfizer, which is obligated to pay for and support the creation of a 200-person sales force.

Interest income decreased to \$8.7 million in 2004 compared with \$11.1 million during 2003 and \$9.3 million during 2002. The decrease in 2004, compared to 2003 is a result of lower cash and investment balances due to operating losses, and a \$50 million payment for the Wyeth royalty stream during the first quarter of 2004. The increase in interest income from 2002 to 2003, resulted primarily from higher investment balances achieved through a public offering of our common stock and receipt of an upfront license fee from Pfizer of \$100 million, offset by lower investment yields. In September 2003, we sold 3.75 million shares of our common stock in a public offering resulting in net proceeds of \$187.4 million.

During the fourth quarter of 2003, we sold our corporate headquarters to Pfizer. As a result of this transaction we recognized a one-time gain on the sale of the property of approximately \$18.0 million.

Our net loss for 2004 was \$45.8 million, or \$1.26 per share, compared to \$30.3 million, or \$0.93 per share, in 2003, and \$94.5 million, or \$3.10 per share, in 2002. The increase in net loss from 2003 to 2004 is a result of higher non-indiplon related development costs and increased employee and laboratory costs related to research and development. These costs were offset by \$22.0 million in milestones achieved under the Pfizer and GSK collaborations, and a lower contribution by us to the indiplon development program. During 2003, we contributed \$22.5 million to the external development costs for indiplon, this amount was reduced to \$7.5 million in 2004. The decrease in net loss from 2002 to 2003 resulted primarily from increased revenue under the Pfizer collaboration agreement and the gain on the sale of our corporate headquarters, offset partially by increased non-indiplon external development costs.

We do not expect to be profitable from product sales/royalties in 2005. We will continue to recognize revenue from the amortization of the Pfizer \$100 million upfront license fee through the estimated commercialization date of indiplon. Additionally, we will continue to recognize revenue under our collaboration agreement with Pfizer as we incur external development costs for indiplon. We also expect to achieve certain milestones under our collaboration agreement with Pfizer upon FDA acceptance of our NDA filing and approval of our NDA for indiplon. We will also recognize lower revenue in 2005 under our research collaboration agreement with GlaxoSmithKline as a result of the conclusion of the research portion of the collaboration during 2005. Additionally, in the first quarter of 2005 we will begin to hire our 200-person sales force, with the routine costs of this sales force to be funded by Pfizer. Costs associated with research and development are expected to modestly increase in 2005 as the Phase III indiplon program ends; however, this decrease in indiplon related cost will be offset by increased research and development costs on other products in our pipeline. Additionally, during 2005 we will begin to expense employee related stock options under the recent issuance of Statement of Financial Accounting Standards 123R by the Financial Accounting Standards Board.

During 2004, we assembled and filed with the FDA a NDA for both the immediate release capsule (IR) and the modified release tablet(MR). The IR NDA filing was not accepted by the FDA due to difficulties encountered in navigating the electronic NDA in the common technical document (CTD) format. After reviewing the FDA's comments on the IR NDA, we voluntarily withdrew the MR NDA filing to address related navigational issues. The IR and MR NDAs share certain CTD modules and the decision to reformat both NDAs was made to ensure technical consistency between the NDAs. We have met with the FDA to discuss our refiling plans and based on the FDA's input and discussions with our collaboration partner Pfizer, we plan to refile the IR NDA at the end of the first quarter or beginning of the second quarter of 2005 and the MR NDA in the second quarter of 2005. This will allow us to address navigational issues within the CTD format and allow us to update certain presentations consistent with our refiling plans. Filing of the MR NDA in the second quarter will also allow us to incorporate Phase III data from an additional MR study which will be available in the first quarter of 2005. Upon approval of indiplon by the FDA, we will then begin to receive royalties from Pfizer based on sales of indiplon. Sales related costs will increase during 2006 as we begin to market indiplon. This increase in cost will be offset by revenue from Pfizer as it continues to fund our sales force in 2006. Research and development costs will also increase from 2005 levels as we progress compounds through our pipeline.

## Liquidity and Capital Resources

At December 31, 2004, our cash, cash equivalents, and short-term investments totaled \$301.1 million compared to \$453.2 million at December 31, 2003. This \$152.1 million decrease is primarily a result of a \$50.0 million payment to Wyeth for their portion of the indiplon royalty stream, a \$32.8 million decrease in payables related to clinical trials and our net loss of \$45.8 million. At December 31, 2003, our cash, cash equivalents, and short-term investments totaled \$453.2 million compared with \$244.7 million at December 31, 2002. This increase from December 31, 2002 to December 31, 2003 is primarily from the receipt of the initial license and collaboration payments from Pfizer totaling \$100.0 million and the sale of 3.75 million shares of our common stock in a public offering which generated net cash proceeds of \$187.4 million, offset by capital acquisitions and operating losses.

Net cash (used in) provided by operating activities during 2004 was (\$100.0) million compared with \$37.1 million in 2003 and (\$79.9) million in 2002. The decrease in cash provided by operations from 2003 to 2004 is a result of the loss of \$45.8 million, a decrease in the clinical trial payable by \$32.8 million, and \$38.2 million in deferred revenue recognized primarily from the amortization of the \$100.0 million up front payment from Pfizer. The increase in cash provided by operations from 2002 to 2003 is a result of the receipt of the initial payment of \$100.0 million under the collaboration agreement with Pfizer, and an increase in accrued liabilities related to accrued clinical trial costs, offset by an increase in accounts receivable from collaborators due to increased reimbursable external development costs.

Net cash provided by (used in) investing activities during 2004 was \$18.5 million compared to (\$186.6) million in 2003 and (\$45.5) million during 2002. These fluctuations resulted primarily from timing differences in investment purchases, sales and maturities and the fluctuations in our portfolio mix between cash equivalents and short-term investment holdings. We expect similar fluctuations to continue in future periods. During 2004, net cash provided by investing activities included construction costs of \$31.7 million. Additionally, \$50.0 million was used to purchase the Wyeth royalty stream. During 2003, net cash used in investing activities included construction land acquisition costs related to our new corporate headquarters totaling approximately \$43.0 million, which was partially offset by the sale of our current headquarters for \$40.0 million. Capital equipment purchases for 2004, 2003, and 2002 were \$13.7 million, \$7.2 million, and \$5.3 million, respectively, and were financed primarily through debt arrangements. Capital equipment purchases for 2005 are expected to be approximately \$9.0 million.

During 2003, we sold our former research and administrative facility and an undeveloped parcel of land adjacent to the facility for \$40.0 million and recognized a gain on the sale of these properties of approximately \$18.0 million. Additionally, during 2003, we acquired undeveloped real property in San Diego, California for approximately \$17.0 million to construct a new corporate facility. In January 2004, we purchased an additional parcel of land adjacent to the property for \$7.7 million. Construction of the new facility commenced in June 2003 and was completed in mid-2004.

The costs we incurred in connection with these two properties included design and construction costs as well as site improvements, equipment and construction financing costs for these facilities. These costs were approximately \$57.1 million. The land acquisition and construction costs were financed through the net proceeds of the sale of the former facility and a construction loan. The construction loan agreement was for an amount up to \$60.6 million and required us to place a \$17.5 million guaranty deposit with the lender for the term of the loan. The loan bore interest at the prime rate plus .75 percentage points. In October 2004, we repaid the outstanding amount under the construction loan of \$60.3 million, and our guaranty deposit was released by the lender. The construction loan was replaced with a \$49.5 million loan secured by a first mortgage on the property. The new loan bears interest at a rate of 6.48% per annum, and is being amortized over a period of thirty years, with a principal balloon payment of \$42.0 million due on the tenth anniversary of the loan. Additionally, we are required by the lender to maintain a \$5.0 million letter of credit with a local bank as security for the first mortgage loan. The letter of credit is secured by a \$5.2 million deposit with the same bank.

Net cash provided by financing activities during 2004 was \$36.7 million compared with \$211.1 million in 2003 and \$5.8 million in 2002. In addition to the above mentioned fiscal 2004 debt transactions, during 2003 we obtained financing for \$31.5 million of capital purchases, primarily under the construction loan discussed above, and paid off



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the outstanding debt related to our corporate headquarters of approximately \$14.0 million. Additionally, we issued 3.75 million shares of our common stock yielding net cash proceeds of \$187.4 million during 2003. Cash proceeds from the issuance of common stock upon exercise of outstanding stock options and employee stock purchase plans was \$6.8 million, \$9.2 million and \$3.4 million in 2004, 2003 and 2002, respectively. We expect similar fluctuations to occur in the future, as the amount and frequency of stock-related transactions are dependent upon the market performance of our common stock.

On February 26, 2004, we entered into several agreements with Wyeth and DOV pursuant to which, we acquired Wyeth's financial interest in indiplon for approximately \$95.0 million, consisting of \$50.0 million in cash and \$45.0 million in our common stock. Wyeth's financial interest in indiplon arises from a 1998 license agreement between Wyeth and DOV whereby Wyeth licensed the indiplon technology to DOV in exchange for milestone payments and royalties on future sales of indiplon. We subsequently licensed the indiplon technology from DOV in exchange for milestones and royalties. The February 2004 agreements among us, Wyeth and DOV provide that we will make milestone and royalty payments to DOV net of amounts that DOV would have been obligated to pay to Wyeth such that we will retain all milestone, royalty and other payments on indiplon commercialization that would have otherwise been payable to Wyeth. This decreases our overall royalty obligation on sales of indiplon from six percent to three and one-half percent. This transaction has been recorded as a long-term asset (prepaid royalty), and this asset will be amortized over the commercialization period of indiplon, based primarily upon indiplon sales.

### **Factors That May Affect Future Financial Condition and Liquidity**

We anticipate significant increases in expenditures as we continue to expand our research and development activities. Because of our limited financial resources, our strategies to develop some of our programs include collaborative agreements with major pharmaceutical companies and sales of our common stock in both public and private offerings. Our collaborative agreements typically include a partial recovery of our research costs through license fees, contract research funding and milestone revenues. Our collaborators are also financially and managerially responsible for clinical development and commercialization. In these cases, the estimated completion date would largely be under the control of the collaborator. We cannot forecast, with any degree of certainty, which proprietary products or indications, if any, will be subject to future collaborative arrangements, in whole or in part, and how such arrangements would affect our capital requirements.

The following table summarizes our contractual obligations at December 31, 2004 and the effect such obligations are expected to have on our liquidity and cash flow in future periods. Our license, research and clinical development agreements are generally cancelable with written notice in 0-180 days. In addition to the minimum payments due under our license and research agreements, we may be required to pay up to \$48.1 million in milestone payments, plus sales royalties, in the event that all scientific research under these agreements is successful. Some of our clinical development agreements contain incentives for time-sensitive activities.

<u>Contractual Obligations</u>	<u>Total</u>	<u>Less than 1 year</u>	<u>1 - 3 years (in thousands)</u>	<u>3 - 5 years</u>	<u>More than 5 years</u>
Debt	\$ 66,126	\$ 6,674	\$ 10,300	\$ 2,887	\$ 46,265
Operating lease	790	219	403	168	—
License & research agreements	1,090	865	75	150	—
Clinical development agreements	18,947	15,535	3,296	116	—
Total contractual obligations	\$ 86,953	\$ 23,293	\$ 14,074	\$ 3,321	\$ 46,265

The funding necessary to execute our business strategies is subject to numerous uncertainties, which may adversely affect our liquidity and capital resources. Completion of clinical trials may take several years or more, but the length of time generally varies substantially according to the type, complexity, novelty and intended use of a product candidate. It is also important to note that if a clinical candidate is identified, the further development of that candidate can be halted or abandoned at any time due to a number of factors. These factors include, but are not limited to, funding constraints, safety or a change in market demand.

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An important element of our business strategy is to pursue the research and development of a diverse range of product candidates for a variety of disease indications. We pursue this goal through proprietary research and development as well as searching for new technologies for licensing opportunities. This allows us to diversify against risks associated with our research and development spending. To the extent we are unable to maintain a diverse and broad range of product candidates, our dependence on the success of one or a few product candidates would increase.

The nature and efforts required to develop our product candidates into commercially viable products include research to identify a clinical candidate, preclinical development, clinical testing, FDA approval and commercialization. This process may cost in excess of \$100 million and can take as long as 10 years to complete for each product candidate.

We test our potential product candidates in numerous pre-clinical studies to identify disease indications for which our product candidates may show efficacy. We may conduct multiple clinical trials to cover a variety of indications for each product candidate. As we obtain results from trials, we may elect to discontinue clinical trials for certain product candidates or for certain indications in order to focus our resources on more promising product candidates or indications. The duration and the cost of clinical trials may vary significantly over the life of a project as a result of differences arising during the clinical trial protocol, including, among others, the following:

- we or the FDA may suspend the trials;
- we may discover that a product candidate may cause harmful side effects;
- patient recruitment may be slower than expected; and
- patients may drop out of the trials.

For each of our programs, we periodically assess the scientific progress and merits of the programs to determine if continued research and development is economically viable. Certain of our programs have been terminated due to the lack of scientific progress and lack of prospects for ultimate commercialization. Because of the uncertainties associated with research and development of these programs, we may not be successful in achieving commercialization. As such, the ultimate timeline and costs to commercialize a product cannot be accurately estimated.

Our product candidates have not yet achieved FDA regulatory approval, which is required before we can market them as therapeutic products. In order to proceed to subsequent clinical trial stages and to ultimately achieve regulatory approval, the FDA must conclude that our clinical data establish safety and efficacy. The results from preclinical testing and early clinical trials may not be predictive of results in later clinical trials. It is possible for a candidate to show promising results in clinical trials, but subsequently fail to establish sufficient safety and efficacy data necessary to obtain regulatory approvals.

As a result of the uncertainties discussed above, among others, the duration and completion costs of our research and development projects are difficult to estimate and are subject to considerable variation. Our inability to complete our research and development projects in a timely manner or our failure to enter into collaborative agreements, when appropriate, could significantly increase our capital requirements and could adversely impact our liquidity. These uncertainties could force us to seek additional, external sources of financing from time to time in order to continue with our business strategy. Our inability to raise additional capital, or to do so on terms reasonably acceptable to us, would jeopardize the future success of our business.

We also may be required to make further substantial expenditures if unforeseen difficulties arise in other areas of our business. In particular, our future capital requirements will depend on many factors, including:

- continued scientific progress in our research and development programs;

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- the magnitude of our research and development programs;
- progress with preclinical testing and clinical trials;
- the time and costs involved in obtaining regulatory approvals;
- the costs involved in filing and pursuing patent applications and enforcing patent claims;
- competing technological and market developments;
- the establishment of additional collaborations and strategic alliances;
- the cost of manufacturing facilities and of commercialization activities and arrangements; and
- the cost of product in-licensing and any possible acquisitions.

We believe that our existing capital resources, together with interest income and future payments due under our strategic alliances, will be sufficient to satisfy our current and projected funding requirements for at least the next 12 months. However, we cannot guarantee that these capital resources and payments will be sufficient to conduct all of our research and development programs as planned. The amount and timing of expenditures will vary depending upon a number of factors, including progress of our research and development programs.

We will require additional funding to continue our research and product development programs, to conduct preclinical studies and clinical trials, for operating expenses, to pursue regulatory approvals for our product candidates, for the costs involved in filing and prosecuting patent applications and enforcing or defending patent claims, if any, for the cost of product in-licensing and for any possible acquisitions, and we may require additional funding to establish manufacturing and marketing capabilities in the future. We may seek to access the public or private equity markets whenever conditions are favorable. We may also seek additional funding through strategic alliances and other financing mechanisms. We cannot assure you that adequate funding will be available on terms acceptable to us, if at all. If adequate funds are not available, we may be required to curtail significantly one or more of our research or development programs or obtain funds through arrangements with collaborators or others. This may require us to relinquish rights to certain of our technologies or product candidates. To the extent that we are unable to obtain third-party funding for such expenses, we expect that increased expenses will result in increased losses from operations. We cannot assure you that we will successfully develop our products under development or that our products, if successfully developed, will generate revenues sufficient to enable us to earn a profit.

### **Interest Rate Risk**

We are exposed to interest rate risk on our short-term investments. The primary objective of our investment activities is to preserve principal while at the same time maximizing yields without significantly increasing risk. To achieve this objective, we invest in highly liquid and high quality government and other debt securities. To minimize our exposure due to adverse shifts in interest rates, we invest in short-term securities and ensure that the maximum average maturity of our investments does not exceed 40 months. If a 10% change in interest rates were to have occurred on December 31, 2004, this change would not have had a material effect on the fair value of our investment portfolio as of that date. Due to the short holding period of our investments, we have concluded that we do not have a material financial market risk exposure.

### **Cautionary Note on Forward-Looking Statements**

Our business is subject to significant risks, including but not limited to, the risks inherent in our research and development activities, including the successful continuation of our strategic collaborations, the successful completion of clinical trials, the lengthy, expensive and uncertain process of seeking regulatory approvals, uncertainties associated both with the potential infringement of patents and other intellectual property rights of third parties, and with obtaining and enforcing our own patents and patent rights, uncertainties regarding government

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reforms and of product pricing and reimbursement levels, technological change, competition, manufacturing uncertainties and dependence on third parties. Even if our product candidates appear promising at an early stage of development, they may not reach the market for numerous reasons. Such reasons include the possibilities that the product will be ineffective or unsafe during clinical trials, will fail to receive necessary regulatory approvals, will be difficult to manufacture on a large scale, will be uneconomical to market or will be precluded from commercialization by proprietary rights of third parties. For more information about the risks we face, see “Item 1. Business – Risk Factors” included in this report.

### **New Accounting Pronouncements**

In December 2004, the Financial Accounting Standards Board (“FASB”) issued SFAS No. 123R “Share Based Payment.” This statement is a revision to SFAS 123 and supersedes Accounting Principles Board (APB) Opinion No. 25, “Accounting for Stock Issued to Employees,” and amends FASB Statement No. 95, “Statement of Cash Flows.” This statement requires a public entity to expense the cost of employee services received in exchange for an award of equity instruments. This statement also provides guidance on valuing and expensing these awards, as well as disclosure requirements of these equity arrangements. This statement is effective for the first interim reporting period that begins after June 15, 2005.

SFAS 123R permits public companies to choose between the following two adoption methods:

1. A “modified prospective” method in which compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS 123R for all share-based payments granted after the effective date and (b) based on the requirements of Statement 123 for all awards granted to employees prior to the effective date of SFAS 123R that remain unvested on the effective date, or
2. A “modified retrospective” method which includes the requirements of the modified prospective method described above, but also permits entities to restate based on the amounts previously recognized under SFAS 123 for purposes of pro forma disclosures either (a) all prior periods presented or (b) prior interim periods of the year of adoption.

As permitted by SFAS 123, we currently account for share-based payments to employees using APB Opinion 25’s intrinsic value method and, as such, we generally recognize no compensation cost for employee stock options. The impact of the adoption of SFAS 123R cannot be predicted at this time because it will depend on levels of share-based payments granted in the future. However, valuation of employee stock options under SFAS 123R is similar to SFAS 123, with minor exceptions. For information about what our reported results of operations and earnings per share would have been had we adopted SFAS 123, please see the discussion under the heading “Stock Based Compensation” in Note 1 to our Consolidated Financial Statements. Accordingly, the adoption of SFAS 123R’s fair value method will have a significant impact on our results of operations, although it will have no impact on our overall financial position. SFAS 123R also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. This requirement will reduce net operating cash flows and increase net financing cash flows in periods after adoption. Due to timing of the release of SFAS 123R, we have not yet completed the analysis of the ultimate impact that this new pronouncement will have on the results of operations, nor the method of adoption for this new standard.

In December 2004, the FASB issued SFAS 153, “Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29.” The amendments made by Statement 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. The amendment also eliminates the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have commercial substance. The provisions of this Statement are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. We do not expect the adoption of SFAS 153 to have a material impact on our financial condition or our results of operations.

In January 2003, the FASB issued FASB Interpretation No. 46 (“FIN 46”), “Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51.” FIN 46 requires certain variable interest entities (entities where the

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equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties) to be consolidated by the primary beneficiary of the entity. In December 2003, the FASB issued FIN 46R, a revision to FIN 46. FIN 46R provides a broad deferral of the latest date by which all public entities must apply FIN 46 to certain variable interest entities to the first reporting period ending after March 15, 2004. The adoption of this statement has not had a material impact on our results of operations or financial condition.

### **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Quantitative and Qualitative Disclosures about Market Risk is contained in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations — Interest Rate Risk.”

### **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

See the list of the Company’s Financial Statements filed with this Form 10-K under Item 15 below.

### **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Not applicable.

### **ITEM 9A. CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the timelines specified in the Securities and Exchange Commission’s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance of achieving the desired control objectives, and in reaching a reasonable level of assurance, management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of the Company’s management, including the Company’s Chief Executive Officer and the Company’s Chief Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures as of the end of the year covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

## Management's Report on Internal Control Over Financial Reporting

Internal control over financial reporting refers to the process designed by, or under the supervision of, our Chief Executive Officer and Chief Financial Officer, and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles, and includes those policies and procedures that:

- (1) Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of our assets;
- (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorization of our management and directors; and
- (3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk. Management is responsible for establishing and maintaining adequate internal control over financial reporting for the company.

Management has used the framework set forth in the report entitled *Internal Control—Integrated Framework* published by the Committee of Sponsoring Organizations of the Treadway Commission, known as COSO, to evaluate the effectiveness of the Company's internal control over financial reporting. Management has concluded that our internal control over financial reporting was effective as of the end of the most recent fiscal year. Ernst & Young LLP has issued an attestation report on management's assessment of our internal control over financial reporting.

During 2004, we implemented a enterprise resource planning (ERP) system, designed to align and integrate our employees, processes and technology through software applications. Additionally, the new ERP system has been designed to allow us to retain the control and integrity of our information systems as we grow in the future. The ERP system includes both enterprise financial reporting applications (general ledger, fixed assets, forecasting, purchasing, accounts payable) and human resources applications (benefits administration, recruiting, time reporting, administration). We believe that throughout the implementation process, we have maintained internal accounting control systems that are adequate to provide reasonable assurance that assets are safeguarded from loss or unauthorized use, and which produce adequate records for preparation of financial information. There were no other significant changes in our internal controls over financial reporting during 2004.

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

**Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting**

The Board of Directors and Stockholders  
Neurocrine Biosciences, Inc.

We have audited management’s assessment, included in the accompanying “Management’s Report on Internal Control Over Financial Reporting” that Neurocrine Biosciences, Inc. maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Neurocrine Biosciences’ management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management’s assessment and an opinion on the effectiveness of the company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management’s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management’s assessment that Neurocrine Biosciences, Inc. maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Neurocrine Biosciences, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of December 31, 2004 and 2003, and the related consolidated statements of operations, stockholders’ equity and cash flows for each of the three years in the period ended December 31, 2004 of Neurocrine Biosciences, Inc. and our report dated February 7, 2005 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

San Diego, California  
February 7, 2005

**ITEM 9B. OTHER INFORMATION**

None

**PART III**

**ITEM 10. EXECUTIVE OFFICERS AND DIRECTORS OF THE REGISTRANT**

Information required by this item will be contained in our Definitive Proxy Statement for our 2005 Annual Meeting of Stockholders, to be filed pursuant to Regulation 14A with the Securities and Exchange Commission within 120 days of December 31, 2004. Such information is incorporated herein by reference.

The Company has adopted a code of ethics that applies to its Chief Executive Officer, Chief Financial Officer, and to all of its other officers, directors, employees and agents. The code of ethics is available at the Corporate Governance section of the Investor Relations page on the Company's website at [www.neurocrine.com](http://www.neurocrine.com). The Company intends to disclose future amendments to, or waivers from, certain provision of its code of ethics on the above website within five business days following the date of such amendment or waiver.

**ITEM 11. EXECUTIVE COMPENSATION**

Information required by this item will be contained in our Definitive Proxy Statement for our 2005 Annual Meeting of Stockholders, to be filed pursuant to Regulation 14A with the Securities and Exchange Commission within 120 days of December 31, 2004. Such information is incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

Information required by this item will be contained in our Definitive Proxy Statement for our 2005 Annual Meeting of Stockholders, to be filed pursuant to Regulation 14A with the Securities and Exchange Commission within 120 days of December 31, 2004. Such information is incorporated herein by reference.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

Information required by this item will be contained in our Definitive Proxy Statement for our 2005 Annual Meeting of Stockholders, to be filed pursuant to Regulation 14A, with the Securities and Exchange Commission within 120 days of December 31, 2004. Such information is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information required by this item will be contained in our Definitive Proxy Statement for our 2005 Annual Meeting of Stockholders, to be filed pursuant to Regulation 14A, with the Securities and Exchange Commission within 120 days of December 31, 2004. Such information is incorporated herein by reference.



**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K**

*(a) Documents filed as part of this report.*

1. List of Financial Statements. The following financial statements of Neurocrine Biosciences, Inc. and Report of Independent Registered Public Accounting Firm, are included in this report:

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2004 and 2003

Consolidated Statements of Operations for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Stockholders' Equity for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Cash Flows for the years ended December 31, 2004, 2003 and 2002

Notes to the Consolidated Financial Statements (includes unaudited Selected Quarterly Financial Data)

2. List of all Financial Statement schedules. All schedules are omitted because they are not applicable or the required information is shown in the Financial Statements or notes thereto.
3. List of Exhibits required by Item 601 of Regulation S-K. See part (c) below.

*(b) Reports on Form 8-K.*

On October 19, 2004 the Company filed a report on Form 8-K which reported under Items 8.01 and 9.01 its submission of a new drug application to the U.S. Food and Drug Administration for indiplon immediate release capsules.

On October 29, 2004 the Company filed a report on Form 8-K which reported under Items 1.01, 1.02, 2.03 and 9.01 the execution of a loan agreement, establishment of a letter of credit and the repayment of a construction loan.

On November 23, 2004 the Company filed a report on Form 8-K which reported under Items 8.01 and 9.01 its submission of a new drug application to the U.S. Food and Drug Administration for indiplon modified release tablets.

On December 23, 2004 the Company filed a report on Form 8-K which reported under Items 8.01 and 9.01 the non-acceptance by the U.S. Food and Drug Administration of the New Drug Application for indiplon immediate release capsules due to difficulties encountered in navigating the electronic NDA.

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(c) *Exhibits.* The following exhibits are filed as part of, or incorporated by reference into, this report:

<u>Exhibit Number</u>	<u>Description</u>
3.1	Restated Certificate of Incorporation (1)
3.2	Bylaws (1) (11)
3.3	Certificate of Amendment of Bylaws (1) (19)
4.1	Form of Common Stock Certificate (1)
4.2	Amended and Restated Preferred Shares Rights Agreement by and between the Registrant and American Stock Transfer & Trust Company, as Rights Agent, dated as of January 11, 2002 (10)
10.1	1992 Incentive Stock Plan, as amended (7)
10.2	1996 Director Stock Option Plan, as amended, and form of stock option agreement (1)
10.3	1996 Employee Stock Purchase Plan, as amended (7)
10.4	Form of Director and Officer Indemnification Agreement (1)
10.5	Employment Agreement dated March 1, 1997, between the Registrant and Gary A. Lyons, as amended May 24, 2000 (3) (6)
10.6	Employment Agreement dated March 1, 1997, between the Registrant and Paul W. Hawran, as amended May 24, 2000 (3) (6)
10.7*	Research and License Agreement dated October 15, 1996, between the Registrant and Eli Lilly and Company (2)
10.8	Form of incentive stock option agreement and nonstatutory stock option agreement for use in connection with 1992 Incentive Stock Plan (1)
10.9*	Sub-License and Development Agreement dated June 30, 1998, by and between DOV Pharmaceutical, Inc. and the Registrant (4)
10.10*	Collaboration and License Agreement dated January 1, 1999, by and between American Home Products Corporation acting through its Wyeth Laboratories Division and the Registrant (5)
10.11	Employment Agreement dated October 1, 1998, between the Registrant and Margaret Valeur-Jensen, as amended May 24, 2000 (5) (6)
10.12*	Collaboration and License Agreement between the Registrant and Glaxo Group Limited dated July 20, 2001(8)
10.13	Employment Agreement dated October 17, 2001, between the Registrant and Henry Pan, MD, PhD. (9)
10.14	2001 Stock Option Plan, as amended August 6, 2002 and October 15, 2002 (12)
10.15*	License Agreement between the Registrant and Pfizer dated December 18, 2002 (11)
10.16*	Collaboration Agreement between the Registrant and Pfizer dated December 18, 2002 (11)
10.17*	Loan Agreement between the Registrant and Pfizer dated December 18, 2002 (11)
10.18	Employment Agreement dated June 16, 2003 between the Registrant and Robert Little (14)
10.19	Agreement between the Registrant and Pardee Homes for Purchase and Sale of Real Property (14)
10.20	First Amendment to Agreement for Purchase and Sale of Real Property and Escrow Instructions between the Registrant and Pardee Homes (14)
10.21	Second Amendment to Agreement for Purchase and Sale of Real Property and Escrow Instructions between the Registrant and Pardee Homes (14)
10.22	Third Amendment to Agreement for Purchase and Sale of Real Property and Escrow Instructions between the Registrant and Pardee Homes (14)
10.23	Agreement between the Registrant and Pfizer, Inc. for Purchase and Sale of Real Property (14)
10.24	Agreement between Science Park Center LLC and Pfizer for Purchase and Sale of Real Property (14)

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<u>Exhibit Number</u>	<u>Description</u>
10.25	Fourth Amendment to Operating Agreement for Science Park Center LLC (14)
10.26	Neurocrine Biosciences, Inc. Nonqualified Deferred Compensation Plan, dated August 5, 2003 (14)
10.27	Neurocrine Biosciences, Inc. 2003 Incentive Stock Plan (13)(19)
10.28	Employment Agreement dated as of September 1, 2003 between the Registrant and Wendell Wierenga (15) (20)
10.29	Construction Loan Agreement dated September 25, 2003 between San Diego National Bank and Science Park Center LLC (15)
10.30	Loan Guaranty dated September 25, 2003 made by Neurocrine Biosciences, Inc in favor of San Diego National Bank (15)
10.31	Lien Free Completion Guaranty dated September 25, 2003 made by Neurocrine Biosciences, Inc in favor of San Diego National Bank (15)
10.32	Promissory Note dated September 25, 2003 by Science Park Center, LLC in favor of San Diego National Bank (15)
10.33	Construction Agreement (15)
10.34	Tax Indemnity Agreement between the Registrant and Gary Lyons (16)
10.35	Tax Indemnity Agreement between the Registrant and Paul W. Hawran (16)
10.36	Tax Indemnity Agreement between the Registrant and Margaret Valeur-Jensen (16)
10.37	Tax Indemnity Agreement between the Registrant and Kevin Gorman (16)
10.38	Tax Indemnity Agreement between the Registrant and Paul Conlon (16)
10.39	Employment Agreement between the Registrant and Kevin C. Gorman (18)
10.40	Promissory Note between Science Park Center LLC and Teachers Insurance and Annuity Association of America (21)
10.41	Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing by and between Science Park Center LLC, and Stewart Title Guaranty Company, as Trustee for the benefit of Teachers Insurance and Annuity Association of America (21)
10.42	Letter of Credit (21)
10.43	Assignment and License Agreement dated February 26, 2004 by and among Wyeth Holdings Corporation and Neurocrine Biosciences, Inc. (17)
10.44	Stock Purchase Agreement dated March 15, 2004 by and among Wyeth Holdings Corporation and Neurocrine Biosciences, Inc. (17)
10.45	Consent Agreement and Amendment dated March 15, 2004 by and among Wyeth Holdings Corporation, Neurocrine Biosciences, Inc. and DOV Pharmaceutical, Inc. (17)
10.46	License Agreement dated March 15, 2004 by and among Wyeth Holdings Corporation and DOV Pharmaceutical, Inc. (17)
10.47	Consulting Agreement dated November 15, 2004 between the Registrant and Wylie Vale
10.48	Consulting Agreement dated November 15, 2004 between the Registrant and Lawrence Steinman
21.1	Subsidiaries of the Company
23.1	Consent of Independent Registered Public Accounting Firm
31.1	Certification of Chief Executive Officer pursuant to Rules 13a-14 and 15d-14 promulgated under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer pursuant to Rules 13a-14 and 15d-14 promulgated under the Securities Exchange Act of 1934.
32**	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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- (1) Incorporated by reference to the Company's Registration Statement on Form S-1 (Registration No. 333-03172)
- (2) Incorporated by reference to the Company's Report on Form 10-K for the fiscal year ended December 31, 1996 filed on March 31, 1997
- (3) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 14, 1997
- (4) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 14, 1998
- (5) Incorporated by reference to the Company's Report on Form 10-K for the fiscal year ended December 31, 1998 filed on March 31, 1999
- (6) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 11, 2000
- (7) Incorporated by reference to the Company's Report on Form S-8 filed on July 16, 2001
- (8) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 14, 2001
- (9) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on November 13, 2001
- (10) Incorporated by reference to the Company's Current Report on Form 8-K filed on January 14, 2002
- (11) Incorporated by reference to the Company's Current Report on Form 8-K filed on December 20, 2002
- (12) Incorporated by reference to the Company's Report on Form 10-K for the fiscal year ended December 31, 2002 filed on March 4, 2003
- (13) Incorporated by reference to the Company's Registration Statement on Form S-8 filed on June 6, 2003
- (14) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 8, 2003
- (15) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on November 7, 2003
- (16) Incorporated by reference to the Company's Report on Form 10-K for the fiscal year ended December 31, 2003 filed on March 15, 2004
- (17) Incorporated by reference to the Company's Report on Form 8-K filed on March 17, 2004
- (18) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on May 10, 2004
- (19) Incorporated by reference to the Company's Quarterly Report on Form 10-Q filed on August 9, 2004
- (20) Incorporated by reference to the Company's Report on Form S-8 filed on September 2, 2004
- (21) Incorporated by reference to the Company's Report on Form 8-K filed on October 29, 2004

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\* Confidential treatment has been granted with respect to certain portions of the exhibit.

\*\* These certifications are being furnished solely to accompany this quarterly report pursuant to 18. U.S.C. Section 1350, and are not being filed for purposes of Section 18 of the Securities Exchange Act of 1934 and are not to be incorporated by reference into any filing of Neurocrine Biosciences, Inc., whether made before or after the date hereof, regardless of any general incorporation language in such filing.

(d) *Financial Statement Schedules*. See Item 15(a)(2) above.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NEUROCRINE BIOSCIENCES, INC.  
A Delaware Corporation

Date: February 15, 2005

By: /s/ Gary A. Lyons  
Gary A. Lyons  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Gary A. Lyons</u> Gary A. Lyons	President, Chief Executive Officer and Director (Principal Executive Officer)	February 15, 2005
<u>/s/ Paul W. Hawran</u> Paul W. Hawran	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	February 15, 2005
<u>/s/ Joseph A. Mollica</u> Joseph A. Mollica	Chairman of the Board of Directors	February 15, 2005
<u>/s/ Corinne H. Lyle</u> Corinne H. Lyle	Director	February 15, 2005
<u>/s/ W. Thomas Mitchell</u> W. Thomas Mitchell	Director	February 15, 2005
<u>/s/ Richard F. Pops</u> Richard F. Pops	Director	February 15, 2005
<u>/s/ Stephen A. Sherwin</u> Stephen A. Sherwin	Director	February 15, 2005
<u>/s/ Lawrence Steinman</u> Lawrence Steinman	Director	February 15, 2005
<u>/s/ Wylie W. Vale</u> Wylie W. Vale	Director	February 15, 2005

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
ON FINANCIAL STATEMENTS**

The Board of Directors and Stockholders  
Neurocrine Biosciences, Inc.

We have audited the accompanying consolidated balance sheets of Neurocrine Biosciences, Inc. as of December 31, 2004 and 2003, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Neurocrine Biosciences, Inc. at December 31, 2004 and 2003, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with U. S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Neurocrine Biosciences Inc.'s internal control over financial reporting as of December 31, 2004, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 7, 2005, expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

San Diego, California  
February 7, 2005

## NEUROCRINE BIOSCIENCES, INC.

## Consolidated Balance Sheets

(in thousands, except for par value and share totals)

	December 31,	
	2004	2003
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 61,027	\$ 105,854
Short-term investments, available-for-sale	240,102	347,314
Receivables under collaborative agreements	8,213	13,659
Other current assets	4,473	4,982
Total current assets	<u>313,815</u>	<u>471,809</u>
Property and equipment, net	102,166	56,236
Deposits and restricted cash	5,250	25,539
Prepaid royalty	94,000	—
Other non-current assets	3,986	1,371
Total assets	<u>\$ 519,217</u>	<u>\$ 554,955</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 5,391	\$ 1,295
Accrued liabilities	19,846	55,091
Deferred revenues	27,674	49,666
Current portion of long-term debt	6,674	3,960
Total current liabilities	<u>59,585</u>	<u>110,012</u>
Long-term debt	59,452	32,473
Deferred revenues	2,000	18,241
Other liabilities	4,353	3,109
Total liabilities	<u>125,390</u>	<u>163,835</u>
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$0.001 par value; 5,000,000 shares authorized; no shares issued and outstanding	—	—
Common stock, \$0.001 par value; 50,000,000 shares authorized; issued and outstanding shares were 36,532,767 in 2004 and 35,311,893 in 2003	37	35
Additional paid-in capital	674,034	622,526
Deferred compensation	(312)	(784)
Notes receivable from stockholders	(69)	(139)
Accumulated other comprehensive (loss) income	(1,908)	1,664
Accumulated deficit	(277,955)	(232,182)
Total stockholders' equity	<u>393,827</u>	<u>391,120</u>
Total liabilities and stockholders' equity	<u>\$ 519,217</u>	<u>\$ 554,955</u>

See accompanying notes.



## NEUROCRINE BIOSCIENCES, INC.

## Consolidated Statements of Operations

(in thousands, except loss per share data)

	Years Ended December 31,		
	2004	2003	2002
Revenues:			
Sponsored research and development	\$ 27,156	\$ 96,699	\$ 12,364
Milestones and license fees	57,612	41,126	3,516
Grant income	408	1,253	2,165
Total revenues	<u>85,176</u>	<u>139,078</u>	<u>18,045</u>
Operating expenses:			
Research and development	115,066	177,271	108,939
General and administrative	22,444	20,594	12,721
Total operating expenses	<u>137,510</u>	<u>197,865</u>	<u>121,660</u>
Loss from operations	(52,334)	(58,787)	(103,615)
Other income and (expenses):			
Gain on sale of property	—	17,946	—
Interest income	8,736	11,117	9,349
Interest expense	(1,961)	(516)	(485)
Other income (expense)	(135)	142	215
Total other income	<u>6,640</u>	<u>28,689</u>	<u>9,079</u>
Loss before taxes	(45,694)	(30,098)	(94,536)
Income taxes	79	158	—
Net loss	<u>\$ (45,773)</u>	<u>\$ (30,256)</u>	<u>\$ (94,536)</u>
Net loss per common share:			
Basic and diluted	<u>\$ (1.26)</u>	<u>\$ (0.93)</u>	<u>\$ (3.10)</u>
Shares used in the calculation of net loss per common share:			
Basic and diluted	<u>36,201</u>	<u>32,374</u>	<u>30,488</u>

See accompanying notes.

NEUROCRINE BIOSCIENCES, INC.

Consolidated Statements of Stockholders' Equity  
(in thousands)

	Common stock		Additional Paid-in Capital	Deferred Compensation	Notes Receivable from Stockholders	Accumulated Other Comprehensive Income (loss)	Accumulated Deficit	Total Stockholders' Equity
	Shares	Amount						
BALANCE AT DECEMBER 31, 2001	30,348	30	420,018	(1,815)	(381)	(69)	(107,390)	310,393
Net loss	—	—	—	—	—	—	(94,536)	(94,536)
Unrealized gain on short-term investments	—	—	—	—	—	3,582	—	3,582
Comprehensive loss	—	—	—	—	—	—	—	(90,954)
Issuance of common stock for option exercises	264	1	2,195	—	—	—	—	2,196
Issuance of common stock pursuant to the Employee Stock Purchase Plan	50	—	1,175	—	—	—	—	1,175
Reversal of offering expenses	—	—	88	—	—	—	—	88
Amortization of deferred compensation, net	—	—	447	575	—	—	—	1,022
Issuance of warrants	—	—	161	—	—	—	—	161
Stockholder note repayment	—	—	—	—	104	—	—	104
Stockholder note forgiveness	—	—	—	—	69	—	—	69
BALANCE AT DECEMBER 31, 2002	30,662	31	424,084	(1,240)	(208)	3,513	(201,926)	224,254
Net loss	—	—	—	—	—	—	(30,256)	(30,256)
Unrealized loss on short-term investments	—	—	—	—	—	(1,849)	—	(1,849)
Comprehensive loss	—	—	—	—	—	—	—	(32,105)
Issuance of common stock for option exercises	820	1	7,486	—	—	—	—	7,487
Issuance of common stock pursuant to the Employee Stock Purchase Plan	55	—	1,725	—	—	—	—	1,725
Issuance of common stock, net of offering costs	3,750	3	187,398	—	—	—	—	187,401
Amortization of deferred compensation, net	—	—	387	456	—	—	—	843
Science Park Center LLC consolidation	—	—	600	—	—	—	—	600
Common shares issued as a stock bonus	13	—	653	—	—	—	—	653
Issuance of warrants	—	—	193	—	—	—	—	193
Issuance of common stock for exercise of warrants	12	—	—	—	—	—	—	—
Stockholder note forgiveness	—	—	—	—	69	—	—	69
BALANCE AT DECEMBER 31, 2003	35,312	35	622,526	(784)	(139)	1,664	(232,182)	391,120
Net loss	—	—	—	—	—	—	(45,773)	(45,773)
Unrealized loss on short-term investments	—	—	—	—	—	(3,572)	—	(3,572)
Comprehensive loss	—	—	—	—	—	—	—	(49,345)
Issuance of common stock for option exercises	268	1	4,763	—	—	—	—	4,764
Tax benefit of stock options	—	—	236	—	—	—	—	236
Issuance of common stock pursuant to the Employee Stock Purchase Plan	47	—	1,999	—	—	—	—	1,999
Issuance of common stock, related to royalty stream purchase	803	1	44,999	—	—	—	—	45,000
Reversal of offering expenses	—	—	50	—	—	—	—	50
Amortization of deferred compensation, net	—	—	61	472	—	—	—	533
Buyout of minority interest in Science Park LLC	—	—	(600)	—	—	—	—	(600)
Issuance of common stock for exercise of warrants	103	—	—	—	—	—	—	—
Stockholder note forgiveness	—	—	—	—	70	—	—	70
BALANCE AT DECEMBER 31, 2004	<u>36,533</u>	<u>\$ 37</u>	<u>\$ 674,034</u>	<u>\$ (312)</u>	<u>\$ (69)</u>	<u>\$ (1,908)</u>	<u>\$ (277,955)</u>	<u>\$ 393,827</u>

See accompanying notes.

## NEUROCRINE BIOSCIENCES, INC.

Consolidated Statements of Cash Flows  
(in thousands)

	Years Ended December 31,		
	2004	2003	2002
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Net loss	\$ (45,773)	\$ (30,256)	\$ (94,536)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	7,081	3,692	3,098
Loss (gain) on sale/abandonment of assets	136	(17,946)	5
Deferred revenues	(38,233)	61,375	(3,267)
Deferred expenses	1,000	1,380	577
Loan forgiveness on notes receivable	200	134	69
Non-cash compensation expense	533	1,689	1,183
Change in operating assets and liabilities:			
Accounts receivable and other current assets	5,955	(15,207)	8,149
Other non-current assets	(982)	81	(1,913)
Other non-current liabilities	1,244	—	—
Accounts payable and accrued liabilities	(31,149)	32,186	6,770
Net cash (used in) provided by operating activities	(99,988)	37,128	(79,865)
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>			
Purchases of short-term investments	(543,722)	(448,294)	(401,589)
Sales/maturities of short-term investments	645,049	300,490	360,868
Deposits and restricted cash	20,289	(25,039)	500
Purchase of prepaid royalty stream	(50,000)	—	—
Proceeds from sale of property and building, net	—	36,636	—
Purchases of property and equipment, net	(53,147)	(50,439)	(5,300)
Net cash provided by (used in) investing activities	18,469	(186,646)	(45,521)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>			
Issuance of common stock	6,763	196,613	3,459
Proceeds received from debt	94,570	31,524	4,561
Principal payments on debt	(64,877)	(17,078)	(2,313)
Tax benefit from exercise of stock options	236	—	—
Payments received on notes receivable from stockholders	—	—	104
Net cash provided by financing activities	36,692	211,059	5,811
Net (decrease) increase in cash and cash equivalents	(44,827)	61,541	(119,575)
Cash and cash equivalents at beginning of the year	105,854	44,313	163,888
Cash and cash equivalents at end of the year	<u>\$ 61,027</u>	<u>\$ 105,854</u>	<u>\$ 44,313</u>
<b>SUPPLEMENTAL DISCLOSURES</b>			
Supplemental disclosures of cash flow information:			
Interest paid	\$ 1,331	\$ 566	\$ 410
Taxes paid	\$ —	\$ 158	\$ —
Stock issued for prepaid royalty	\$ 45,000	\$ —	\$ —

See accompanying notes.

NEUROCRINE BIOSCIENCES, INC.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
December 31, 2004

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Business Activities.** Neurocrine Biosciences, Inc. (the Company or Neurocrine) incorporated in California in 1992 and reincorporated in Delaware in 1996. We discover, develop and intend to commercialize drugs for the treatment of neurological and endocrine-related diseases and disorders. Our product candidates address some of the largest pharmaceutical markets in the world, including insomnia, anxiety, depression, various female and male health disorders, multiple sclerosis, diabetes and other neurological and endocrine related diseases and disorders.

In May 1997, the Company along with two unrelated parties formed Science Park Center LLC (Science Park) in order to construct an office and laboratory facility which was subsequently leased by the Company. Science Park is a California limited liability company, of which the Company, prior to April 2003, owned only a nominal minority interest. The Company became the majority owner of Science Park effective April 1, 2003, and acquired the remaining interest in Science Park during 2004.

Other subsidiaries of the Company include Neurocrine International LLC, a Delaware limited liability company in which the Company holds a 99% ownership interest and Science Park holds a 1% interest, Neurocrine HQ Inc., a Delaware corporation and wholly owned subsidiary of the Company, and Neurocrine Commercial Operations, Inc. a Delaware corporation and wholly owned subsidiary of the Company, established to support the sales operations beginning in 2005.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the accompanying notes. Actual results could differ from those estimates.

**Cash Equivalents.** The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

**Short-Term Investments Available-for-Sale.** In accordance with Statement of Financial Accounting Standards (SFAS) No. 115, "Accounting for Certain Debt and Equity Securities," short-term investments are classified as available-for-sale. Available-for-sale securities are carried at fair value, with the unrealized gains and losses reported in comprehensive income. The amortized cost of debt securities in this category is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization is included in interest income. Realized gains and losses and declines in value judged to be other-than-temporary, if any, on available-for-sale securities are included in other income or expense. The cost of securities sold is based on the specific identification method. Interest and dividends on securities classified as available-for-sale are included in interest income.

**Concentration of Credit Risk.** Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash, cash equivalents and short-term investments. The Company has established guidelines to limit its exposure to credit expense by placing investments with high credit quality financial institutions, diversifying its investment portfolio and placing investments with maturities that maintain safety and liquidity.

**Collaboration Agreements.** During the years ended December 31, 2004, 2003 and 2002, the Company's collaborative research and development agreements accounted for 99%, 99%, and 88%, respectively, of total revenue.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Property and Equipment.** Property and equipment are stated at cost and depreciated over the estimated useful lives of the assets (generally three to seven years) using the straight-line method. Amortization of leasehold improvements is computed over the shorter of the lease term or the estimated useful life of the related assets.

**Other Non-Current Assets.** Includes at December 31, 2004, approximately \$3.4 million of mutual fund investments related to the Company's nonqualified deferred compensation plan for certain employees. Net unrealized gains related to these mutual funds were approximately \$229,000 as of December 31, 2004. Additionally, the Company has recorded a liability for these deferred compensation investments in other liabilities.

The participants in the deferred compensation plan may select from a variety of investment options and have the ability to make investment changes on a daily basis. A participant may elect to receive all or a portion of his or her deferred compensation on a fixed payment date of his or her choosing and may delay that fixed date, subject to plan limitations. The Board of Directors may, at its sole discretion, suspend or terminate the plan.

**Impairment of Long-Lived Assets.** In accordance with SFAS No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets," if indicators of impairment exist, the Company assesses the recoverability of the affected long-lived assets by determining whether the carrying value of such assets can be recovered through undiscounted future operating cash flows. If the carrying amount is not recoverable, the Company measures the amount of any impairment by comparing the carrying value of the asset to the present value of the expected future cash flows associated with the use of the asset. While the Company's current and historical operating and cash flow losses are indicators of impairment, the Company believes the future cash flows to be received from the long-lived assets will exceed the assets' carrying value, and accordingly the Company has not recognized any impairment losses through December 31, 2004.

**Fair Value of Financial Instruments.** Financial instruments, including cash and cash equivalents, accounts receivable, accounts payable, and accrued liabilities, are carried at cost, which management believes approximates fair value because of the short-term maturity of these instruments.

**Industry Segment and Geographic Information.** The Company operates in a single industry segment - - the discovery and development of therapeutics for the treatment of neurologic and endocrine diseases and disorders. The Company had no foreign operations for the years ended December 31, 2004, 2003 and 2002.

**Revenue Recognition.** Revenues under collaborative research agreements and grants are recognized as research costs are incurred over the period specified in the related agreement or as the services are performed. These agreements are on a best-efforts basis and do not require scientific achievement as a performance obligation and provide for payment to be made when costs are incurred or the services are performed. All fees are nonrefundable to the collaborators. Up-front, nonrefundable payments for license fees and advance payments for sponsored research revenues received in excess of amounts earned are classified as deferred revenue and recognized as income over the contract or development period. Estimating the duration of the development period includes continual assessment of development stages and regulatory requirements. Milestone payments are recognized as revenue upon achievement of pre-defined scientific events, which require substantive effort, and achievement of the milestones was not readily assured at the inception of the agreement. Revenues from government grants are recognized based on a percentage-of-completion basis as the related costs are incurred.

License fees are received in exchange for a grant to use the Company's proprietary technologies on an as-is basis for the term of the collaborative agreement. Milestones are received for specific scientific achievements determined at the beginning of the collaboration. These achievements are substantive and are based on the success of scientific efforts.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Research and Development Expenses.** Research and development (R&D) expenses include related salaries, contractor fees, facilities costs, administrative expenses and allocations of corporate costs. All such costs are charged to R&D expense as incurred. These expenses result from our independent R&D efforts as well as efforts associated with collaborations, grants and in-licensing arrangements. In addition, we fund R&D at other companies and research institutions under agreements, which are generally cancelable. We review and accrue clinical trials expenses based on work performed, which relies on estimates of total costs incurred based on completion of patient studies and other events. We follow this method since reasonably dependable estimates of the costs applicable to various stages of a research agreement or clinical trial can be made. Accrued clinical costs are subject to revisions as trials progress to completion. Revisions are charged to expense in the period in which the facts that give rise to the revision become known.

**Stock-Based Compensation.** As permitted by SFAS No. 123, "Accounting for Stock-Based Compensation," the Company has elected to follow Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for stock-based employee compensation. Deferred compensation is recorded for employee options only in the event that the fair market value of the stock on the date of the option grant exceeds the exercise price of the options. The deferred compensation is amortized over the vesting period of the options. The following table illustrates the effect on net income and earnings per share if the company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation.

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Net loss as reported	\$ (45,773)	\$ (30,256)	\$ (94,536)
Stock option expense	(24,368)	(23,067)	(14,822)
Pro forma net loss	\$ (70,141)	\$ (53,323)	\$ (109,358)
Loss per share (basic and diluted)	\$ (1.26)	\$ (0.93)	\$ (3.10)
Pro forma loss per share (basic and diluted)	\$ (1.94)	\$ (1.65)	\$ (3.59)

The fair value for these options was estimated at the date of grant using a Black-Scholes option pricing model using the following weighted average assumptions for 2004, 2003 and 2002, respectively: risk-free interest rates of 3.6%, 3.3% and 2.8%; a dividend yield of 0.0% (for all years); volatility factors of the expected market price of the Company's common stock of .40, .40 and .78; and a weighted average expected life of the option of 5 years (for all years presented). The pro forma effect on net losses for 2004, 2003 and 2002 is not likely to be representative of the effects on reported income or loss in future years.

Compensation charges for options granted to non-employees have been determined in accordance with SFAS No. 123 and Emerging Issues Task Force (EITF) 96-18, "Accounting for Equity Instruments that Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services," as the fair value of the consideration received or the fair value of the equity instruments issued, whichever is more reliably measured. Compensation for options granted to non-employees is periodically re-measured as the underlying options vest. For the years ended December 31, 2004, 2003 and 2002 compensation expense relating to non-employee stock options was \$61,000, \$384,000, and \$610,000, respectively.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**Earnings (Loss) Per Share.** The Company computes net loss per share in accordance with SFAS No. 128, "Earnings Per Share." Under the provisions of SFAS No. 128, basic net income (loss) per share is computed by dividing the net income (loss) for the period by the weighted average number of common shares outstanding during the period. Diluted net income (loss) per share is computed by dividing the net income (loss) for the period by the weighted average number of common and common equivalent shares outstanding during the period. Potentially dilutive securities comprised of incremental common shares issuable upon the exercise of stock options and warrants, were excluded from historical diluted loss per share because of their anti-dilutive effect. Dilutive common stock equivalents would include the dilutive effects of common stock options and warrants for common stock. Potentially dilutive securities totaled 2.0 million, 2.0 million and 2.1 million for the years ended December 31, 2004, 2003 and 2002, respectively, and were excluded from the diluted earnings per share because of their anti-dilutive effect.

**Comprehensive Income.** Comprehensive income is calculated in accordance with SFAS No. 130, "Comprehensive Income." SFAS No. 130 requires the disclosure of all components of comprehensive income, including net income and changes in equity during a period from transactions and other events and circumstances generated from non-owner sources. The Company's other comprehensive income consisted of unrealized gains and losses on short-term investments and is reported in the statements of stockholders' equity.

**Impact of Recently Issued Accounting Standards.** In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123R "Share Based Payment." This statement is a revision to SFAS 123 and supersedes Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and amends FASB Statement No. 95, "Statement of Cash Flows". This statement requires a public entity to expense the cost of employee services received in exchange for an award of equity instruments. This statement also provides guidance on valuing and expensing these awards, as well as disclosure requirements of these equity arrangements. This statement is effective for the first interim reporting period that begins after June 15, 2005.

SFAS 123R permits public companies to choose between the following two adoption methods:

1. A "modified prospective" method in which compensation cost is recognized beginning with the effective date (a) based on the requirements of SFAS 123R for all share-based payments granted after the effective date and (b) based on the requirements of Statement 123 for all awards granted to employees prior to the effective date of SFAS 123R that remain unvested on the effective date, or
2. A "modified retrospective" method which includes the requirements of the modified prospective method described above, but also permits entities to restate based on the amounts previously recognized under SFAS 123 for purposes of pro forma disclosures either (a) all prior periods presented or (b) prior interim periods of the year of adoption.

As permitted by SFAS 123, the Company currently accounts for share-based payments to employees using APB Opinion 25's intrinsic value method and, as such, the Company generally recognizes no compensation cost for employee stock options. The impact of the adoption of SFAS 123R cannot be predicted at this time because it will depend on levels of share-based payments granted in the future. However, valuation of employee stock options under SFAS 123R is similar to SFAS 123, with minor exceptions. The impact on the results of operations and earnings per share had the Company adopted SFAS 123, is described in stock based compensation section of Note 1 above. Accordingly, the adoption of SFAS 123R's fair value method will have a significant impact on the Company's results of operations, although it will have no impact on the Company's overall financial position. SFAS 123R also requires the benefits of tax deductions in excess of recognized compensation cost to be reported as a financing cash flow, rather than as an operating cash flow as required under current literature. This requirement will reduce net operating cash flows and increase net financing cash flows in periods after adoption. Due to timing of the release of

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

SFAS 123R, the Company has not yet completed the analysis of the ultimate impact that this new pronouncement will have on the results of operations, nor the method of adoption for this new standard.

In December 2004, the FASB issued SFAS 153, "Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29." The amendments made by Statement 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. The amendment also eliminates the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have commercial substance. The provisions of this Statement are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not expect the adoption of SFAS 153 to have a material impact on our financial condition or our results of operations.

In January 2003, the FASB issued FASB Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51." FIN 46 requires certain variable interest entities (entities where the equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties) to be consolidated by the primary beneficiary of the entity. In December 2003, the FASB issued FIN 46R, a revision to FIN 46. FIN 46R provides a broad deferral of the latest date by which all public entities must apply FIN 46 to certain variable interest entities to the first reporting period ending after March 15, 2004. The adoption of FIN 46 or FIN 46R did not have a material impact upon the Company's financial position, cash flows or results of operations.



**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 2. SHORT-TERM INVESTMENTS**

Cash, cash equivalents, and short-term investments totaled \$301.1 million and \$453.2 million as of December 31, 2004 and 2003, respectively. The following is a summary of short-term investments classified as available-for-sale securities (in thousands):

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Estimated Fair Value</u>
<b>December 31, 2004</b>				
U.S. Government securities	\$ 127,395	\$ —	\$ (1,090)	\$ 126,305
Corporate debt securities	92,461	—	(932)	91,529
Other debt securities	22,383	4	(119)	22,268
<b>Total investments</b>	<u>\$ 242,239</u>	<u>\$ 4</u>	<u>\$ (2,141)</u>	<u>\$ 240,102</u>
<b>December 31, 2003</b>				
U.S. Government securities	\$ 82,264	\$ 71	\$ (138)	\$ 82,197
Corporate debt securities	129,620	1,898	(205)	131,313
Short-term municipals	83,900	—	—	83,900
Other debt securities	46,848	55	(101)	46,802
<b>Total debt securities</b>	<u>342,632</u>	<u>2,024</u>	<u>(444)</u>	<u>344,212</u>
Other investments	3,018	84	—	3,102
<b>Total investments</b>	<u>\$ 345,650</u>	<u>\$ 2,108</u>	<u>\$ (444)</u>	<u>\$ 347,314</u>

Other investments at December 31, 2003 primarily consists of mutual fund investments.

The amortized cost and estimated fair value of debt securities by contractual maturity at December 31, 2004 are shown below (in thousands):

	<u>Amortized Cost</u>	<u>Estimated Fair Value</u>
Due in 12 months or less	\$ 61,906	\$ 61,632
Due between 12 months and 36 months	180,333	178,470
	<u>\$ 242,239</u>	<u>\$ 240,102</u>

The following table presents certain information related to sales of available-for-sale securities (in thousands):

	<u>Years Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Proceeds from sales	\$ 645,049	\$ 300,490	\$ 360,868
Gross realized gains on sales	\$ 1,110	\$ 725	\$ 869
Gross realized losses on sales	\$ (139)	\$ (121)	\$ (25)

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 3. PROPERTY AND EQUIPMENT**

Property and equipment at December 31, 2004 and 2003 consist of the following (in thousands):

	<u>2004</u>	<u>2003</u>
Land	\$ 25,370	\$ 17,387
Buildings	57,080	—
Furniture and fixtures	3,110	1,860
Equipment	35,120	24,199
Leasehold improvements	—	1,386
Construction in progress	—	25,640
	<u>120,680</u>	<u>70,472</u>
Less accumulated depreciation	<u>(18,514)</u>	<u>(14,236)</u>
Property and equipment, net	<u>\$ 102,166</u>	<u>\$ 56,236</u>

For the years ended December 31, 2004, 2003 and 2002, depreciation expense was \$7.1 million, \$3.7 million and \$3.1 million, respectively.

During 2004, the Company completed construction of its new facility, in San Diego, California, which has approximately 200,000 square feet of space, of which approximately 85% is allocated to research and development. The former facility was sold in the fourth quarter of 2003 for \$40.0 million and was leased-back until August 2004, when construction of the new facility was completed. In accordance with SFAS No. 98 "Accounting for Leases: Sales-Leaseback Transactions Involving Real Estate," the Company recognized a financial statement gain on the sale of the property during 2003 of approximately \$18.0 million.

In May 2003, the Company acquired undeveloped real property in San Diego, California for approximately \$17.0 million to construct the new corporate facility. During 2003, the Company also had a deposit of \$3.5 million, which was included in deposits and restricted cash at December 31, 2003, and a \$4.4 million irrevocable standby letter of credit for an adjacent parcel of land, secured by a \$4.4 million deposit, which amount was also included in deposits and restricted cash at December 31, 2003. The adjacent land parcel was purchased in January 2004 for \$7.7 million, through the release of both of the deposits. Additionally, the letter of credit was canceled upon purchase of the land.

The Company has structured the sale of the existing facility and the acquisition and construction of the new facility to qualify as "like-kind" exchanges within the meaning of Internal Revenue Code Section 1031.

To finance the construction of the new facility, the Company secured a loan from a commercial bank for up to \$60.6 million. The loan required a guaranty deposit of \$17.5 million, which was included in deposits and restricted cash as of December 31, 2003, to be maintained at the bank for the duration of the loan. The loan bore interest at the prime rate plus .75 percentage points. In accordance with SFAS No. 34, applicable interest cost was capitalized during the construction period. For the year ended December 31, 2004 and 2003, the Company recorded \$1,262,000 and \$659,000 of capitalized interest, respectively. The guaranty deposit was released to the Company in October 2004, upon repayment of the construction loan (Note 5).

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 4. ACCRUED LIABILITIES**

Accrued liabilities at December 31, 2004 and 2003 consist of the following (in thousands):

	<u>2004</u>	<u>2003</u>
Accrued employee benefits	\$ 5,202	\$ 4,727
Accrued development costs	11,062	43,901
Accrued construction in progress	—	4,580
Other accrued liabilities	3,582	1,883
	<u>\$ 19,846</u>	<u>\$ 55,091</u>

**NOTE 5. COMMITMENTS AND CONTINGENCIES**

**Debt.** The Company has entered into equipment financing arrangements with lenders to finance equipment purchases, which expire on various dates through the year 2008 and bear interest at rates between 6.3% and 8.3%. The debt obligations are repayable in monthly installments. Amounts outstanding under these loans at December 31, 2004 totaled \$16.7 million.

In October 2004, the Company repaid the outstanding amount under the construction loan. The construction loan was replaced with a \$49.5 million loan secured by a first mortgage on the corporate facility. The new loan bears interest at a rate of 6.48% per annum, and is being amortized over a period of thirty years, with a balloon principal payment of \$42.0 million due on the tenth anniversary of the loan. Monthly principal and interest payments total \$312,000. At December 31, 2004, \$49.5 million was outstanding under this loan agreement. Additionally, the Company is required by the lender to maintain a \$5.0 million letter of credit with a local bank as security for the loan. This letter of credit is further secured by a mandatory deposit of \$5.2 million with the bank providing the letter of credit. This deposit is recorded in deposits and restricted cash in the consolidated balance sheet at December 31, 2004.

**Operating Leases.** Rent expense was \$2.7 million, \$2.6 million and \$1.6 million for the years ended December 31, 2004, 2003 and 2002, respectively. Sublease income was \$77,000 and \$190,000 for the years ended December 31, 2003 and 2002, respectively.

**Licensing and Research Agreements.** The Company has entered into licensing agreements with various universities and research organizations, which are cancelable at the option of the Company with terms ranging from 0-180 days written notice. Under the terms of these agreements, the Company has received licenses to research tools, know-how and technology claimed, in certain patents or patent applications. The Company is required to pay fees, milestones and/or royalties on future sales of products employing the technology or falling under claims of a patent, and some of the agreements require minimum royalty payments. Some of the agreements also require the Company to pay expenses arising from the prosecution and maintenance of the patents covering the licensed technology. Due to the uncertainty of the pharmaceutical development process, the Company continually reassesses the value of the license agreements and cancels them as research efforts are discontinued on these programs. If all licensed and research candidates are successfully developed, the Company may be required to pay milestone payments of approximately \$48.1 million over the lives of these agreements, in addition to sales royalties ranging up to 5%. Due to the uncertainties of the development process, the timing and probability of the milestone and royalty payments cannot be accurately estimated.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 5. COMMITMENTS AND CONTINGENCIES (continued)**

**Related Party Transactions.** The Company has entered into agreements with a vendor to provide research support. An officer of this vendor also serves as a director of the Company. During 2004 and 2003, the Company paid approximately \$950,000 and \$800,000, respectively, to the vendor for these research support services. Several of the Company's officers have entered into agreements for estate tax planning. All of these officers have agreed to indemnify the Company for any payroll withholding taxes and related costs and expenses that may result from these estate tax planning initiatives.

**Clinical Development Agreements.** The Company has entered into agreements with various vendors for the pre-clinical and clinical development of its product candidates, which are cancelable at the option of the Company for convenience or performance, with terms ranging from 0-180 days written notice. Under the terms of these agreements, the vendors provide a variety of services including conducting pre-clinical development research, manufacturing clinical compounds, enrolling patients, recruiting patients, monitoring studies, data analysis and regulatory filing assistance. Payments under these agreements typically include fees for services and reimbursement of expenses. Some agreements may also include incentive bonuses for time-sensitive activities. The timing of payments due under these agreements were estimated based on current schedules of clinical studies in progress.

Payment schedules for commitments and contractual obligations at December 31, 2004 are as follows (in thousands):

<u>Fiscal Year:</u>	<u>Mortgage Debt</u>	<u>Equipment Debt</u>	<u>Operating Leases</u>	<u>Licenses &amp; Research Agreements</u>	<u>Clinical Development Agreements</u>
2005	\$ 558	\$ 6,116	\$ 219	\$ 865	\$ 15,535
2006	596	5,215	215	25	3,128
2007	635	3,854	188	50	168
2008	678	1,486	132	75	116
2009	723	—	36	75	—
Thereafter	46,265	—	—	—	—
Total minimum payments	<u>\$ 49,455</u>	<u>\$ 16,671</u>	<u>\$ 790</u>	<u>\$ 1,090</u>	<u>\$ 18,947</u>

**NOTE 6. STOCKHOLDERS' EQUITY**

**Common Stock Issuances.** From inception through 2004, the Company has issued common stock in various private and public offerings, as well as to corporate collaborators, at prices between \$5.00 and \$53.00 per share resulting in aggregate net proceeds of approximately \$571.5 million. This total includes a September 2003 public offering, in which the Company sold 3.75 million shares of its common stock at \$53.00 per share. The net proceeds generated from this transaction were \$187.4 million.

**Options.** The Company has authorized 11.6 million shares of common stock for issuance upon exercise of options or stock purchase rights granted under the 1992 Incentive Stock Plan, 1996 Director Option Plan, 1997 Northwest Neurologic, Inc. Restated Incentive Stock Plan, 2001 Stock Option Plan, and 2003 Stock Option Plan (collectively, the Option Plans). The Option Plans provide for the grant of stock options and stock purchase rights to officers, directors, and employees of, and consultants and advisors to, the Company. Options under the Option Plans have terms of up to 10 years from the date of grant, and generally vest over a four year period. Options under the 1992 Incentive Stock Plan, the Northwest Neurologic, Inc. Restated 1997 Incentive Stock Plan, and the 2003 Stock Option Plan may be designated as incentive stock options or nonstatutory stock options. Options under the 2001 Stock Option Plan are nonstatutory stock options. Of the shares available for future issuance under the Option Plans, 6.0 million are outstanding grants and 320,000 remain available for future grant.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 6. STOCKHOLDERS' EQUITY (continued)**

A summary of the Company's stock option activity and related information for the years ended December 31 follows (in thousands, except for weighted average exercise price data):

	2004		2003		2002	
	Options (in thousands)	Weighted Average Exercise Price	Options (in thousands)	Weighted Average Exercise Price	Options (in thousands)	Weighted Average Exercise Price
Outstanding at January 1	5,220	\$ 32.25	4,875	\$ 24.23	3,883	\$ 18.59
Granted	1,138	52.66	1,298	47.97	1,375	37.54
Exercised	(269)	20.55	(837)	9.13	(268)	8.90
Canceled	(102)	47.44	(116)	37.90	(115)	28.70
Outstanding at December 31	<u>5,987</u>	<u>\$ 36.40</u>	<u>5,220</u>	<u>\$ 32.25</u>	<u>4,875</u>	<u>\$ 24.23</u>

A summary of options outstanding as of December 31, 2004 follows (in thousands, except for weighted average remaining contractual life and weighted average exercise price data):

Range of Exercise Prices	Options Outstanding			Options Exercisable		
	Outstanding as of 12/31/04	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Exercisable as of 12/31/04	Weighted Average Exercise Price	
\$ 0.98 to \$19.75	951	3.6	\$ 7.97	939	\$ 7.93	
\$19.76 to \$34.50	1,071	5.9	28.77	964	28.65	
\$34.51 to \$36.79	1,019	6.6	35.98	683	35.93	
\$36.80 to \$43.95	707	7.3	40.26	470	39.67	
\$43.96 to \$49.98	1,215	8.6	47.24	400	47.57	
\$49.99 to \$68.04	1,024	9.0	55.65	264	55.03	
<u>\$ 0.98 to \$68.04</u>	<u>5,987</u>	<u>6.9</u>	<u>\$ 36.40</u>	<u>3,720</u>	<u>\$ 30.06</u>	

The weighted average fair values (computed using Black-Scholes) of the options granted during 2004, 2003 and 2002 were \$27.16, \$25.16 and \$24.51, respectively.

**Employee Stock Purchase Plan.** The Company has reserved 625,000 shares of common stock for issuance under the 1996 Employee Stock Purchase Plan, as amended (the Purchase Plan). The Purchase Plan permits eligible employees to purchase common stock through payroll deductions at a purchase price equal to 85% of the lesser of the fair market value per share of common stock on the enrollment date or on the date on which the shares are purchased. As of December 31, 2004, 521,000 shares have been issued pursuant to the Purchase Plan.

**Warrants.** The Company has outstanding warrants to purchase 249,031 shares of common stock at the following exercise prices. At December 31, 2004, all outstanding warrants were exercisable.

Exercise Prices	Warrants Outstanding at December 31, 2004	Expiration
\$10.50	174,244	03/2006
\$41.23	60,000	11/2006
\$43.65	10,000	04/2005
\$52.05	4,787	12/2012
	<u>249,031</u>	

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 6. STOCKHOLDERS' EQUITY (continued)**

The following shares of common stock are reserved for future issuance at December 31, 2004 (in thousands):

Stock option plans	6,307
Employee stock purchase plan	104
Warrants	249
Total	<u>6,660</u>

**NOTE 7. SIGNIFICANT COLLABORATIVE RESEARCH AND DEVELOPMENT AGREEMENTS**

**Pfizer.** In December 2002, the Company entered into an exclusive worldwide collaboration with Pfizer, Inc. (Pfizer) to complete the clinical development of, and to commercialize, indiplon for the treatment of insomnia. Under the terms of the agreement, Pfizer and Neurocrine will collaborate in the completion of the indiplon Phase III clinical program. During 2004 and 2003, the Company was responsible for \$7.5 million and \$22.5 million, respectively in development costs, and all other external collaboration costs were borne by Pfizer. Beginning in 2005, Pfizer will support the creation of a 200-person Neurocrine sales force. The Company's sales force will detail Pfizer's antidepressant drug Zoloft® to psychiatrists in the United States. Upon approval of the indiplon NDA, the Company's sales force will also co-promote indiplon to psychiatrists and sleep specialists in the United States. During 2003, the Company received an upfront payment of \$100 million and will also be eligible to receive up to \$300 million in additional pre-commercialization milestone payments as indiplon moves to commercialization. Further, upon commercialization of indiplon, the Company will be entitled to a percentage of worldwide sales of indiplon for the longer of 10 years or the life of the indiplon patent rights as well as co-promotion payments on sales of Zoloft® and indiplon in the United States. In addition, Pfizer has committed to loan the Company up to \$175 million, at commercial terms, pursuant to a secured short-term credit facility, subject to prior U.S. launch of indiplon and various other conditions. Pfizer may terminate the collaboration at its discretion upon 180-days written notice to the Company. In such event, the Company would be entitled to certain payments for ongoing clinical development and related activities and all indiplon product rights would revert to the Company.

The Company obtained rights to indiplon pursuant to a 1998 Sublicense and Development Agreement with DOV Pharmaceutical, Inc. (DOV) and is responsible for specified milestone payments and royalties to DOV on net sales, under the license agreement. Wyeth licensed the indiplon technology to DOV in 1998 in exchange for milestone payments and royalties on future sales of indiplon. On February 26, 2004, the Company entered into several agreements with Wyeth and DOV pursuant to which, the Company acquired Wyeth's financial interest in indiplon for approximately \$95.0 million, consisting of \$50.0 million in cash and \$45.0 million of the Company's common stock. The agreements among the Company, Wyeth and DOV provide that the Company will make milestone and royalty payments to DOV net of amounts that DOV would have been obligated to pay to Wyeth such that the Company will retain all milestone, royalty and other payments on indiplon commercialization that would have otherwise been payable to Wyeth, effectively decreasing the Company's royalty obligation on sales of indiplon from six percent to three and one-half percent. This transaction was recorded as a prepaid royalty and will be amortized over the commercialization period of indiplon, based primarily upon indiplon sales. Additionally, the Company is responsible for specified milestone payments up to \$3.5 million to DOV Pharmaceutical under the license agreement, of which \$2.0 million was paid during 2004 and the balance will be payable upon commercialization of indiplon.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 7. SIGNIFICANT COLLABORATIVE RESEARCH AND DEVELOPMENT AGREEMENTS (continued)**

For the year ended December 31, 2004 and 2003, the Company recognized revenue of \$21.7 million and \$90.9 million, respectively, from the reimbursement of clinical development expenses under the Pfizer agreement. The Company also amortized into revenue \$34.8 million and \$38.0 million of the upfront license fee for the year ended December 31, 2004 and 2003, respectively. During 2004, the Company received \$20.5 million from Pfizer for certain clinical development milestones related to successful completion of Phase III studies for long-term administration and sleep maintenance of indiplon. At December 31, 2004, the Company has \$27.2 million of deferred upfront fees that will be amortized over the time period until commercialization of the Company's indiplon product.

**GlaxoSmithKline.** In July 2001, the Company announced a worldwide collaboration with GlaxoSmithKline (GSK) to develop and commercialize CRF antagonists for psychiatric, neurological and gastrointestinal diseases. Under the terms of this agreement, the Company and GSK will conduct a collaborative research program for up to five years and collaborate in the development of Neurocrine's current lead compounds, as well as novel back-up candidates and second generation compounds identified through the collaborative research. In addition, the Company will be eligible to receive milestone payments as compounds progress through the research and development process, royalties on future product sales and co-promotion rights in the U.S. under some conditions. GSK may terminate the agreement at its discretion upon prior written notice to the Company. In such event, the Company may be entitled to certain payments and all product rights would revert to Neurocrine. For each of the years ended December 31, 2004 and 2003, the Company recognized \$7.8 million in revenue under the GSK agreement. The Company recognized \$7.6 million in revenue during the year ended December 31, 2002. The sponsored research portion of this collaboration agreement is scheduled to end in 2005.

**Taisho Pharmaceutical Co., Ltd.** In December 1999, the Company entered into an agreement with Taisho Pharmaceutical Co., Ltd. (Taisho), providing to Taisho an exclusive option to obtain European, Asian and North American development and commercialization rights for Neurocrine's altered peptide ligand product for Type 1 diabetes in exchange for a \$2.0 million option fee. On March 31, 2003, the Company reacquired the worldwide rights to its diabetes drug candidate. For the years ended December 31, 2003 and 2002, the Company recognized \$1.1 million and \$6.8 million, respectively, in revenue under the Taisho agreement.

**Wyeth.** Effective January 1999, the Company entered into a collaboration and license agreement with Wyeth relating to the research, development and commercialization of compounds that control excitatory amino acid transporters for the treatment of neurodegenerative and psychiatric diseases. The Company has granted Wyeth exclusive and non-exclusive rights to the Company's excitatory amino acid transporters technology as well as exclusive rights to any products developed during the collaboration. These licenses are for the term of the patents licensed. The Company will receive royalties on product sales for the terms of the patents covering the collaboration products, subject to adjustments for royalties payable to other parties and for competition. The Company will also receive royalties for products that are not the subject of issued patents. The Company also has the option to co-promote collaboration products in Canada and the United States under some conditions. Wyeth may terminate the agreement if it decides that the research is not successful, if it decides to stop the program or if Neurocrine is acquired by another company. The agreement also may be terminated by either party for the other party's failure to meet its obligations under the agreement or bankruptcy. The three-year sponsored research portion of the Wyeth agreement was completed on schedule in December 2001 and was subsequently extended on a smaller scale through December 2002.

For the years ended December 31, 2003 and 2002, the Company recognized \$8,000 and \$1.5 million, respectively, in revenues under the Wyeth agreement.

**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 8. INCOME TAXES**

At December 31, 2004, the Company had Federal and California income tax net operating loss carry-forwards of approximately \$281.0 million and \$156.0 million, respectively. The Federal and California tax loss carry-forwards will begin to expire in 2010 and 2005, respectively, unless previously utilized. In addition, the Company has Federal and California research and development tax credit carry-forwards of \$20.1 million and \$12.2 million, respectively. The Federal research and development credit carry-forwards will begin to expire in 2007 unless previously utilized. The California research and development credit carry-forwards carry forward indefinitely. The Company also has Federal Alternative Minimum Tax credit carry-forwards of approximately \$256,000, which will carry-forward indefinitely. At December 31, 2004, approximately \$29.0 million of the net operating loss carry-forwards relate to stock option exercises, which will result in an increase to additional paid-in capital and a decrease in income taxes payable at the time when the tax loss carry-forwards are utilized.

Pursuant to Internal Revenue Code Sections 382 and 383, annual use of the Company's net operating loss and credit carry-forwards may be limited because of cumulative changes in ownership of more than 50%. However, the Company does not believe such changes will have a material impact upon the utilization of these carry-forwards.

Significant components of the Company's deferred tax assets as of December 31, 2004 and 2003 relate primarily to its net operating loss and tax credit carryforwards. A valuation allowance of \$143.4 million and \$112.7 million at December 31, 2004 and 2003, respectively, have been recognized to offset the net deferred tax assets as realization of such assets is uncertain. Amounts are shown in thousands as of December 31, of the respective years:

	<u>2004</u>	<u>2003</u>
Deferred tax assets:		
Net operating loss carry-forwards	\$ 107,200	\$ 61,000
Tax credit carry-forwards	28,000	23,500
Capitalized research and development	7,300	7,300
Unrealized Losses on investments	800	—
Deferred revenue	12,100	27,600
Other	2,600	—
Total deferred tax assets	<u>158,000</u>	<u>119,400</u>
Deferred tax liabilities:		
Investment in LLC	10,400	—
Fixed assets	4,200	—
Other	—	6,700
Total deferred tax liabilities	<u>14,600</u>	<u>6,700</u>
Net deferred tax asset	143,400	112,700
Valuation allowance	<u>(143,400)</u>	<u>(112,700)</u>
Net deferred tax assets	<u>\$ —</u>	<u>\$ —</u>

The provision for income taxes on earnings subject to income taxes differs from the statutory Federal rate at December 31, 2004, 2003 and 2002, due to the following, (in thousands):

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Federal income taxes at 34%	\$ (16,020)	\$ (10,537)	\$ (32,142)
State income tax, net of Federal benefit	(4,151)	(1,730)	(5,295)
Tax effect on non-deductible expenses and credits	(2,676)	(5,470)	(7,981)
Increase in valuation allowance	22,926	17,895	45,418
	<u>\$ 79</u>	<u>\$ 158</u>	<u>\$ —</u>

The provision for income taxes for the year ended December 31, 2004 was for current federal taxes, for the year ended December 31, 2003 consisted of \$150,000 current federal taxes and \$8,000 current state taxes.



**NEUROCRINE BIOSCIENCES, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**December 31, 2004**

**NOTE 9. RETIREMENT PLAN**

The Company has a 401(k) defined contribution savings plan (the "401(k) Plan"). The 401(k) Plan is for the benefit of all qualifying employees and permits voluntary contributions by employees up to 60% of base salary limited by the IRS-imposed maximum. The Company matches 50% of employee contributions up to 6% of eligible compensation, with cliff vesting over four years. Employer contributions were \$750,000, \$576,000 and \$432,000 for the years ended December 31, 2004, 2003, and 2002, respectively.

**NOTE 10. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)**

The following is a summary of the quarterly results of operations for the years ended December 31, 2004 and 2003 (unaudited, in thousands, except for earnings (loss) per share data):

	Quarters Ended				Year Ended Dec 31
	Mar 31	Jun 30	Sep 30	Dec 31	
<b>2004</b>					
Revenues	\$ 16,941	\$ 15,049	\$ 34,701	\$ 18,485	\$ 85,176
Operating expenses	31,671	28,438	37,732	39,669	137,510
Net loss	(12,380)	(11,131)	(1,647)	(20,615)	(45,773)
Net loss per share:					
Basic and diluted	\$ (0.35)	\$ (0.31)	\$ (0.05)	\$ (0.57)	\$ (1.26)
Shares used in the calculation of net loss per share:					
Basic and diluted	35,527	36,368	36,427	36,477	36,201
<b>2003</b>					
Revenues	\$ 37,716	\$ 44,968	\$ 29,259	\$ 27,135	\$ 139,078
Operating expenses	53,068	57,458	42,833	44,506	197,865
Net (loss) income	(13,390)	(10,225)	(9,834)	3,193	(30,256)
Net (loss) income per share:					
Basic and diluted	\$ (0.43)	\$ (0.33)	\$ (0.31)	\$ 0.09	\$ (0.93)
Shares used in the calculation of net (loss) income per share:					
Basic	30,789	31,334	32,053	35,273	32,374
Diluted	30,789	31,334	32,053	37,459	32,374

## CONSULTING SERVICES AGREEMENT

This Agreement is made as of November 15, 2004 (the "Effective Date"), by and between Neurocrine Biosciences, Inc., 12790 El Camino Real, San Diego, California 92130 (the "Company") and Wylie W. Vale, Ph.D., the Salk Institute for Biological Studies, 10010 North Torrey Pines Road, La Jolla California 92037 (the "Consultant").

The Consultant has been involved in scientific research of particular interest to the Company. The Company wishes to retain the Consultant in a consulting capacity, and the Consultant desires to perform such consulting services. Accordingly, the parties agree as follows:

1. **Services.** The Consultant will advise the Company's management, employees and agents, at reasonable times, in matters related to the relevant field of interest, as requested by the Company as set forth below. The field of interest for consulting hereunder involves the advisory oversight of the Company's research and development programs including the review of the research programs, research support for development programs, priorities, staffing and advising the scientific directors and the Company's President & CEO ("Field of Interest").

2. **Compensation.** For services rendered by Consultant to the Company hereunder, the Company will pay the Consultant \$50,000 per year payable quarterly in advance.

3. **Term.** This Agreement supercedes the Consulting Agreement dated November 15, 2003 by and between Consultant and Company. The term of this Agreement will begin on the Effective Date and will end on November 15, 2005, unless extended by mutual consent.

4. **Certain other Contracts.**

4.1 Consultant is an employee of The Salk Institute for Biological Studies, 10010 North Torrey Pines Road, La Jolla, CA 92037 ("The Salk Institute").

4.2 Consultant is conducting research at The Salk Institute (the "Salk Research"), which Salk Research may, in part, overlap with the consulting services.

4.3 Consultant is required under The Salk Institute's policies to assign to The Salk Institute rights to any inventions which are (i) conceived, developed, made, produced or reduced to practice by Consultant during the course of the Salk Research, or (ii) involve the use of laboratories, equipment, materials or other resources, information or trade secrets or other intellectual property belonging to The Salk Institute.

4.4 Except for disclosures made pursuant to a confidentiality agreement, The Salk Institute's scientists are prohibited from disclosing to any commercial company any information generated in their laboratories at The Salk Institute prior to publication or to making such information generally available to members of the research community. The foregoing restriction does not preclude a scientist from consulting within the general area of research being conducted in his or her laboratory provided that the assistance and information supplied is limited to published information and information which is within the general knowledge of scientists outside The Salk Institute.

4.5 Consultant acknowledges that he may obtain access to confidential information regarding research, product developments, preclinical and clinical studies and results thereof, formulations, inventions, trade secrets, know-how and other information which is developed by him or by others at The Salk Institute as proprietary and confidential information (the "Salk Information"), and that his obligations under his agreement with The Salk Institute prevent him

from disclosing such Salk Information to Company, except pursuant to a confidentiality agreement between Company and The Salk Institute.

4.6 The Consultant has disclosed and, during the Term, will disclose to the Chief Executive Officer of the Company any conflicts between this Agreement and any other agreements binding the Consultant.

5. Exclusive Services During the Term. Subject to written waivers that may be provided by the Company upon request, the Consultant agrees that during the term of this Agreement he will not directly or indirectly without the prior written approval of the Company (i) provide any services in the Field of Interest to any other business or commercial entity, (ii) participate in the formation of any business or commercial entity in the Field of Interest, or (iii) solicit or hire away any employee or consultant of the Company. Consultant shall notify the Company of all other consulting agreements which Consultant has entered into, or any consulting services which Consultant may provide, to any third party.

6. Inventions Discovered by the Consultant While Performing Services Hereunder.

6.1 Subject to the terms of paragraph 6.2, below, the Consultant hereby assigns to the Company any right, title, and interest he may have in any invention, discovery, improvement, or other intellectual property which (i) the Consultant, alone or with others, develops as a direct result of performing consulting services for the Company under this Agreement and (ii) is not developed in the course of Consultant's activities as a Salk Institute employee and is not owned by or assignable to The Salk Institute. Any intellectual property assignable to the Company pursuant to the preceding sentence is hereinafter referred to as "Company Intellectual Property". Upon the request of the Company, the Consultant shall execute such further assignments, documents, and other instruments as may be necessary to assign Company Intellectual Property to the Company and to assist the Company in applying for, obtaining and enforcing patents or other rights in the United States and in any foreign country with respect to any Company Intellectual Property. The Company will bear the cost of preparation of all patent or other applications and assignment, and the cost of obtaining and enforcing all patents and other rights to Company Intellectual Property.

6.2 The Company shall have no rights by reason of this Agreement in any publication, invention, discovery, improvement, or other intellectual property whatsoever, whether or not publishable, patentable, or copyrightable, which is developed as a result of a program of research financed, in whole or in part, by funds provided by or under the control of The Salk Institute. The Company also acknowledges and agrees that it will enjoy no priority or advantage as a result of the consultancy created by this Agreement in gaining access, whether by license or otherwise, to any proprietary information or intellectual property that arises from any research undertaken by the Consultant in his capacity as an employee of The Salk Institute.

7. Confidentiality.

7.1 The Consultant acknowledges that, during the course of performing his services hereunder, the Company will be disclosing information to the Consultant, and the Consultant will be developing information related to the Field of Interest, Company Intellectual Property, projects, products, potential customers, personnel, business plans, and finances, as well as other commercially valuable information (collectively "Confidential Information"). The Consultant acknowledges that the Company's business is extremely competitive, dependent in part upon the maintenance of secrecy, and that any disclosure of the Confidential Information would result in serious harm to the Company.

7.2 The Consultant agrees that the Confidential Information will be used by the Consultant only in connection with consulting activities hereunder, and will not be used in any way that is detrimental to the Company.

7.3 The Consultant agrees not to disclose, directly or indirectly, the Confidential Information to any third person or entity, other than representatives or agents of the Company. The Consultant will treat all such Confidential Information as confidential and proprietary property of the Company.

7.4 Confidential Information subject to paragraphs 7.1-7.3 do not include information that: (i) is or later becomes available to the public through no breach of this Agreement by the Consultant; (ii) is obtained by the Consultant from a third party who had the legal right to disclose the information to the Consultant; (iii) is already in the possession of the Consultant on the date this Agreement becomes effective; or (iv) is required to be disclosed by law, government regulation, or court order. In addition, Confidential Information subject to paragraphs 7.1-7.3 do not include information generated by the Consultant, alone or with others, unless the information (I) is generated solely as a direct result of the performance of the consulting services under this Agreement and (II) is not generated in the course of the Consultant's activities as a Salk Institute employee.

7.5 The Consultant may disclose to the Company any information that the Consultant would normally freely disclose to other members of the scientific community at large, whether by publication, by presentation at seminars, or in informal scientific discussions. However, the Consultant shall not disclose to the Company information that is proprietary to The Salk Institute and is not generally available to the public other than through formal technology transfer procedures.

7.6 Upon termination of this Agreement, if requested to do so by the Company, the Consultant will promptly return to the Company all materials containing Confidential Information as well as data, records, reports and other property, furnished by the Company to the Consultant or produced by the Consultant in connection with services rendered hereunder, together with all copies of any of the foregoing. Notwithstanding any such return, the Consultant shall continue to be bound by the terms of the confidentiality provisions contained in this Section 7 for a period of five years after the termination of this Agreement.

## 8. Freedom to Publish and Academic Obligations.

8.1 Company acknowledges that Consultant is conducting and will in the future conduct Salk Research. Company agrees that the provisions of this Agreement will not restrict Consultant's right to lecture upon, publish or otherwise disseminate results of the Salk Research (collectively referred to as "Permitted Disclosures"), even though the Permitted Disclosures may be related to the subject matter of this Agreement; provided that such Permitted Disclosure includes no Confidential Information of Company. However, Consultant will review with The Salk Institute in advance of such publication or dissemination said Permitted Disclosures in order to evaluate the need to file a patent application.

8.2 It is understood that Consultant is a member of the faculty of The Salk Institute and that, as such, Consultant must fulfill certain obligations to The Salk Institute, including, among other things, teaching, conducting Salk Research, publishing and interacting with investigators at other academic, research and commercial institutions. Accordingly, it is agreed that Consultant's consulting obligations to Company will be subject to the foregoing obligations to The Salk Institute. Company recognizes and acknowledges that Consultant is currently employed by, and Consultant's primary responsibilities are to, The Salk Institute. Company further acknowledges that, in connection with such employment, Consultant has entered into certain agreements with The Salk Institute relating to the ownership of intellectual property rights, conflicts of interest and other matters and are subject to certain policy statements of The Salk Institute (the "Institutional Agreements"). Company and Consultant both recognize and acknowledge that Consultant remains obligated to comply with such Institutional Agreements and written regulations and policies of The Salk Institute. Consultant hereby represents that nothing in the Institutional Agreements are in conflict with the terms of this Agreement.

8.3 Nothing in this Agreement shall be deemed to give Company any rights in or to any intellectual property rights of The Salk Institute. Company acknowledges that any commercialization of any intellectual property resulting from the Salk Research would require Company to obtain rights to such intellectual property developed or to be developed by Consultant or others in Consultant's laboratory at The Salk Institute, the rights to which are held by The Salk Institute.

8.4 The Company acknowledges and agrees that nothing in this Agreement shall affect the Consultant's obligations to, or research on behalf of, The Salk Institute, including, without limitation, obligations or research of the Consultant in connection with a transfer by The Salk Institute of materials or intellectual property developed in whole or in part by the Consultant, or in connection with research collaborations.

9. No Conflict: Valid and Binding. The Consultant represents that neither the execution of this Agreement nor the performance of the Consultant's obligations under this Agreement will result in a violation or breach of any other agreement by which the Consultant is bound. The Company represents that this Agreement has been duly authorized and executed and is a valid and legally binding obligation of the Company, subject to no conflicting agreements.

10. Defense and Indemnification. The Company agrees, at its sole expense, to defend the Consultant against, and to indemnify and hold the Consultant harmless from, any claims or suits by a third party against the Consultant or any liabilities or judgments based thereon, either arising from this Agreement, the Consultant's performance of services for the Company under this Agreement, or any Company products which result from the Consultant's performance of services under this Agreement.

11. Notices. Any notice provided under this Agreement shall be in writing and shall be deemed to have been effectively given (i) upon receipt when delivered personally, (ii) one day after sending when sent by private express mail service (such as Federal Express), or (iii) 5 days after sending when sent by regular mail to the following address:

In the case of the Company:

Kevin C. Gorman, Ph.D.  
Vice President Business Development  
Neurocrine Biosciences, Inc.  
12790 El Camino Real  
San Diego CA 92130

cc: Corporate Secretary

In the case of the Consultant:

Dr. Wylie Vale  
The Clayton Foundation Laboratories  
The Salk Institute  
10010 N. Torrey Pines Road  
La Jolla, CA 92037

or to other such address as may have been designated by the Company or the Consultant by notice to the other given as provided herein.

12. Independent Contractor: Withholdings. The Consultant will at all times be an independent contractor, and as such will not have authority to bind the Company. The

Consultant will not act as an agent nor shall he be deemed to be an employee of the Company for the purposes of any employee benefit program, unemployment benefits, or otherwise. The Consultant recognizes that no amount will be withheld from his compensation for payment of any federal, state, or local taxes and that the Consultant has sole responsibility to pay such taxes, if any, and file such returns as shall be required by applicable laws and regulations. Consultant shall not enter into any agreements or incur any obligations on behalf of the Company.

13. Assignment. Due to the personal nature of the services to be rendered by the Consultant, the Consultant may not assign this Agreement. The Company may assign all rights and liabilities under this Agreement to a subsidiary or an affiliate or to a successor to all or a substantial part of its business and assets without the consent of the Consultant. Subject to the foregoing, this Agreement will inure to the benefit of and be binding upon each of the heirs, assigns and successors of the respective parties.

14. Severability. If any provision of this Agreement shall be declared invalid, illegal or unenforceable, such provision shall be severed and the remaining provisions shall continue in full force and effect.

15. Remedies. The Consultant acknowledges that the Company would have no adequate remedy at law to enforce Section 7 of this Agreement. In the event of a violation by the Consultant of this Section, the Company shall have the right to obtain injunctive or other similar relief, as well as any relevant damages, without the requirement of posting bond or other similar measures.

16. Governing Law; Entire Agreement. This Agreement shall be governed by the laws of the State of California applicable to agreements made and to be performed within such State, represents the entire understanding of the parties, supersedes all prior agreements between the parties, and may only be amended in writing.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the dates set forth below.

NEUROCRINE BIOSCIENCES, INC.

CONSULTANT

By: /s/ Gary A. Lyons

/s/ Wylie Vale

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Gary A. Lyons

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Wylie Vale, Ph.D.

Title: President & CEO

CONSULTING SERVICES AGREEMENT

This Consulting Services Agreement (this "Agreement") is made November 15, 2004 ("Effective Date") by and between Lawrence Steinman, M.D., Department of Neurology & Neurological Sciences, 300 Pasteur Drive, B002 Beckman Center, Stanford, California 94503-5429 ("Consultant") and Neurocrine Biosciences, Inc., 12790 El Camino Real, San Diego, California 92130 ("Neurocrine").

WHEREAS, Neurocrine is engaged in the research and development of human pharmaceutical products;

WHEREAS, Consultant has experience in research and development (the "Field");

WHEREAS, Neurocrine wishes to engage the Consultant to provide the Services set forth below on the terms and conditions set forth herein and the Consultant wishes to be so retained;

NOW THEREFORE, in consideration of the premises and of the mutual covenants, conditions and agreements contained herein, the parties agree as follows:

ARTICLE ONE  
CONSULTING SERVICES

1.1 ENGAGEMENT. Neurocrine hereby agrees to engage the Consultant to perform the Services set forth in paragraph 1.2 hereof for the benefit of Neurocrine and the Consultant agrees to perform such Services on the terms and conditions set forth herein.

1.2 SERVICES TO BE PERFORMED BY CONSULTANT. During the term of this Agreement, Consultant shall, under the direction of Wendell Wierenga, Executive Vice President, Research and Development, perform the Services set forth below (collectively, the "Services"). Consultant shall:

(a) as a founding member of Neurocrine's Scientific Advisory Board, consult on matters relating to research and development; and

(b) such additional Services as mutually agreed upon by the parties.

1.3 REPORTING. Neurocrine shall have the right to request written reports at any time during the term of this Agreement describing the progress, status of, data, costs and other matters pertaining to the Services as Neurocrine shall request. All such information arising out of the performance of the Services under this Agreement may be freely utilized by Neurocrine in any manner desired.

1.4 LOCATION. The Services shall be performed at such place or places and at such time or times as Neurocrine and Consultant shall reasonably agree.

ARTICLE TWO  
COMPENSATION

2.1 COMPENSATION. The Consultant will be paid forty thousand dollars (\$40,000.00) per year for all services rendered hereunder payable. This fee will be payable on installments of ten thousand dollars (\$10,000) per quarter in advance on the first day of each calendar quarter.

2.2 REIMBURSEMENT. Neurocrine will reimburse Consultant for any and all reasonable travel related expenses incurred by Consultant in connection with Consultant's performance of the Services, provided, however, that all such expenses must be preapproved by Neurocrine in writing. Reimbursement for travel related expenses will not include routine travel to and from work. Reimbursable travel expenses shall include automobile rental and other transportation expenses, hotel expenses and meals. All requests for reimbursement for travel-related expenses must be accompanied by documentation in form and detail sufficient to meet the requirements of the taxing authorities with respect to recognition of business-related travel expenses for corporate tax purposes.

ARTICLE THREE  
WARRANTIES AND COVENANTS

3.1 CONSULTANT'S WARRANTIES. The Consultant represents and warrants:

(a) Consultant has not entered into any agreement, whether written or oral, in conflict with this Agreement; and

(b) Consultant has the full power and authority to enter into this Agreement.

3.2 CONSULTANT'S COVENANTS. Consultant:

(a) shall act as an independent contractor with no authority to obligate Neurocrine by contract or otherwise and not as an employee or officer of Neurocrine;

(b) shall exercise only such powers and perform such duties as may from time to time be vested in Consultant or assigned to Consultant by Neurocrine;

(c) shall perform the Services and promote the interests of Neurocrine to the best of Consultant's skill and ability;

(d) shall comply with all standards of safety, take due regard and comply with the safety regulations of Neurocrine and all statutory provisions in effect and report to Neurocrine any incident which could give rise to unsafe working conditions or practices;

(e) shall not assign or subcontract performance of this Agreement or any of the Services to any person, firm, company or organization without Neurocrine's prior written consent;

(f) shall not recruit, solicit or induce any Neurocrine employee, client, customer or account to terminate their employment or relationship with Neurocrine;



(g) shall not initiate or participate in any communications with the United States Food and Drug Administration, other governmental agency or foreign equivalent concerning the subject matter hereof unless required by law or requested to do so by Neurocrine and ,then, only upon prior consultation with Neurocrine;

(h) shall not, during the term of this Agreement, enter into any other agreement, whether written or oral, which would conflict with Consultant's obligations hereunder or engage in any activity which relates to a business directly competing or attempting to directly compete with Neurocrine; and

(i) provided, however, that the above shall not prevent the Consultant from engaging in any academic research, teaching or related non-commercial activity.

#### ARTICLE FOUR CONFIDENTIAL INFORMATION

4.1 CONFIDENTIALITY. Consultant shall, during the term of this Agreement and for a period of five (5) years thereafter, keep all Neurocrine Confidential Information confidential and use such information only for the purposes expressly set forth herein. Neurocrine Confidential Information shall mean all information concerning Neurocrine or the Field which is disclosed to Consultant by Neurocrine or which results from, or in connection with, any Services performed pursuant to this Agreement. Such information includes, but is not limited to, confidential or proprietary information, materials, know-how and other data, both technical and nontechnical.

4.2 ACCESS. Consultant agrees to limit the access to Neurocrine Confidential Information to only those persons under Consultant's direct control who, with Neurocrine's knowledge and consent, are responsible for performing the Services set forth in Article One.

4.3 AUTHORIZED DISCLOSURE. Consultant shall have no obligation of confidentiality and non-use with respect to any portion of Neurocrine Confidential Information which (i) is or later becomes generally available to the public by use, publication or the like, through no act or omission of Consultant; (ii) is obtained from a third party who had the legal right to disclose the information to Consultant; or (iii) Consultant already possesses as evidenced by Consultant's written records predating receipt thereof from Neurocrine.

4.4 RETURN OF INFORMATION. Upon the termination of this Agreement, Consultant will promptly return to Neurocrine all materials, records, documents, and other Neurocrine Confidential Information in tangible form. Consultant shall retain no copies of such materials and information and, if requested by Neurocrine, will delete all Neurocrine Confidential Information stored in any magnetic or optical disc or memory.

4.5 THIRD PARTY INFORMATION. Consultant shall not, in connection with the Services to be performed under this Agreement, disclose to Neurocrine any information which is confidential or proprietary to Consultant or any third party.

ARTICLE FIVE  
INTELLECTUAL PROPERTY

5.1 OWNERSHIP. Consultant agrees that any information, including but not limited to discoveries, inventions, copyright, design rights, patents, innovations, suggestions, know-how, ideas and reports made by Consultant to Neurocrine which result from, or are related to, information disclosed by Neurocrine to Consultant or which are developed as a result of, or in connection with, Consultant's Services under this Agreement shall be promptly disclosed to Neurocrine and treated by Consultant as the sole property of Neurocrine ("Neurocrine Intellectual Property").

5.2 ASSIGNMENT. Consultant agrees to assign to Neurocrine any rights that Consultant may acquire, any Neurocrine Intellectual Property, and further agrees to assist Neurocrine (at Neurocrine's expense) in obtaining, enforcing and maintaining Neurocrine's rights in and to the Neurocrine Intellectual Property and irrevocably appoints Neurocrine and its duly authorized officers and agents as his agents and attorneys for such purpose.

ARTICLE SIX  
RELATIONSHIP OF THE PARTIES

6.1 RELATIONSHIP. The relationship of Consultant to Neurocrine will be one of independent contractor and at no time will Contractor hold itself out to be an employee of Neurocrine or represent itself, either directly or indirectly, as being connected with or interested in the business of Neurocrine.

6.2 NO WITHHOLDING. No amount will be deducted or withheld from Neurocrine's payment to Consultant for state, federal or local taxes. No FICA, FUTA, SDI or state unemployment taxes will be payable by Neurocrine on Consultant's behalf and Consultant will be solely responsible for and will pay such taxes.

6.3 BENEFITS. Consultant shall not claim the status, prerequisites or benefits of an Neurocrine employee. Consultant agrees that Consultant is not eligible for coverage or to receive any benefit under any Neurocrine employee benefit plan or employee compensation arrangement, including without limitation, any and all medical and dental plans, bonus or incentive plans, retirement benefit plans, stock plans, disability benefit plans, life insurance and any and all other such plans or benefits. Even if Consultant were to become or be deemed to be a common-law employee of Neurocrine, Consultant still shall not be eligible for coverage or to receive any benefit under any Neurocrine employee benefit plan or any employee compensation arrangement with respect to any period during which Neurocrine classified the individual as a Consultant.

6.4 INDEMNIFICATION. This Agreement constitutes a contract for the provision of Services and not a contract for employment and, accordingly, Consultant will be fully responsible for and will indemnify Neurocrine for and in respect of any state, local or federal taxes or fees including without limitation, income tax withholding, employment and self-employment taxes, FUTA, SDI and state unemployment taxes together with any other liability, deduction, contribution, assessment or claim arising from or made in connection with the performance by Neurocrine of its obligations under this Agreement or the performance by the Consultant of the

Services. The Consultant will further indemnify Neurocrine against all reasonable costs and expenses and any penalty, fine or interest incurred or payable by Neurocrine in connection with or in consequence of such liability, deduction, contribution, assessment or claim. Neurocrine may, at its option, satisfy such indemnity (in whole or in part) by way of deduction from the fees and/or expenses payable by Neurocrine to Consultant hereunder.

6.5 WORKER'S COMPENSATION. Consultant acknowledges that if Consultant is injured while performing work for Neurocrine hereunder, Consultant will not be covered for such injury under Neurocrine's insurance policies, including under any Worker's Compensation coverage provided for Neurocrine's employees and further acknowledges that Consultant is solely responsible for providing Worker's Compensation insurance for Consultant and Consultant's employees.

ARTICLE SEVEN  
TERM AND TERMINATION

7.1 TERM. This Agreement shall terminate one (1) year from the Effective Date. At the end of the one (1) year term, this Agreement may be renewed on equivalent terms and conditions upon the mutual written consent of the parties.

7.2 TERMINATION. This Agreement may be terminated by either party at any time upon written notice to the other party. In the event this Agreement shall be so terminated by either party, upon submission to Neurocrine by Consultant of reasonable documentation of all work performed by Consultant to such date, Consultant shall be entitled to recover payment for all work actually performed prior to the date of termination.

7.3 EFFECT OF TERMINATION. Upon the termination of this Agreement, each party shall be released from all obligations and liabilities hereunder except those arising under Articles Four and Five.

ARTICLE EIGHT  
MISCELLANEOUS

8.1 WAIVER. None of the terms of this Agreement may be waived except by an express agreement in writing signed by the party against whom enforcement of such waiver is sought. The failure or delay of either party in enforcing any of its rights under this Agreement shall not be deemed a continuing waiver of such right.

8.2 ENTIRE AGREEMENT. This Agreement constitutes the entire agreement among the parties with respect to the subject matter hereof and supersedes all prior agreements and understandings among the parties (whether written or oral) relating to said subject matter.

8.3 AMENDMENTS. This Agreement may not be released, discharged, amended or modified in any manner except by an instrument in writing signed by Consultant and a duly authorized officer of Neurocrine.

8.4 ASSIGNMENT. Neurocrine has specifically contracted for the Services of Consultant and, therefore, Consultant may not assign or delegate Consultant's obligations under this Agreement, either in whole or in part, without the prior written consent of Neurocrine. Neurocrine may assign this Agreement at any time without the prior consent of Consultant.

8.5 SEVERABILITY. If any provision of this Agreement is, becomes, or is deemed invalid, illegal or unenforceable in any jurisdiction, such provision shall be deemed amended to conform to the applicable laws so as to be valid and enforceable, or, if it can not be so amended without materially altering the intention of the parties hereto, it shall be stricken and the remainder of this Agreement shall remain in full force and effect.

8.6 HEADINGS. Article and Section headings contained in the Agreement are included for convenience only and are not to be used in construing or interpreting this Agreement.

8.7 COUNTERPARTS. This Agreement may be executed in any number of counterparts, each of which shall be an original and all of which together shall constitute one and the same document, binding on all parties notwithstanding that each of the parties may have signed different counterparts.

8.8 GOVERNING LAW. This Agreement shall be governed by and construed in accordance with the laws of the state of California and the parties to this Agreement hereby submit to the exclusive jurisdiction of the California courts, both state and federal.

8.9 PUBLIC ANNOUNCEMENTS. Consultant may not make any press release, statement or public announcement that mentions or refers to Neurocrine without Neurocrine's prior written consent.

8.10 EMPLOYMENT. Consultant certifies that Services furnished under this Agreement have been furnished in full compliance with all applicable federal and state laws and regulations relating to nondiscrimination in employment. Consultant certifies that it does not maintain any segregated facilities.

8.11 OTHER. This Agreement supersedes the Agreement dated November 15, 2003 between Neurocrine and the Consultant.

IN WITNESS WHEREOF, the parties have entered into this Agreement on the date first above written.

CONSULTANT

/s/ Lawrence Steinman, M.D.

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Lawrence Steinman, M.D.

NEUROCRINE BIOSCIENCES, INC.

/s/Margaret Valeur-Jensen

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By: Margaret Valeur-Jensen  
Title: Senior Vice President

NEUROCRINE BIOSCIENCES INC. SUBSIDIARIES

NAME OF SUBSIDIARY	STATE OF INCORPORATION
Neurocrine Commercial Operations, Inc.	Delaware
Neurocrine HQ, Inc.	Delaware
Neurocrine International LLC	Delaware
Science Park Center LLC	California

Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the Registration Statements Form S-3 (Nos. 333-108726, 333-105917 and 333-73216) and Form S-8 (Nos. 333-118773, 333-105907, 333-101756, 333-92328, 333-65198, 333-57096, 333-44012, 333-87127 and 333-57875) of our reports dated February 2, 2005, with respect to (1) the consolidated financial statements of Neurocrine Biosciences, Inc., and (2) management's assessment of the effectiveness of internal control over financial reporting and the effectiveness of internal control over financial reporting of Neurocrine Biosciences, Inc., included in its Annual Report (Form 10-K) for the year ended December 31, 2004.

/s/ ERNST & YOUNG LLP

San Diego, California  
February 14, 2005

CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT  
TO SECITON 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Gary A. Lyons, President and Chief Executive Officer of Neurocrine Biosciences, Inc., certify that:

1. I have reviewed this annual report on Form 10-K of Neurocrine Biosciences, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual report based on such evaluation; and
  - d) Disclosed in this annual report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of the internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Dated: February 15, 2005

/s/ Gary A. Lyons

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Gary A. Lyons  
President and Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT  
TO SECITON 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Paul W. Hawran, Executive Vice President and Chief Financial Officer of Neurocrine Biosciences, Inc., certify that:

1. I have reviewed this annual report on Form 10-K of Neurocrine Biosciences, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of the internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

Dated: February 15, 2005

/s/ Paul W. Hawran

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Paul W. Hawran  
Executive Vice President and  
Chief Financial Officer



CERTIFICATIONS OF  
CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of Neurocrine Biosciences, Inc. (the "Company") for the year ended December 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gary A. Lyons, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), of the Securities Exchange Act of 1934; and
- (2) That information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 15, 2005

By: /s/ Gary A. Lyons

Name: Gary A. Lyons  
Title: President and Chief  
Executive Officer

In connection with the Annual Report on Form 10-K of Neurocrine Biosciences, Inc. (the "Company") for the year ended December 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Paul W. Hawran, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (3) The Report fully complies with the requirements of Section 13(a) or 15(d), of the Securities Exchange Act of 1934; and
- (4) That information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 15, 2005

By: /s/ Paul W. Hawran

Name: Paul W. Hawran  
Title: Executive Vice President and  
Chief Financial Officer